Board of Trade Journal

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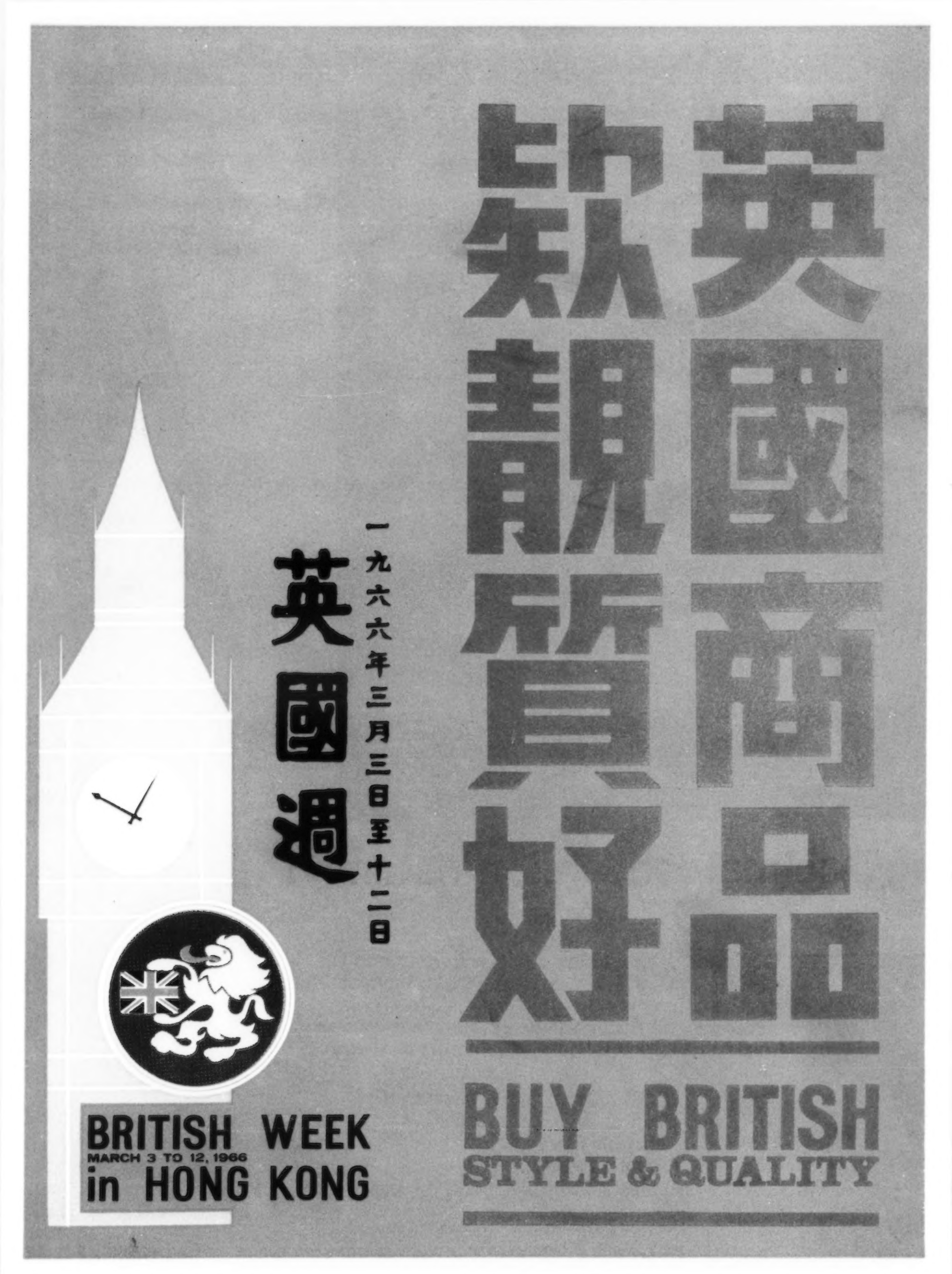
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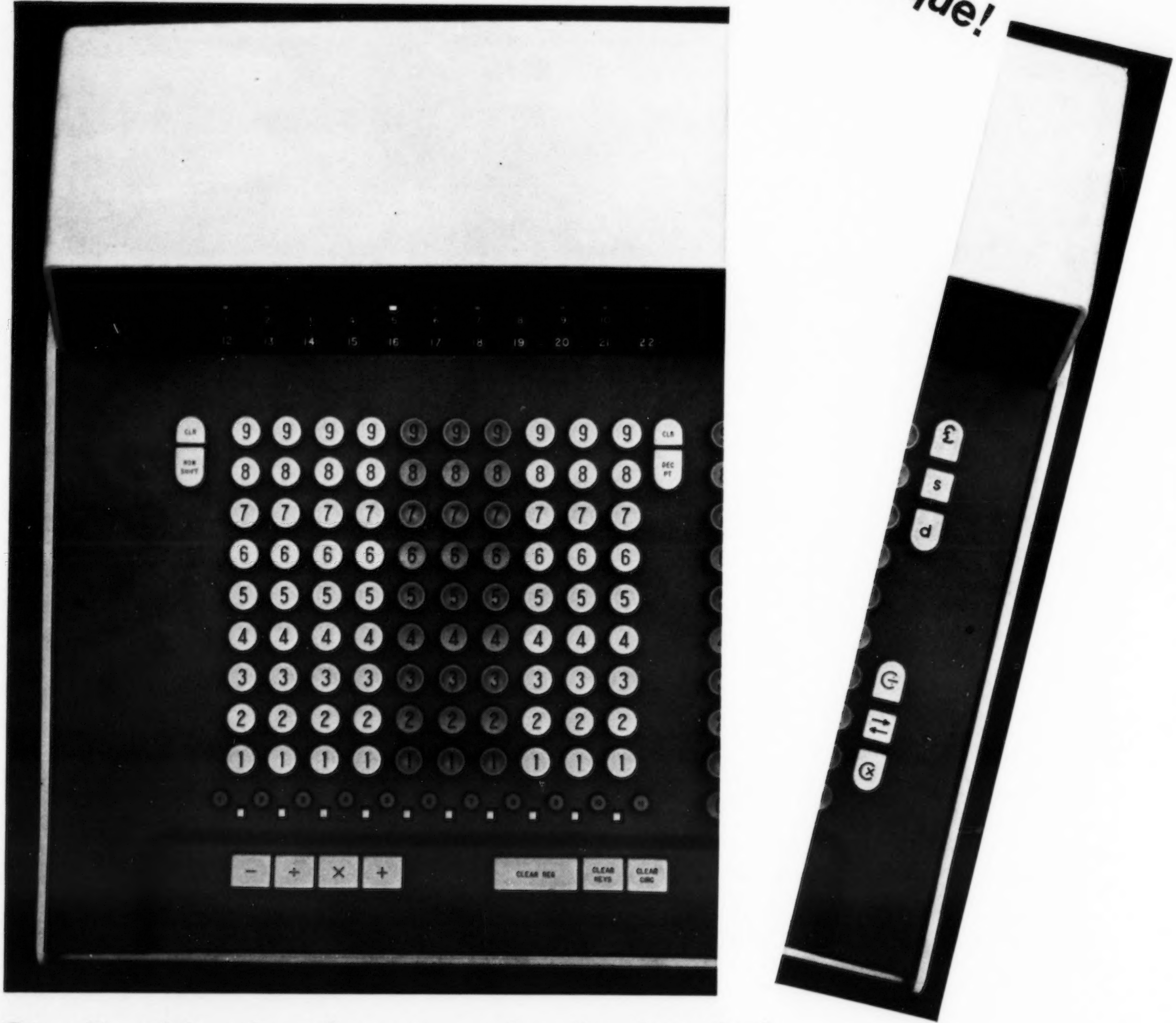

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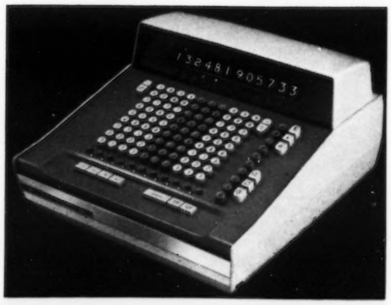

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Board of Trade Journal

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Front cover picture

'British Week' in Hong Kong was officially opened on March 3 and for several weeks past many thousand copies of the poster reproduced here have been seen at vantage points in Britain and Hong Kong. An article on British Week in Hong Kong appears on page 24 of the 'Overseas Trade Promotions' supplement to this issue, and more news of the event will be published shortly.

SUBSCRIPTIONS, ADVERTISEMENTS, REPRINTS

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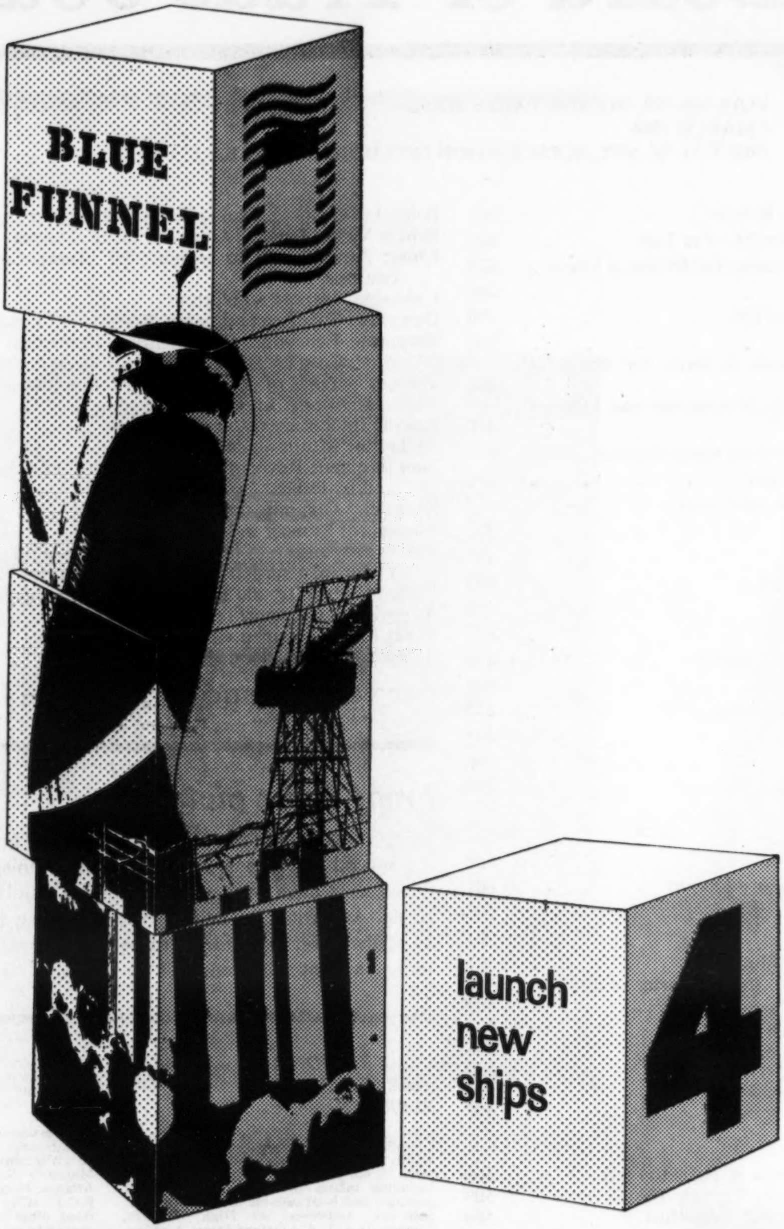

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Organization of Industrial Training Boards

by J. G. STEWART, CB, CBE, Under Secretary, Training Department, Ministry of Labour.

DURING the 1950's and early 1960's there was a growing dissatisfaction with the state of industrial training in this country. It became clear that insufficient people were receiving training of a reasonable standard, and that too many firms employed trained men and women without making a fair contribution towards the cost of their training.

The Industrial Training Act, which became law in March 1964, was passed in order to remedy these defects and to lead to major improvements in training – at all levels from operative to manager and at all ages, from school-leaver to adult throughout industry and commerce.

The Act empowers the Minister of Labour to establish industrial training boards whose main responsibility is to see that training in their particular industries is adequate in quantity and quality.

The main instrument for doing this is the levy/grant procedure which provides that all employers under a particular board are required to pay a levy imposed upon them and may receive back from the board grants in respect of money spent on training which meets the standards laid down by the board.

Each board is required to formulate its proposals for the raising and collection of a levy and to secure the approval of the Minister. The Minister promulgates these proposals by means of a levy order under which all employers in the particular industry become liable to pay the levy unless they are exempted by the order.

Grants are normally paid by boards to employers giving training which is in accordance with the recommendations the boards publish. This means that firms giving either no training or training of an unsatisfactory standard are encouraged to introduce or improve their own training arrangements. Otherwise they will contribute by means of the levy to the training costs of firms undertaking training, thus ensuring that costs of training are more fairly distributed.

Central Training Council

The Minister, under the Act, established a Central Training Council in May 1964 to advise him 'on the exercise of his functions under this Act and on any other matter relating to industrial or commercial training which he may refer to it'.

The Council has since set up five committees – concerned with general policy; commercial and clerical training; research; training of training officers; and management training and development. There are also special committees for Scotland and Wales.

The Council issues memoranda from time to time on matters of general interest in the training field. Amongst subjects dealt with so far are the integration of industrial training and further education; and training in safety.

The first report of the Council drawing attention to the more important issues facing the Minister, the Council and the boards, was issued in November 1965.

Boards established and in prospect

Some seven million workers (about a third of industry) are within scope of the 10 boards set up by the end of 1965. Boards for engineering; construction; iron and steel; and wool were established in the summer of 1964; for shipbuilding in November 1964; for electricity supply; gas; water supply; and ceramics, glass and mineral products in the summer of 1965; and for furniture and timber in December 1965. All boards consist of a chairman, an equal number of employer and worker members and a number of educational members.

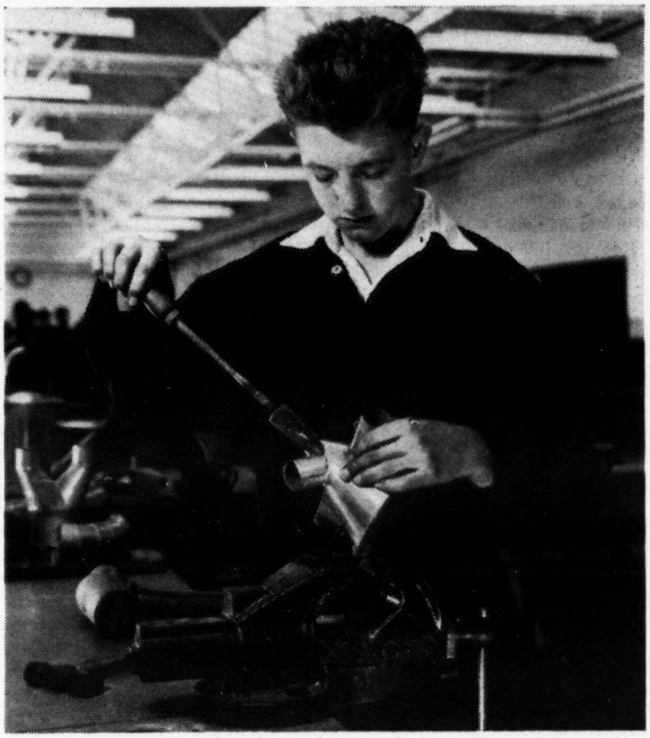
The establishment of the Furniture and Timber Board substantially completed the programme visualized for 1965. It is expected that boards for the textile industries (knitting, lace and net; carpet; man-made fibre producing*; cotton and allied industries) will be set up early in 1966. Boards for road transport (including vehicle repair); agriculture, horticulture and forestry; hotel and catering; are expected to be established about the middle of this year. Work is proceeding, too, on a board, or boards, for the distributive trades.

A board, or boards, for the chemical, oil, plastics, processing and rubber industries; for the fishing industry; and for civil air transport are also under consideration.

Duties of boards

A board's first duty is to provide or secure the provision of adequate training in the industry for which it is responsible. In order to do this it has to ascertain the extent of existing training and to estimate the future manpower requirements of the industry, both in quantity and type of skill. It then has to take action to ensure that the provision of training matches these requirements.

Since the war there have been acute shortages of skilled manpower and it is likely that most, if not all, boards when set up



An apprentice carrying out an exercise in the Works Training Department of Associated Electrical Industries Ltd., Trafford Park.

Overseas trade promotions

An illustrated supplement on 'Overseas Trade Promotions', together with a programme of these events throughout the world during 1966-68, is included in this issue of the *Board of Trade Journal*.

Extra copies can be obtained free of charge from the Board of Trade Library, 1 Victoria Street, London, S.W.1.

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* Established February 21, 1966.

will reach the conclusion that existing training facilities are inadequate, at least in some fields.

There is nothing in the Act which compels firms to provide training, but if they do not do so they will be required to pay the levy without receiving any grant in return. Firms who provide substantial schemes may well receive back in grant more than they have paid in levy.

If boards wish to increase the amount of training in a particular industry they may do so by encouraging individual firms or groups of firms to provide training beyond their own immediate needs or the boards may set up facilities themselves.

The second main duty of a board is to publish recommendations about the nature, length, content, etc., of training for occupations in its industry based on a close analysis of the skills required for the various occupations. These recommendations, which should also cover methods of training, will give authoritative guidance to those who wish to establish or improve training programmes in their undertakings.

It is also essential that training should be given or supervised by competent instructors and that companies should have the assistance of people capable of advising on the company's training needs and of arranging training programmes.

Under the provisions of the Act a board must make recommendations not only on the nature, length, etc., of training for given occupations, but also on the courses for further education (e.g. day or block release) to be associated with it. It is becoming accepted that a balanced training programme at most levels of skill must consist of both practical training and technical and general education; and that without this educational background workers will find it less easy to adapt themselves to technological change in the future.

Education authorities will still be the bodies responsible for providing courses of further education and for determining their content. These authorities will work closely with the boards and will have a clear idea of the requirements of industry when preparing educational courses.

Activities of existing training boards

The first five boards to be established all decided as a first priority to introduce an interim levy and grant scheme as this was the means of achieving one of their primary objectives – the sharing of the cost of training more evenly between firms.

The Engineering Industry Training Board formed a regional organization to provide a number of centres in order that the board's officers could work in reasonably close proximity to the firms with which they had to maintain personal contact.

The board has set up eight training policy committees to co-ordinate the activities of the various working parties which were established to frame recommendations on the nature and length of training and associated further education for different occupations.

At the outset the board made known its intention to collect during the first levy period an amount equivalent to the total money the industry was currently spending on training. A sample inquiry showed that the annual cost of training in the industry was approximately £75 million, which was the equivalent of 2½ per cent of pay roll, but that firms would be unable to account for their training costs in the detailed form necessary if they were to be reimbursed the expenditure which they had actually incurred in a past period.

The board, therefore, decided that a firm's entitlement to grant was to be based on a performance rating system which would take into account the training facilities provided and amount of training carried out. The amount of training done would be related to the numbers of trained workers in various categories which the firm employed, and the amount payable in grant would be expressed as a percentage of the amount the firm paid in levy. This might in some cases exceed 100 per cent. The collection of levy and payment of grant would take place more or less simultaneously.

The Construction; Iron and Steel; and Shipbuilding Boards all started on a more modest scale by defining interim broad standards of training, by making grants related to a proportion of the cost of such training, and by raising levies sufficient in amount to cover the estimated cost of paying these grants.

'One of the most difficult skills in the wool textile industry is that of burling and mending, and highly scientific methods are now available for use in teaching this skill. Here three learners in the Wool Industry Training Board's new central mending training school are shown learning their craft, using methods which have been developed with the aid of industrial psychologists.'

The Construction Board conducted its initial work through four industrial committees covering the building, civil engineering, mechanical engineering and electrical engineering services. A levy on employers equal to 0.5 per cent of pay roll for the year ended April 5, 1965, is being raised: employers whose pay rolls amount to less than £5,000 are excluded. This will yield about half of the amount needed to pay grants in a full year. The rate for a full year, for purposes of comparison with the rates of other boards, is, therefore, about 1 per cent.

A grant scheme allows for fixed rates of grant in respect of apprentices, technicians, technologists, etc., and variable grants for certain other training costs such as fees for courses.

The Iron and Steel Board has expressed the view 'that it is inappropriate to operate a major system of levy and grants unless the latter are related to recommendations and standards of training, even though these may at first be relatively simple'. For the first year the board imposed a levy of £7 for each person employed on April 2, 1965, to provide for the interim grants scheme, which has been operative during the year to March 31, 1966. This applies to full-time training and further education for operatives and craft apprentices; the training of safety officers and training staff; and the practical training of sandwich course students.

The board appointed committees and working parties covering all the training requirements in the industry, and will be publishing training recommendations for all occupations from operatives to technologists and managers which will apply during the year 1966/67.

The Shipbuilding Board raised a levy for the year 1965/66 on the basis of 0.55 per cent of the pay roll for the year ended April 5, 1965, to meet the cost of the initial grants scheme. This provides financial help to employers arranging for off-the-job training and/or associated further education for pre-apprentices and apprentices and external training for managers, supervisors, training officers, craft instructors and safety officers.

The board has appointed advisory committees and working parties which are conducting surveys of existing training schemes with a view to laying down new training standards for all occupations in the industry. This work will not be completed for some months, hence the board will continue its present scheme of grants, but on a more comprehensive scale, for its second year, 1966/67.

The Wool Board has established an area and occupational committee system for formulating permanent training and grant proposals. The levy which was raised in two instalments in November 1965 and January 1966 amounted to 0.75 per cent of pay roll.

The Electricity Supply Industry Training Board has carried out an inquiry into the labour requirements of the industry for craftsmen during the next five years. It is considering the setting of interim training standards to be incorporated in a scheme of levy and grants for the year 1966/67.

The Water Supply Board has carried out an inquiry into existing training facilities, and the **Gas Board** is planning a survey of the labour position within the industry, with particular reference to the effects of technological changes on labour requirements over the next five years and the re-training of adult workers.

The Ceramics, Glass and Mineral Products Board and the **Furniture and Timber Board** have held their initial meetings and are in the process of compiling registers of employers.

This, then, is the progress which has been made in under two years since the Act became law. But it is only a beginning, as the Central Training Council pointed out in its first report a few months ago. The report said 'the Industrial Training Act has given everybody the opportunity for taking a new look at industrial training. We need now a willingness to re-examine existing practices with a new and sceptical eye'.

Names and addresses of secretaries of industrial training boards

Ceramics, Glass and Mineral Products	Mr. L. Reason, 3/4, Chester Gate, Regents Park, London, N.W.1. (HUN 3521).
Construction	Mr. H. B. Verity, D.S.O. D.F.C. Radnor House, London Road, Norbury, London, S.W.16. (POL 5060).
Electricity	Mr. M. Skinner, 30, Millbank, London, S.W.1. (VIC 2333).
Engineering	Mr. G. G. Marshall, St. Martin's House, 140, Tottenham Court Road, London, W.1. (EUS 0501).
Furniture and Timber	Mr. L. R. Levy, 3/4, Chester Gate, Regents Park, London, N.W.1. (HUN 3521).
Gas	Mr. M. J. Urwin, 4/5, Grosvenor Place, London, S.W.1. (BEL 4321).
Iron and Steel	*Mr. M. O. Bury, 4, Little Essex Street, Strand, London, W.C.2. (COV 2044).
Man-made Fibres	Mr. K. R. Lambert 8th Floor, 68 Knightsbridge, London, S.W.1. (KEN 9008).
Shipbuilding	Mr. V. G. Munns, Raebarn House, Northolt Road, South Harrow, Middlesex, (BYR 9581).
Water	Mr. H. C. Bailey, 104a, Park Street, London, W.1. (GRO 2754).
Wool	†Mr. F. Hill, 55, Well Street, Bradford, 1. (Bradford 26493).

*The Iron and Steel Board does not have a Secretary; Mr. Bury is the Director.
†Mr. Hill is the Director and Secretary.

Lord Rhodes' visit to Hong Kong and the Far East

LORD RHODES, Parliamentary Secretary, Board of Trade, flew out to Hong Kong on March 1, to visit the British Week, which is taking place there from March 3 to 12.

The British Week in Hong Kong was opened by HRH Princess Margaret, accompanied by Lord Snowdon. It is the first British large-scale promotion to be staged in the Colony, and is being organized by the Board of Trade and the British National Export Council.

The British Week Office in Hong Kong has received the support of more than 1,000 local retailers and agency houses. A group of buyers from leading Hong Kong stores who recently visited the United Kingdom under arrangements made by BNEC, have since placed orders for nearly £500,000 worth of British consumer goods.

One of the major supporting events is the British Engineering Display. This is the largest display of engineering and capital goods ever seen in the Colony, and occupies over 75,000 sq. ft. in the Ocean Terminal. It has been organized by a local committee, aided by the Board of Trade and BNEC. One attraction is the cable and wireless ship 'Cable Enterprise' which will be open to visitors throughout the Week.

Important supporting events include British fashion parades at the Mandarin Hotel and at a leading department store; a display of British woollen cloth by the National Wool Textile Export Corporation; a 'London Design Centre' showing exhibits chosen by the Council of Industrial Design; and a series of eight room settings furnished and equipped with British products, all of which are available in Hong Kong shops.

After visiting the British Week in Hong Kong Lord Rhodes will go to Manila and Bangkok, spending approximately three days in each. He will be meeting representatives of the Philippine and Thai Governments, and businessmen and commercial organizations concerned in selling British goods in these countries. A group jointly organized by the London and Birmingham Chambers of Commerce paid successful visits to Manila and Bangkok a year ago.

Notes:

British businessmen and manufacturers who are participating in the British Week in Hong Kong and in the Engineering Display associated with it, will be able to make use of special facilities for communication between Hong Kong and London that have been arranged by courtesy of Cable and Wireless Ltd.

A teleprinter that has been set up on the Cable and Wireless stand (No 14) at the British Engineering Display will be in communication each day (except Saturdays and Sundays) with Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. Cable and Wireless Ltd. have arranged to call Hillgate House from Hong Kong each day (March 3 and 4, and 7 to 11) at 09.01 hours GMT and thereafter at 15 minute intervals until 12.00 GMT hours. During this time they will pass any messages from their end and will accept any messages that are waiting to be passed back.

Trade inquiries and other messages received at Hillgate House by this special link will be relayed immediately to their addresses by telex or telephone, together with instructions on the routing of replies.

Mr. Roy Mason opens Sixth Engineering Exhibition at Leeds

MR. ROY MASON, Minister of State, Board of Trade, opened the Sixth Engineering Exhibition at Queens Hall, Leeds, on March 2. He was accompanied by Mr. E. Atherton, Regional Controller at the Board of Trade, Leeds, for the Yorkshire and Humberside region.

The Board of Trade stand at the exhibition is featuring its 'Call Export Intelligence' advertising campaign about the services the Board can give to exporters. Export Credits Guarantee Department were also represented on the stand and advice was freely available to all visitors from experienced staff of both Departments.

The CALL EXPORT INTELLIGENCE campaign has attracted over 9,700 inquiries since it began in April 1965, and well over 1,000 of those have been from firms new to exporting.

Lord Brown to visit Scotland

LORD BROWN, Minister of State, Board of Trade, will visit Scotland on March 10 and 11 as part of his programme to visit all parts of the United Kingdom. The purpose of his programme is to visit firms with a good record of exports and to make personal contact with as many of those closely engaged in the export effort as is possible. The Minister will visit firms in Edinburgh, Dundee, Perth and Bonnybridge, making cartons, table and scientific glassware, whisky and industrial refractory materials, and will visit a printing and publishing house in Glasgow.

He will lunch with the Edinburgh Chamber of Commerce on March 10 and will speak the same evening to a meeting of the Management Association of Dundee.

At Glasgow on March 11, Lord Brown will attend a reception to be given by the Board of Trade Principal Controller for Scotland to enable the Minister to meet representatives of many exporters and other firms associated with exporting. Lord Brown will later dine with members of the Scottish Council.

German Economic Minister's visit to UK

THE DEPARTMENT OF ECONOMIC AFFAIRS has announced that Herr Kurt Schmücker, Federal German Minister of Economic Affairs, left London for Bonn on February 22 after a two-day official visit to this country as guest of Her Majesty's Government. Mr. George Brown, First Secretary of State and Secretary of State for Economic Affairs, was his official ministerial host.

During his visit, on which he was accompanied by Dr. F. Neef, State Secretary, and Dr. G. Keiser, Herr Schmücker had discussions with the First Secretary, the Foreign Secretary, the Chancellor of the Exchequer, Mr. Mulley (Minister of Aviation), and Mr. Roy Mason (Minister of State, Board of Trade). He met leaders of British industry, and was received at the Mansion House by Sir Lionel Denny, MC, Lord Mayor of London.

The discussions covered a wide range of subjects of mutual interest, including bilateral economic matters, but were primarily of a general character in relation to economic and industrial growth and planning, with special reference to the British and German economies. It is intended that the contact established on these items of common interest should be continued.

Export promotion and scientific research levies for the wool textile industry

IT WAS ANNOUNCED in the *Board of Trade Journal* of February 11, 1966 (page 299) that draft Orders had been laid before Parliament to amend, respectively, the Wool Textile Industry (Export Promotion Levy) Order, 1957 (SI 1957, No. 1379) and the Wool Textile Industry (Scientific Research Levy) Order, 1957 (SI 1957, No. 1378), as previously amended.

After approval by both Houses of Parliament, these Orders – the Wool Textile Industry (Export Promotion Levy) (Amendment) Order, 1966 (SI 1966, No. 202) and the Wool Textile Industry (Scientific Research Levy) (Amendment No. 2) Order, 1966 (SI 1966, No. 203) – have now been made and copies are obtainable from HMSO, 49 High Holborn, London, W.C.2, or through any bookseller or newsagent, price 3d. each, by post 6d. each.

The main object of the new Orders is to increase the rates of charge payable by about one-third so as to meet the increasing costs of export promotion and scientific research in the industry; at the same time the incidence of the levies is to be re-adjusted between the different sections of the industry.

The new Orders will apply to the levy period commencing April 1, 1966, returns for which will fall to be made after October 1, 1966. Notices of Charge and Requirements to Furnish Returns will be sent out in the normal way.

SIMPLER EXPORT DOCUMENTS

BOARD OF TRADE
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monstration inside

A window display of the aligned series of export documents described in the recent Board of Trade booklet 'Simpler Export Documents', together with a simple demonstration of the system, has been on show for some weeks at the Board's Export Information Centre, Hillgate House, 50 Ludgate Hill, London, E.C.4. The Centre is open from 9.30 a.m. to 5.30 p.m.

Spanish trade mission to UK

A 16-man Trade Mission, headed by Dr. J. Garcia Orcoyen, the Spanish Minister of Health, and organized by the British Hospitals Export Council and the Export Council for Europe is due to arrive in Britain on March 27 for one week to study hospital equipment. Also included in this Mission are the Inspector General of the Spanish Red Cross, the Professor of the Faculty of Medicine at Madrid University, several hospital Directors, and various distinguished members of Spain's medical profession.

The Mission will have the opportunity of studying a wide range of equipment on display at the Hospital Centre in Nutford Place, London, W.1. They will also tour several hospitals including Guy's, the Westminster, and Harlow (New Town) and will visit various manufacturers in the hospital equipment field such as British Oxygen, Elliott Medical Automation, Oxygenaire of Basingstoke, Johnson's Ethical Plastics of Slough, and MEL Equipment Co. of Crawley. This Mission is receiving financial assistance from the British National Export Council.

Board of Trade Annual Report on the Monopolies and Mergers Acts 1948 and 1965

THE BOARD OF TRADE'S Annual Report on the operation of the Monopolies and Mergers Acts 1948 and 1965, was published on February 24.

The Report includes a summary of the work and expenditure of the Monopolies Commission during 1965.

Copies of the Report can be obtained from HMSO, 49 High Holborn, London, W.C.1, and branches, or by post from HMSO, PO Box 569, London, S.E.1 (price 1s. 6d., or 1s. 9d. by post).

OVERSEAS COMMERCIAL POSTS

Over 200 official commercial posts in all the main centres of world trade are at the service of the United Kingdom exporter. A full list of their addresses is given on pages i-viii of the Board of Trade Journal, *November 26, 1965.*

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10. Information on how to market and advertise your product abroad.
11. Investigation into product suitability for foreign tastes and customs.
12. Help with overseas publicity (through Central Office of Information).

Call us at . . .

HQ: London CITy 9633
Telex 25977

Belfast (Ministry of Commerce)
Belfast 28271 Telex 74578
Birmingham
MIDland 8221 Telex 33702
Bristol 294821 Telex 44214
Cardiff 65426 Telex 49267
Glasgow CITy 2855 Telex 77583
Inverness 30867/8
Leeds 20485 Telex 55472
London (South Eastern Counties)
TATe Gallery 4355 Telex 25991
London (Eastern Counties)
TATe Gallery 6271 Telex 25991
Manchester
DEAnsgate 9321 Telex 66104
Newcastle 27575 Telex 53178
Workington 3788

Import duties (temporary exemptions) on some chemical goods

THE TREASURY have made the Import Duties (Temporary Exemptions) (No. 1) Order 1966.

This order provides that the goods listed in Schedule 1, mainly chemicals, shall be temporarily exempt from import duty and those listed in Schedule 2, mainly chemicals, shall continue to be exempt from import duty until December 31, 1966, or such other earlier date as may be specified.

The order came into operation on March 3, 1966 and has been published as Statutory Instrument No. 171.

Copies may be obtained from Her Majesty's Stationery Office, price 6d. Inquiries regarding this notice should be made to Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Exts. 2231, 2232 and 2680).

Removal of import duties on citrus peel

THE TREASURY has made the Import Duties (General) (No. 2) Order, 1966.

This Order removes the import duty on all citrus peel which is not either fresh or frozen.

This Order came into operation on March 3, 1966.

Copies may be obtained from Her Majesty's Stationery Office, price 3d. Inquiries regarding this notice should be made to Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Exts. 2231, 2232 and 2680).

Drawback on linseed oil, soya beans, yeast

THE TREASURY have made the Import Duty Drawbacks (No. 2) Order, 1966. This Order:

(i) provides for the allowance of drawback of import duty on:
  (a) imported linseed oil used in the manufacture for export of adducts of linseed oil and synthetic resins.
  (b) imported soya beans used in the manufacture for export of synthetic resins and paint, enamel and varnish, and
  (c) imported dried or liquid yeast and dried or liquid autolysed yeast used in the manufacture for export of yeast products for human consumption;

(ii) varies the rates of drawback of import duty on imported linseed and linseed oil used in the manufacture of specified exported products including printers' ink, and printing ink base; and

(iii) revokes the existing fixed rate of drawback of import duty on linseed oil contained in exported paint, enamel and varnish, and provides for drawback related to the duty paid on the imported linseed oil actually used in the manufacture of the exported paint, enamel and varnish.

The Order came into operation on March 3, 1966 and has been published as Statutory Instruments 1966, No. 173.

Copies are obtainable from HMSO, price 6d. Inquiries regarding this notice should be made to Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Exts. 2231, 2232 and 2680).

Imports of coffee

THE BOARD OF TRADE have announced in Notice to Importers No. 1143 dated February 26 that the International Coffee Council have decided that member countries should prohibit the entry of coffee originating in a member country which is consigned from a non-member country – unless it is covered by a Certificate of Origin or of Re-export issued by a member country. Unless it is so covered, member countries shall refuse to issue Certificates of Re-export to cover the further international movement of such coffee.

The Board of Trade hereby give notice that as from April 1, 1966, all open individual licences issued in respect of coffee consigned from non-member countries, in the series COF/2, will be valid only in respect of coffee originating in a non-member country which is subsequently consigned from that or any other non-member country and those licences shall be deemed to be amended accordingly. (There will be no change in the existing arrangements for the issue of open individual licences in the series COF/1 relating to imports from member countries.)

Coffee originating in a member country and consigned from a non-member will only be licensed by the Board of Trade in one or other of the following circumstances:

(a) where it is covered by a Certificate of Origin or of Re-export issued by a member country.

(b) where the consignments do not exceed 300 kilogrammes net of green coffee, or the equivalent thereof (see table below) and are not exempted from licensing by Customs under their concessionary arrangements for samples and gifts;

Table of equivalents:

Green coffee	300 kilogrammes net	(662 lbs.)
Roasted coffee	252 „ „	(556 lbs.)
Soluble or liquid coffee	100 „ „	(221 lbs.)
Coffee berries	600 „ „	(1,323 lbs.)
Parchment coffee	375 „ „	(827 lbs.)

(c) where it is for use in foreign-going ships or aircraft;

(d) where the coffee was in transit to this country on March 31, 1966, and for which a contract had been signed before the issue of this notice.

The Board of Trade will also consider, in the light of the circumstances, applications for specific licences in respect of coffee, not covered by certificates, which is not in transit on March 31 but for which contracts had nevertheless been signed before the issue of this Notice.

Processed coffee (i.e. ground coffee, soluble extracts, concentrates) will, for the purposes of issuing specific licences under paragraphs 3 and 4, be regarded as originating in the country in which it was manufactured.

A revised list of member countries is shown below.

Applications for specific licences under paragraphs 3 and 4 should be made on Form ILB/A and be sent to the Import Licensing Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (from which address application forms may also be obtained). *All applications under (a) of paragraph 3 must be accompanied by the appropriate certificate of origin or re-export.*

It should be noted that licences in the COF/2 series are not valid for imports from Southern Rhodesia.

Revised list of countries participating in the certificate system of the International Coffee Agreement

Argentina
Australia
  including:
    Papua
    New Guinea
Austria
Belgium (including Luxembourg)
Brazil
Burundi
Cameroon
Canada
Central African Republic
Colombia
Congo (Brazzaville)
Congo D.R. (Leopoldville)
Costa Rica
Cuba
Czechoslovakia
Dahomey
Denmark
Dominican Republic
Ecuador
El Salvador
Ethiopia
Federal Republic of Germany
Finland
France
  including:
    French Guiana
    Guadeloupe
    Martinique
    Reunion Islands
    Comores
    New Caledonia
    Polynesia
    French Coast of Somalia
Gabon
Ghana
Guatemala
Haiti
India
Indonesia
Italy
Ivory Coast
Japan
Kenya*
Malagasy Republic
Mexico
Netherlands
New Zealand
  including:
    Cook Islands
Nicaragua
Nigeria
Norway
Panama
Peru
Portugal
  including:
    Angola
    (Cape Verde
    Guinea (Portuguese)
    Macau
    Mozambique
    Sao Tome and Principe
    Timor†)
Rwanda
Sierra Leone
Spain
  including:
    Rio Muni
    Fernando Po
Sweden
Switzerland
Tanzania
Togo
Trinidad and Tobago
Tunisia
Uganda
Union of Soviet Socialist Republics
United Kingdom
  including:
    Barbados
United States
Venezuela

*Kenya is not a member but has passed appropriate legislation to implement the system of Certificates of Origin and Re-export.

†Although not members these territories have agreed to apply the certificate system.

Advance factories in Wales

In September and October 1965 seven advance factories for Wales were authorized. With those factories authorized in earlier programmes there are now 11 units being built or to be built in Wales. They are all standard units of 10,000 sq. ft. Of these 11 units seven are in coal mining areas and are intended to ensure the re-employment of miners displaced by pit closures. Preference in allocating them will therefore be given to firms mainly employing men.

Already tenants have been found for the factories at Llangefni, Bargoed, Pontardulais and Blaenau Ffestiniog, and in the case of the last three factories the scheduled size of 10,000 sq. ft. has been increased to meet the requirements of the tenants.

Standard 10,000 sq. ft. factory

The building consists of a steel-framed production area with brick and block 11 inch cavity external walls: the floor is granolithic finished reinforced concrete and the roof is of three equal spans with steel portal frames covered with asbestos cement sandwich type sheeting. Daylighting is provided by transluscent sheeting. The height to eaves is 14 ft.: the height to the underside of the valley beams is approximately 11 ft. 9 in. The area of the production space is 7,907 sq. ft.

A flat roof office block is provided, comprising three offices with ancillary corridors and entrance hall, male and female staff toilets and a small tea preparation room. The ceiling height is approximately 8 ft. 6 in.: the floor finish is pvc tiles: the entrance hall features local stone, rubble walling and glazed tiling. The roof is of pre-cast concrete slabs with asphalt covering and a solar reflecting tile finish. The area is approximately 1,260 sq. ft.

The works toilet and cloakroom annexe and the boiler house are of brick, with flat roof construction similar to the office block and the floors are granolithic finished reinforced concrete. The height is approximately 8 ft. 6 in. and the area approximately 900 sq. ft.

The heating of the production area is by means of unit heaters with appropriate ventilators. The heating of the offices and cloakrooms is by means of pipes and radiators. The boiler may be either coal or oil fired low pressure hot water. Adequate artificial lighting points will be provided and normal services of electricity, water and gas (if available) will be brought into the factory.

This design is capable of immediate extension by 100 per cent and thus forms the basis of a standard 20,000 sq. ft. factory. Where required workers' canteen space can be added and further extensions can be added within the capacity of the site.

These factories are suitable for a wide range of medium and light industries. They are available on lease for 21 years at attractive rentals or for purchase (with the benefit of a capital grant if purchased before completion). Other incentives are also available.

These same facilities are available to the occupiers of purpose built factories in all development districts. Purpose built factories completed in recent years by IEMCW range between 5,000 sq. ft. and 650,000 sq. ft.

Inquiries to Commercial Manager, Industrial Estates Management Corporation for Wales, Treforest Industrial Estate, Pontypridd, Glamorgan, or to The Controller, Board of Trade, Office for Wales, Gabalfa, Cardiff.

BoT Principal Controller for Scotland

Mr. P. J. L. Homan, who is now stationed in Birmingham as Regional Controller of the Board of Trade's Midland Region, will succeed Mr. C. J. A. Whitehouse, OBE, Principal Controller of the Board of Trade Office for Scotland, who is returning to Board of Trade Headquarters in London on promotion to Under Secretary.

Ferranti Ltd. to expand at Dundee

Ferranti Limited announce that the Board of Trade have approved their application for an extension to their existing factory at the Dundee industrial estate. This extension, of 40,000 sq. ft., will comprise a manufacturing area of 32,000 sq. ft. and a two-storey office block of 8,000 sq. ft. Work is to commence as soon as possible and it is hoped that completion will be in 15 months.

This extension, which has been under consideration for some time, is an essential part of the company's plan to concentrate much of its component activity in Dundee where already 300 people are engaged in the design and manufacture of TR cells, microwave components, connectors, etc.

Of the total extra labour force of 350 ultimately needed, the large majority will be recruited in Dundee, thus providing opportunities over the whole range of research, design and production.

At present a total of 5,400 are employed by Ferranti Limited in Scotland.

New factories for West Lothian

Two Scottish companies are to build factories on West Lothian County Council's industrial estate at East Mains, near Broxburn. Arthur Bell & Sons Ltd., of Perth, are to establish a £1 million whisky blending and bottling plant on an 18-acre site adjacent to the Edinburgh-Glasgow A8 trunk road. The bottling plant is expected to employ between 150 and 170 people and will be completed by the spring of 1967. The blending plant should be ready two or three years later.

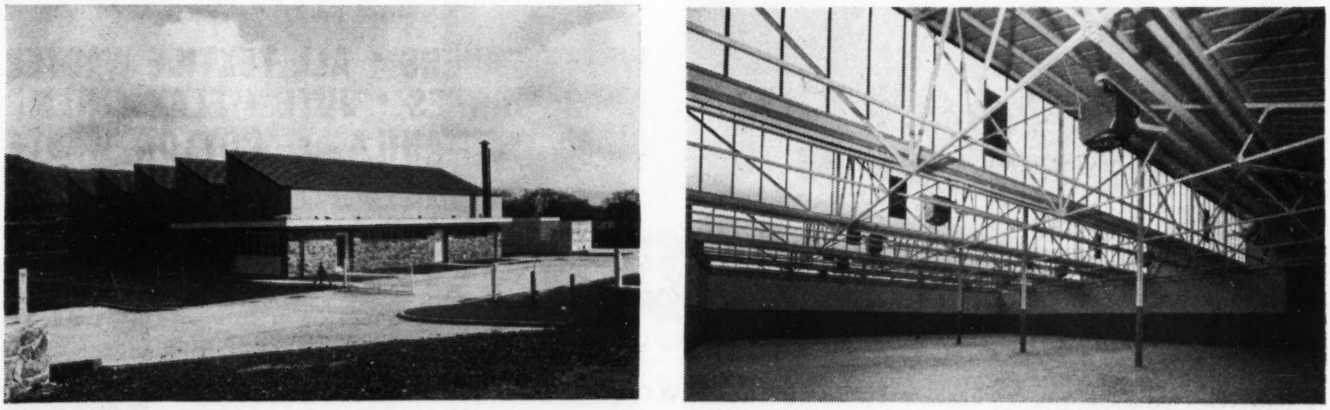
Bell's state that bottling at their Edinburgh premises will end when the new plant comes into operation and workers will be transferred to East Mains.

Furnace Treatments Ltd. of Edinburgh are to build a 5,000 sq. ft. factory on the same estate. They expect to employ between 20 and 30 people in a heat treatment plant which should be ready for occupation later this year.

Swiss investment in Northern Ireland

The Ministry of Commerce, Northern Ireland, announce that Sperrin Knitting Co. Ltd., an associated company of Interknitting AG, of Zug, Switzerland, is to start production of fabrics made from synthetic fibres largely produced in Ulster. The company has taken a Government advance factory of 30,000 sq. ft. at Coleraine, Co. Londonderry, and will eventually employ more than 200 men.

Interknitting AG has factories in Holland, Germany, Italy and Spain. The new company's potential suppliers in Northern Ireland include Courtaulds, ICI, British Enkalon, Chemstrand and Du Pont. These Ulster plants are already supplying local firms with materials for the production of ropes, carpets, linen-blends, household textiles and clothing.



The exterior and interior of a typical advance factory.

United States and Canada store buyers to visit Britain

THE BOARD OF TRADE have been advised that buyers from the following stores, which will be holding promotions this year featuring British goods, will be visiting Britain during March. Manufacturers and exporters wishing to meet these buyers should contact the London Buying House which is Associated Merchandising Corporation, 62-64 Brook Street, London, W.1. (Tel. Mayfair 5266).

CARSON, PIRIE, SCOTT & CO., CHICAGO, ILLINOIS.

Dates of promotion: September 19-30.

Name of buyer	*Merchandise bought*
Mr. J. Handbury Vice President	Wholesale floor coverings.
Mr. L. Friedman	Men's sports outerwear.
Mr. E. Bergeson	Men's and boys' wear.
Mr. A. Whitehead	Men's gifts and luggage.
Mr. S. Cirone	Men's clothing.
Mrs. P. Bennett	Girl's wear. Apparel.
Mrs. S. Powell	Children's and infants' wear.
Miss H. Harbour	Girls' and teens' apparel.
Mrs. V. Happel Roney	Casual dresses.
Mr. R. Ward	Budget floor.
Mrs. M. M. Wintermeyer	Better sportswear.
Mr. R. Schinkel	Handbags and belts.
Mr. D. Gibson	Toys and housewares.
Miss M. Jenner	Linen.
Mrs. E. McIntyre	Small housewares.

HUDSONS BAY COMPANY, VANCOUVER, B.C.

Dates of promotion: May 12-21.

Name of buyer	*Merchandise*
Mr. F. Cottman	Home accessories.

CoID appointments in England and Scotland

MR. DOUGLAS JAY, President of the Board of Trade, has re-appointed Lady Burton, Mr. E. E. Gamble, Mr. T. Mervyn Jones and Mr. A. G. Norman as members of the Council of Industrial Design for a further period, and has appointed Mr. Arthur Bryan, Mr. John Davies, Mr. G. B. R. Feilden, Mr. Jasper Grinling, Sir Nicholas Sekers and Dr. Mary Woodall as new members.

The President has re-appointed Mr. E. E. Gamble, Mrs. Edward Denny, Mr. W. A. Jack, Mr. K. L. Shanks and Mr. M. J. G. Wylie as members of the Scottish Committee of the Council, and has appointed Mr. Muir Glen as a new member.

Award for saving life at sea

MR. DOUGLAS JAY, President of the Board of Trade, has made an award to Mr. H. G. Blowers, of 176 Clapham Road, Lowestoft, lately Skipper of the motor trawler 'St. Martin', in recognition of his skill and seamanship in towing the trawler 'Bermuda' to Lowestoft from November 2 to 3, 1965, and for towing the trawler 'Kingfish' to Lowestoft from November 30 to December 2, 1965.

Patents endorsed 'Licences of Right'

UNDER SECTION 35 of the Patents Act, 1949, the following Patents were endorsed 'Licences of Right' on the dates specified:

NUMBER	GRANTEES	SUBJECT-MATTER
	January 24, 1966	
975,928	Gevaert Photo-Producten NV	Photographic colour emulsions.
981,508	Gevaert Photo-Producten NV	Photographic production of master copies, etc.
981,509	Gevaert Photo-Producten NV	Photographic production of master copies, etc.
986,126	Paillard S.A.	Device for reading a cinematographic film.
	January 31, 1966	
961,773	Brennan Laboratories Inc. Ltd.	Metal spray apparatus.
975,327	Regie Nationale des Usines Renault	Refractory and cohesive materials.
	February 1, 1966	
780,239	Bach, J. C. and another	Delivering liquid from a flexible bottle.
801,297	Bach, J. C. and another	Powder distributing devices.
829,502	Continental Electronics Manufacturing Co.	Amplifiers for modulated carrier.
849,294	Hasler, A. G.	Electrical convertors.
885,898	Astafieu, G. V.	Instrument for stitching intestines.
899,742	United States Steel Corporation	Screw-threaded tube or pipe joints.
908,550	Moll, Karoly and others	Medicinal weight baths.
927,388	Continental Electronics Manufacturing Co.	Radio frequency transmission line switching system.
934,659	Ruckstukl, K.	Beater mills.
937,231	Bardos, E. I. and another	Electric fence supply and controller.
944,786	SA Etablissements F. Potain & Cie.	Hydraulically operated earthworking machines.
945,990	Chinoin Gyogyszer-es Vegyeszeti Termekek Gyara, R. T.	Hexitol alkylsulphonic acid esters.
950,536	Chinoin Gyogyszer-es Vegyeszeti Termekek Gyara, R. T.	Tetracycline derivatives.
952,252	United States Steel Corporation	Apparatus for handling slag.
965,025	Etablissements F. Potain & Cie.	Foldable tower cranes.
979,369	Continental Electronics Manufacturing Co.	Amplitude modulated transmitters.
982,332	Chinoin Gyogyszer-es Vegyeszeti Termekek Gyara, R. T.	Alkylsulphonyloxy derivatives.
998,955	Gevaert Photo-Producten NV	Silver salt diffusion transfer processes.
998,956	Gevaert Photo-Producten NV	Silver salt diffusion transfer processes.
	February 2, 1966	
1,007,157	Gevaert Photo-Producten NV	Hardening of polymers.
	February 10, 1966	
826,063	Philco Corporation	Semiconductor devices.
899,446	Metal Holding Co.	Apparatus for joining the edges of metal sheets or strips.
910,321	Gaudin, O. P.	Preparation of ferrous salts of aspartic acid.
929,190	Orsymonde	The nicotine diester of dimethyl-papaveroline.
949,773	Gevaert Photo-Producten NV	Photographic colour printing.
949,774	Gevaert Photo-Producten NV	Photographic colour printing.
951,256	Philco Corporation	Treatment of bodies.
960,177	S.A. des Ateliers de Secheron	Speed regulation circuits for electric motors.
971,011	Gevaert Photo-Producten NV	Load carrying apparatus.
976,143	Regie Nationale des Usines Renault	Resistance seam welding apparatus.
988,442	Ethyl Corporation	Alkali and alkaline earth metal etherate salts.
997,796	Bossner, Josef	Formwork.
1,000,116	Gevaert Photo-Producten NV	Multi-layer materials for use in silver halide diffusion transfer processes.
1,001,662	Gevaert Photo-Producten NV	Photographic images.
	February 14, 1966	
1,004,281	Gevaert Photo-Producten NV	Photographic colour images.

Any person who claims that the patentee at the time of endorsement of any of the above patents was precluded by a contract in which the claimant is interested from granting licences under the patents may apply for cancellation of the endorsement on Patents Form No. 45 within two months after the date of endorsement.

GORDON GRANT,
Comptroller.

Robert Hough

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Parliamentary Answers

Below is a selection of Parliamentary answers of interest to trade and industry

TUESDAY, FEBRUARY 22

Aid to small exporter

A question was asked about giving some form of aid to the small exporter who was fulfilling orders of less than £50,000 value.

In reply, Mr. Roy Mason, Minister of State, Board of Trade, said that 'the export promotion facilities of the Board of Trade are all freely at the disposal of exporters whether large or small. In addition, ECGD credit insurance can be obtained irrespective of the value or the order. The Department's supplementary facilities which assist in bringing forward bank finance for exporters are available for transactions involving credit of two years and over provided the value is not less than £25,000.'

Incentives to boat hire industry

A question was asked about the Government's intentions on capital allowances and investment incentives for the boat hire industry.

Mr. Mason stated that it was not the intention that small pleasure craft of this kind should be eligible for investment grants; if operated for the purpose of a trade they would be eligible for 30 per cent initial allowances.

THURSDAY, FEBRUARY 24

United States tariffs on United Kingdom goods

The President was asked in view of the fact that every year since 1950 the United States had exported goods to Great Britain of a greater value than those she had bought from Great Britain, and yet imposed a 30 per cent tariff against British goods, so preventing the earning of United States dollars, if he would approach the United States Government for a special reduction in tariff in order that Great Britain could earn the dollars to pay for the F111 which the United States wanted to sell to this country.

Mr. Mason, replied: 'The American tariff ranges from much less than 30 per cent on some goods to much more on others, and we are engaged in negotiations in GATT for the general reduction of protective tariffs in the Kennedy Round. We hope for a successful conclusion to these negotiations which should be of great assistance to our exporters in increasing their earnings of United States dollars.'

Price of leather goods

A member asked the President, in view of warnings by leading leather tanners of impending increases in the prices of shoes and other leather goods, what steps he was taking to prevent such increases.

Mr. George Darling, Minister of State, Board of Trade, replied that he was watching closely any increases in the prices of shoes and other leather goods which might result from the sharp increase over the past year in world prices of raw hides and skins. He was sure that both the tanners and the manufacturers of finished goods were aware of the need to absorb increased costs wherever possible by improved production methods.

Loans to Scottish weavers

The President was asked what help by grant and by loan, respectively, was available to weavers to assist them in building weaving sheds in Stornoway as self-employed persons, engaged in the making of Harris tweed cloth.

Mr. Darling replied: 'Although powers are available under the Local Employment Acts such assistance is now normally given through the Highlands and Islands Development Board's arrangements for providing financial assistance for industrial and commercial projects, including loans or 25 per cent building grants; it is for the Development Board to consider each application on its merits.'

Development areas

The President was asked when he intended to complete the remainder of the industrial estate at Coatbridge which had been fully serviced with social services.

Mr. Darling replied that we were continuing our efforts to attract industry to Coatbridge Estate and were prepared to build further factories for any suitable project. In reply to a further question on this subject, he said that the proposals for new incentives announced in the recent White Paper (Cmnd. 2874) should provide stronger and more effective inducements to attract industry to ex-coal mining areas.

Prices and Incomes Bill

The Prices and Incomes Bill was presented in Parliament on February 24 (*Hansard* Col. 634).

FRIDAY, FEBRUARY 25

Doorstep Selling Bill

The Doorstep Selling Bill had its second reading in Parliament on February 25 (*Hansard* Cols. 766-836).

MONDAY, FEBRUARY 28

Parliamentary Answers in *Board of Trade Journal*

The President was asked why, in the Parliamentary Answers section of the *Board of Trade Journal* of February 18, the name of the Minister giving the answer was printed in 24 answers quoted, whereas the name of the questioner was never given; and whether in future he would print neither or both.

Mr. Darling replied: 'The present arrangements have been in force for many years. They are convenient and I see no reason to change them.'

Industrial development

The President was asked a number of questions about industrial development to which the following replies were given:

Construction of the 40,000 sq. ft. and 12,500 sq. ft. advance factories on the Bellshill Estate commenced in November and December 1965 respectively. The smaller factory was expected to be completed by September and the larger by October. Details of both had been given to a number of inquirers but so far applications had not been received for either factory.

The National Coal Board would offer alternative employment within daily travelling distance of their homes to most of the men affected by colliery closures in South Ayrshire. An advance factory now being built at Cumnock had already been allocated and the Board of Trade were negotiating the purchase of another industrial site there. Negotiations were also in hand for a site for an advance factory at Girvan. These developments should provide ample employment for those miners who were unable to remain in the coal industry.

It was announced on February 28 that the date of the General Election would be March 31.

The Chancellor of the Exchequer announced in Parliament on March 1 that it was proposed to change over to decimal currency in February 1971. The pound would be retained and divided into 100 units.

$3½ MILLION RADIO CONTRACT

The General Electric Company Ltd. has won a $3½ million contract for the supply of a completely semi-conductored microwave radio system for the northern zone of Chile. Empresa Nacional de Telecomunicaciones SA of Chile chose GEC for the contract from a host of international competitiors. This picture, taken during the signing of the contract shows from left to right: Mr. James Conduit, deputy marketing manager, GEC (Telecommunications) Ltd.; Mr. Roberto Cofré, Chief Engineer Microwave, Empresa Nacional de Telecomunicaciones SA (standing): Mr. Santiago Astrain, general manager, ENTEL; Mr. Jorge Rodriguez, legal staff, ENTEL; Mr. Horas Kennedy, First Secretary (Commercial), British Embassy, Santiago .

New Books

The Hard Sell; Britain and her Overseas Markets, by Stuart de la Mahotière. (352 pages. Hodder and Stoughton, 35s.) The greater part of this book comprises a series of brief articles discussing the prospects for British exports in individual countries throughout the world. Containing fewer statistics than the conventional market survey, each article indicates the extent of present British trade with the country concerned and summarizes all the factors which may favour or block an expansion of trade. Due attention is given to political factors in the overseas countries as well as to their economic prospects, as these may have a quite decisive effect on trading relationships. Few countries receive more than three pages, and some smaller countries are dealt with in one page or less. The information is remarkably up to date, however, with many references to events in 1965, including the signing of the free trade area agreement with the Republic of Ireland on December 14. The first and final chapters deal generally with Britain's balance of payments problem, and some of the factors influencing the competitiveness of British goods in overseas markets respectively.

A Fuel Policy for Britain. Political and Economic Planning. (236 pages. PEP Dispatch Department, 98 Kingston Road, London S.W.19, 50s.) The latest full-length report from PEP is the work of a group of independent engineers and economists who studied problems of the fuel industries in Britain between late 1964 and the end of 1965. Some of the main interim conclusions of the group were published in June 1965 in PEP's broadsheet *Questions of Fuel Policy* ('Planning' No. 489). Introductory chapters outline the position of fuel in Britain's post-war economy and the organization and policies of the Ministry of Power. The following four chapters, which account for almost half the book, discuss in detail the current position and problems of the individual British fuel industries: electricity, gas, oil and coal. The remainder of the report, dealing with questions of a national fuel policy for the future, comments on a wide range of issues. It takes the view that the Government's fuel policy, as set out in the October 1965 White Paper on *Fuel Policy* (Cmnd. 2798), is no more protectionist than those of most Western economies with large indigenous fuel industries, and more liberal than many; but that an alternative fuel policy, putting more emphasis on bringing down the general price of energy in this country, would now suit Britain better. The book contains a 19-page statistical appendix and an index.

Fifteen Years and 150,000 Skills. An Anniversary Review of the United Nations Expanded Programme of Technical Assistance. Prepared by the Technical Assistance Board of the United Nations. (139 pages. 15s., by post 15s. 11d., from HMSO and Government bookshops). The United Nations Expanded Programme of Technical Assistance was originally conceived as a means of helping underdeveloped countries to increase the economic and social standards of their peoples. From this idea has grown a worldwide system for the pooling and exchanging of technical skills and knowledge. A hundred and thirty developing countries drawn from almost every continent receive help in the form of professional advisers and consultants, technical staff and scholarships. This anniversary volume gives a brief account of the first 15 years from its official commencement on July 1, 1950. Both the difficulties and the encouragements it met with are recounted. Financial problems in particular were the greatest stumbling blocks as requests for help began to outstrip the resources available. The four years from 1957 to 1960 saw a partial alleviation of this, and the story ends on a more hopeful note. Additional help is coming from developed countries in the form of qualified young assistants to work with experts provided by EPTA. From underdeveloped countries offers of payment are coming for specialist services, over and above those given by EPTA in the ordinary way. The second part of the account deals with the achievements of the Programme and its prospects for the future. One vast country programme in hand is that for India, which will cost $2.5 million, and will provide 161 experts, 70 fellowship awards, and $97,000 worth of equipment. Part three describes the 11 UN agencies including FAO and Unesco which supply the experts and the equipment. The remaining pages contain statistics on the givers and receivers of EPTA assistance, the total cost of the programme since 1950, the nationalities of experts lent and the fellowships given.

Selling Library Services to Commerce and Industry. Proceedings of the . . . Conference of the Reference, Special and Information Section of the Library Association. Edited by Lorna R. Stephen. (46 pages. Library Association, 7 Ridgmount Street, London W.C.1, 10s.) The purpose of this conference was to develop ways and means of making managements more aware of the beneficial effect libraries and information services could have on the efficient operation of their concerns. Three papers were presented and discussed. The first took a critical look at the services provided and the quality of the bibliographical tools used. The second paper was concerned with justifying the existence of libraries in industrial companies in terms of effectiveness and economy. The third paper presented some thoughts on the rôle of public libraries as purveyors of information to commerce and industry. It is this latter paper that may be of most interest to readers outside the library profession, for it gives some good pointers to what should be expected by industry and commerce as part of the public library's *normal* service.

Council of British Manufacturers of Petroleum Equipment. **Oil and Petrochemical Contractors Electrical Committee. Schedules.** (97 pages. CBMPE, 118 Southwark Street, London S.E.1. 42s., including quarterly amendment service for 1966). This publication is a directory of manufacturers of approved electrical equipment for use in explosive atmospheres, and entries do not appear to be restricted to members of CBMPE. Schedule number one contains details of electrical equipment and materials for use in explosive atmospheres of gas or vapour, other than mining applications, division 2 areas. Schedule number two has information on electrical equipment and materials for use in explosive atmospheres containing group IV gases. Within the industry the terms 'division 2 areas' and 'group IV gases' are probably well enough known, but for the uninitiated recourse will have to be made to British Standard Code of Practice CP 1003: Part 1: 1964, *Electrical Apparatus and Associated Equipment for Use in Explosive Atmospheres of Gas or Vapour other than Mining Applications,* for regrettably definitions are not given in the CBMPE publication. Each schedule is arranged by component, with sub-divisions as necessary, with manufacturers' name, catalogue number, drawing reference, ratings, applicable standards, HM Factory Inspectorate's reference and other remarks. Manufacturers' addresses are not given. For those concerned with obtaining electrical equipment for use in explosive atmospheres this directory should prove useful, especially with the amendment service bringing it up to date at regular intervals.

European Plastics. Manufacturers of Raw Materials, Semi-finished Products and Auxiliaries for the Plastics Industry, Edition 1965-67. (224 pages. Bureau voor Bedrijfsdocumentatie, Afdeling Adresboeken, 46 Graaf Florislaan, Hilversum, Holland. Available from Stamex International Booksellers, PO Box 248, Hilversum, Holland. 70s.) The third edition of *European Plastics* contains the names, addresses and products of 785 manufacturers in 17 European countries. A short directory of important national organizations in the plastics industries is included. There is a 56-page index of trade names, and a list of firms arranged alphabetically by country.

Ranking, Spicer & Pegler's Mercantile Law. Incorporating Partnership Law and the Law of Arbitration & Awards. 12th edition, by W. W. Bigg and J. H. Thompson. (338 pages. HFL (Publishers) Ltd., 10 Earlham Street, Cambridge Circus, London W.C.2. 30s.) In this new edition of *Mercantile Law* the editors have tried to bring the text up to date in form as well as in content. Important changes and developments in the law which have taken place since the last edition was prepared have been noted; the chapters most affected are those on contracts, sale of goods and hire-purchase, and carriage. Where possible recent cases have been used to exemplify statements of legal principle.

Education, Social Class and Reading of Newspapers and Magazines, by Mark Abrams. (27 pages. Institute of Practitioners in Advertising, 44 Belgrave Square, London S.W.1. Free.) Number five in a series of booklets on aspects of IPA *National Readership Surveys.* It uses results of fieldwork carried out during the 12 months ended in June 1964. The information covers the whole of great Britain and gives readership habits in terms of educational background for men and women separately. It deals with the national Sunday press, general weekly magazines, women's weekly magazines and the national daily press. The IPA have also recently published the latest in their series of **National Readership Surveys** with tables relating to January-December 1965. The cost of the 1965 *Surveys* is 15 guineas per set, 12 guineas to contributors and member-agencies.

Other publications

DENMARK. January 1966. *Economic Surveys by the OECD.* 32 pages. 5s., by post 5s. 6d., from HMSO and Government bookshops.

NEWSPAPER PRESS DIRECTORY 1966. Benn's Guide to Newspapers and Periodicals of the World. Annual 115th issue. 982 pages. Benn Brothers Ltd. £5, by post £5 6s., £5 7s. overseas.

TRADER HANDBOOK 1966. 60th edition. A Legal, Technical and Buying Guide for the Motor, Motor Cycle and Cycle Trades, compiled in collaboration with the staffs of *Motor Trader* and *Motor Cycle & Cycle Trader.* 723 pages. Iliffe Books Ltd. 45s., 32s. 6d. for subscribers to *Motor Trader* and *Motor Cycle & Cycle Trader.*

A LIBRARY FOR EXPORTERS

Foreign trade statistics and other economic statistics from almost every country in the world are freely available for reference in the Board of Trade **Statistics and Market Intelligence Library** *at Hillgate House, 35 Old Bailey, London, E.C.4. This is a modern well-equipped library of over 85,000 volumes. It has a reading-room for visitors, and provides a document-copying service. There are trade directories covering 150 countries, and an expanding collection of trade catalogues of foreign manufacturers. A brochure describing the library's services more fully is available on request.*

The library opens from 9 to 5.30, Mondays to Fridays. (Tel. City 5757, Ext. 368 or Telex No. 25977).

THE HARD SELL

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Stuart de la MAHOTIÈRE

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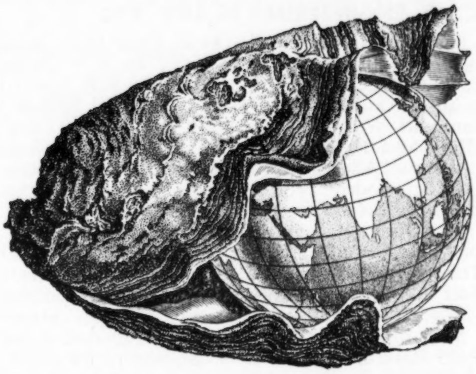

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AT D.A.F.S. PLANT DEPOT, R.A.F. STATION,
CROSSHILL ROAD, BISHOPBRIGGS, GLASGOW,
on THURSDAY, 17th MARCH, 1966 at 10.30 a.m. PROMPT

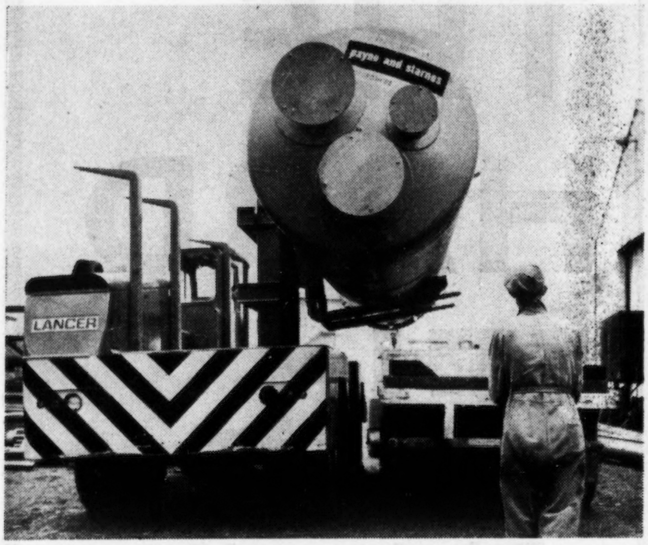
SHIRLAW, ALLAN & CO., AUCTIONEERS, HAMILTON, have received instructions from the Department of Agriculture and Fisheries for Scotland, 21 Lansdowne Crescent, Edinburgh 12, due to Closure of Depot, to Sell, by Auction, as above.

ON VIEW THREE DAYS PRIOR TO SALE.
CATALOGUES FROM AUCTIONEERS.

Note: The Plant and Equipment has been exceptionally well maintained and is worthy of special attention.

HAMILTON, MARCH 1966. Tel. No. Hamilton 23063

ACETYLENE PLANT EXPORT



A company which was only formed in June 1964, Payne & Starnes Ltd., of Leighton Buzzard, Bedfordshire, fabricators of pressure vessels mainly for the petrochemical industry, already export as far afield as Russia, China, Poland, Ghana and Scandinavia. This picture shows a pressure vessel recently completed for an acetylene plant in the Republic of Ireland. It is 35 ft. long, 6 ft. in diameter, and the capacity of the vessel is 7,000 gallons. A Lancer 1800 Series Sideloader was used to load the pressure vessel on to road transport for delivery to Preston Docks.

IMPORTANT PLANT AND VEHICLE SALE

Cranfield Airfield, Bedford

WALKER, WALTON & HANSON

in association with **W. & H. PEACOCK**

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Wednesday, 9th March, 1966

800 LOTS OF

Civil Engineering and Quarry Mining Plant, Spares, Tyres, Vehicles, Agricultural Implements, etc.

including

EXCAVATORS by PRIESTMAN and RUSTON BUCYRUS, LOADING SHOVELS and DIGGERS by ALLIS CHALMERS, BRISTOL, BOBCAT, CASE, INTERNATIONAL 'DROTT', JCB, MASSEY FERGUSON, STEELFAB, WEATHERILL and WHITLOCK, TRACTORS, ANGLEDOZERS and BULLDOZERS by BRISTOL, CATERPILLAR, and FORDSON, MOBILE CRANES by COLES, JONES and TAYLOR, HEAVY DUTY DUMPTRUCKS by AVELING BARFORD, FODEN and SCAMMELL, ROLLERS, MOTOR GRADER, DUMPERS by BENFORD, MOTOR RAIL, MUIR HILL, and ROAD MACHINES, BLAW KNOX MINI PAVER, MIXERS, POWERED BARROWS, VIBRATORY ROLLERS, PLANT SPARES.

also

COMPRESSORS, GENERATORS, WELDERS, ENGINES, ALTERNATORS ELECTRIC MOTORS, MACHINE and HAND TOOLS, TAPS and DIES, JACKS, TYRES, 1,000 STEEL CORRUGATED SHEETS, SCAFFOLDING EQUIPMENT, EXTENDING LADDERS, PAINT, 10,000 tons of RAILWAY BALLAST.

and

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SALE TO COMMENCE AT 10.30 a.m.

for Viewing dates and times see Catalogue

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WALKER, WALTON & HANSON, DEPT. C5, BYARD LANE, BRIDLESMITH GATE, NOTTINGHAM. Telephone Nottingham 54272 (10 lines).

W. & H. PEACOCK, DEPT. C5, 10 LIME STREET, BEDFORD. Telephone Bedford 66366

Government surplus sales by auction

MINISTRY OF DEFENCE

1966	Stores	Location	Auctioneers
March 16 .	**Miscellaneous stores and equipment, furniture and textiles.**	**No. 7 Maintenance Unit, Royal Air Force, Quedgeley, Glos.**	**Bruton, Knowles & Co. (Dept. L), Albion Chambers, King Street, Gloucester. (Tel. Gloucester 21267).**

Miscellaneous stores and equipment. Meadows & Perkins marine engines; Lister 20 kVA generating sets; 50 kVA generators with Leyland 6-cylinder diesel engines; petrol engines; petrol electric generating sets; miscellaneous marine, aircraft and electrical spares; underwater salvage equipment; rubber dinghies; measuring instruments; gauges; tyres; wooden tool boxes; nuts, bolts, rivets, washers, etc.; gymnasium equipment.

Furniture and Textiles 2,400 Suffolk chairs, 600 Suffolk armchairs; 300 wardrobes (170 oak); chests of drawers; bedroom chairs; dining room suites; bureaux; armchairs, etc. (including items in single lots to suit private buyers); school desks; carpets, rugs and curtains; 500 white and 5,000 coloured blankets; mattresses; pillows and bolsters.

March 17 .	**Machine tools, plant and equipment, miscellaneous stores, clothing and textiles.**	**Ordnance Storage and Disposals Depot, Rotherwas, Nr. Hereford.**	**Russell, Baldwin & Bright (Dept. L), 20/21 King Street, Hereford. (Tel. Hereford 4366).**

Machine tools. Southbend, Denham, Smart & Brown, Le Blond, Mellor and Herbert lathes; Grimston, Wolf, Selecta, Rowland, Scrivener and Stamford grinders; Progress, Ajax, Tauco, Brimsdown and Pacere bench drills; Alba 10 in. and Invicta shapers; rotary shearing machine; Wickstead HD hacksaw; Wilson, 26 in. circular saw bench.

Plant and equipment. Birlec RS 30 & RP 45 electric furnaces; portable boilers; Broom & Wade portable compressors; Petter 5 hp light dumper truck; rectifiers; welding equipment; Onan 3 kVA 60C and Coventry Climax 3½ kVA 50C generating sets; concrete mixer; jib cranes; hydraulic and other jacks; chain blocks; roller conveyor.

Clothing and textiles. 6,200 white and coloured blankets; greatcoats; BD blouses and trousers; raincoats; jerkins; boots and shoes; 22 tons mixed rags; 11 tons scrap canvas; 150 carpets.

Miscellaneous stores. Three Corgi motor cycles; 10 tons scrap batteries; 700 batteries 6V 75 and 100 amp; 2,500 jerricans; 500 folding tables; 600 fold flat chairs; MT electronic and wireless spares; furniture, etc.

March 22 & 23	**Machine tools, industrial equipment, miscellaneous stores, clothing and textiles, including:**	**Northern Command Ordnance Sub-Depot, Barlow, Nr. Selby, Yorks.**	**Bartle & Son (Dept. L), 52 Merrion Street, Leeds, 2. (Tel. Leeds 20898).**

Industrial trailers, tractors and trolleys; lathes; woodworking machines; drilling and grinding machines; outboard motors; electric motors and rotary converters; MT assemblies and spares; electronic valves; wireless and electrical equipment; service clothing, boots, shoes; blankets; carpets; curtains; canvas; wool and cotton cloth; large quantities of furniture.

March 31 .	**Machine tools, miscellaneous stores, including:**	**Command Ordnance Depot, Coypool, Marsh Mills, Plymouth.**	**Woolland Son & Manico (Dept. L), Kinterbury House, St. Andrew's Cross, Plymouth. (Tel. 69292).**

Electric motors by LDC, Hopkins, Brook, Mitchell, Compton Parkinson and English Electric; hacksaw machines; grinding, milling and slotting machines; lathes; generating sets; electric cable; tool kits; MT spares; clothing; furniture; kitchenware; carpets; mixed rags; tentage; old webbing, etc.

Catalogues for the above sales may be obtained from the relevant auctioneers 14 days prior to the date of sale. Price 1s. 0d. (*Postal Orders only*).

MINISTRY OF DEFENCE

Freehold, with vacant possession Flintshire Deeside Industrial area. Fronting Birkenhead-Wales A.550 trunk road. Birkenhead 12, Chester 5 miles. The building area of West Camp, R.A.F. Sealand, extending to 40 acres with 80 permanent and semi-permanent buildings, including five Hangars (one C type, one A1 type and three Belfast); Barrack blocks, etc. Splendid roads and hard standing. Eminently suited for industrial use.

For Sale by Auction at the Blossoms Hotel, Chester, March 24, 1966, at 3.30 p.m. Swetenham, Whitehouse & Co., 5 St. Werbergh Street, Chester (Tel. 42222 – five lines), from whom fully detailed particulars and plans may be obtained.

MINISTRY OF PUBLIC BUILDING AND WORKS

1966	Description of Goods	Location	Auctioneers
March 15 .	Office, domestic and miscellaneous furniture and equipment.	Ministry of Public Building and Works, Supplies Division Stores, Burnett Lane, Nr. Keynsham, Somerset.	W. J. Tolley & Hill, 16 King Street, Bristol.

Catalogues, price 6d each or 10d. each if to be sent through post, obtainable from the auctioneers. View day: Monday, March 14, 1966.

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Statistics

The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where otherwise shown

	GROSS DOMESTIC PRODUCT (expenditure estimates)	INDEX OF INDUSTRIAL PRODUCTION	CONSUMERS' INCOME AND EXPENDITURE				FIXED CAPITAL EXPENDITURE					CHANGES IN STOCKS			
			Personal disposable income	Total consumers' expenditure		Retail sales	Total	Selected components				Total	Selected components		
								Manufacturing industry	Distributive and service industries	Dwellings	Public sector excluding dwellings		Manufacturing industry	Wholesalers	Retailers
	at 1958 prices		at current prices		at 1958 prices	at 1961 prices	at 1958 prices					at 1958 prices			
Base of index	1958	1958	1958	1958	1958	1961	1958	1958	1958	1958	1958	series shown in £ million			
Value in base year, £m.	20,085	—	16,100	15,373	15,373	9,140	3,478	922	688	591	1,205				
1960	109	112	114	110	109	98	118	110	127	129	114	+592	+520	+48	+37
1961	113	114	122	116	111	100	129	130	135	137	121	+319	+230	+36	+29
1962	114	115	127	123	114	100	128	119	131	141	124	+ 76	+ 33	+22	+14
1963	118	120	135	130	119	103	132	108	140	145	133	+177	+ 89	+29	+55
1964	125	128	144	139	123	106	153	121	163	184	152	+510	+332	+72	+47
1965		132*				108		132*	159*				+209*	+19*	+57
1964															
2nd quarter	124	128	143	137	122	105	151	121	155	184	153	+172	+126	+13	+12
3rd quarter	125	128	146	140	123	106	156	121	171	187	153	+136	+ 77	+19	+17
4th quarter	126	130	147	142	125	107	158	128	170	186	155	+107	+ 50	+30	+15
1965															
1st quarter	128	132	151	146	127	108	159	138	161	189	162	+ 57	+ 49	—10	+12
2nd quarter	126	131	151	145	123	107	158	127	165	182	162	+ 95	+ 83	— 5	+ 7
3rd quarter	127	131	153	147	124	108	158	131	152	189	164	+127	+ 71	+21	+2[illegible]
4th quarter		132*				109		133*	156*				+ 6*	+13*	+18
1965															
July	..	131	..	..	..	108	..	..	..	..	..	..	..	..	..
August	..	132	..	..	..		..	..	..	..	..	..	..	..	..
September	..	131	..	..	..		..	..	..	..	..	..	..	..	..
October	..	132*	..	..	..	108	..	..	..	..	..	..	..	..	..
November		132*				110									
December		133*				109									

	ORDERS		PRICES AND COSTS					LABOUR						
	Engineering industries: orders on hand	Textiles and clothing industries: orders on hand†	Index of retail prices		Wholesale price index: non-food manufacturing industry:		Hourly wage rates: all industries and workers†	Wholly unemployed excluding school leavers	Unfilled vacancies for adults			IMPORTS	EXPORTS	BALANCE OF PAYMENTS: current balance
			Index†	% change on year earlier	Basic materials and fuel used†	Manufactured products: home sales†		Mid-month or monthly average (seasonally adjusted)	Mid-month or monthly average†	Change from previous period†	Normal seasonal change			
	at 1958 prices											at current prices		
Base of index	Dec. 1958	Apr. 1959	Jan. 17, 1956 (Derived series from January 1963)		1954	1954	Jan. 31, 1956	series shown in thousands				1958	1958	series shown in £ million
Value in base year, £m.	..	..	—		—	—	—					3,836	3,250	
1960	120	136	110·7	+1·0	104·5	116·0	122·5	336	212	+55	..	121	112	—273
1961	122	104	114·5	+3·4	104·4	119·1	130·3	305	213	+ 1	..	119	117	— 14
1962	117	100	119·3	+4·2	103·0	120·6	136·3	422	149	—64	..	121	120	+ 93
1963	136	117	121·7	+2·0	104·5	121·4	141·3	500	144	— 5	..	130	130	+105
1964	162	124	125·7	+3·3	108·6	124·7	148·5	361	221	+77	..	148	136	—412
1965	166*	121*	131·8	+4·9	110·6*	129·4*	157·9	309	265	+44	..	150	145	
1964														
2nd quarter	148	124	125·5	+2·8	107·8	124·2	147·7	368	230	+48	+33	148	135	—104
3rd quarter	153	113	126·5	+4·3	108·6	125·0	149·4	359	242	+12	+ 6	148	134	—127
4th quarter	162	124	127·6	+4·5	109·9	126·3	150·9	330	228	—14	—34	149	139	—103
1965														
1st quarter	169	121	128·8	+4·5	109·7	128·3	153·8	306	233	+ 5	— 5	143	141	— 13
2nd quarter	166	127	132·0	+5·2	111·0	129·1	156·2	304	288	+55	+33	152	141	— 79
3rd quarter	163*	117*	132·6	+4·8	110·5	129·9	159·9	321	284	— 4	+ 6	153	147	— 64
4th quarter	166*	121*	133·5	+4·6	111·4*	130·2*	161·9	305	255	—29	—34	153	151	
1965														
July	166*	126*	132·4	+4·9	110·5	129·6	159·5	318	296	— 6	+ 3	152	154	..
August	166*	122*	132·7	+4·7	110·2	130·0	159·9	324	282	—14	— 9	157	144	..
September	163*	117*	132·8	+4·8	110·6	130·1	160·2	321	275	— 7	— 7	149	143	..
October	166*	121*	132·9	+4·8	111·1	130·2	161·0	309	265	—10	—12	151	146	..
November	166*	124*	133·5	+4·5	111·2*	130·3*	162·0	301	253	—12	—16	156	153	
December	166*	121*	134·1	+4·5	111·9*	130·4*	162·6	304	246	— 7	—11	153	155	
1966														
January			134·3	+4·4	112·6*	130·7*	164·9	285	245	— 1	— 1	157*	146*	
February								277*	260*	+15*	+ 6			

† Not seasonally adjusted. * Provisional.

Northern Ireland index of industrial production

THE PROVISIONAL index of industrial production for Northern Ireland for December 1965, prepared by the Ministry of Commerce is 148 (1958=100). This is 3 points lower than for November 1965 and 7 points higher than for December 1964.

The index numbers for the main industrial groups for December 1965 with the increase or decrease on December 1964 shown in brackets are: textiles 131 (−3 points); clothing 116 (−7); engineering and metals 120 (+17); food, drink and tobacco 111 (−2); timber and furniture 143 (+16); other manufacturing industries 345 (+5); construction 165 (+13); gas, electricity and water 210 (+17).

The index for 1965 has been provisionally calculated as 144 for all industries and 137 for manufacturing industries, representing increases in production of approximately 6 per cent and 4½ per cent respectively over 1964.

British film fund agency

THE BRITISH Film Fund Agency has published the following information for the five weeks ended January 29, 1966:

Distributors' earnings submitted:		
High cost films	£680,021	
Low cost films:		
Eligible (after multiplying by 2½) . .	£5,271	
Not eligible for 2½ times rental . .	£3,542	
		£688,834
Films of less than 3,000 feet (after multiplying by 2½)		£60,195
		£749,029
Levy collections paid to Agency by HM Customs and Excise to January 24, 1966, approximately covering entertainments to January 1, 1966, together with an estimate of collections for the four weeks ended January 29, 1966		£336,100

The third interim allocation for the ninth distribution period will be at the rate of 50 per cent.

Retail sales in N. Ireland

STATISTICS PREPARED by the Ministry of Commerce show that the total value of retail sales in December was 8 per cent higher than the previous year, compared with increases of 7 per cent in both November and the fourth quarter. The value of sales in 1965 as a whole was 6 per cent up on 1964.

Sales by food shops and household goods shops showed an increase in December of 8 per cent and 5 per cent respectively on the previous year, and for the year as a whole, both showed an increase of 6 per cent. Clothing and footwear shops showed an increase in December of 9 per cent on a year earlier, and for the year as a whole, an increase of 6 per cent.

Index numbers of value of sales per week (1961 = 100) and percentage changes compared with a year earlier.

	All kinds of business		Foods shops		Clothing and footwear shops		Household goods shops		Other shops	
		%		%		%		%		%
1963 Year . .	107	+ 4	110	+ 4	106	+ 6	107	+ 2	102	+ 2
1964 Year . .	114	+ 6	117	+ 7	109	+ 3	112	+ 5	111	+ 8
1965 Year . .	121	+ 6	125	+ 6	116	+ 6	120	+ 6	119	+ 7
1964 1st quarter .	105	+ 8	114	+ 7	94	+ 7	104	+ 9	96	+11
2nd quarter .	109	+ 3	115	+ 4	104	Nil	106	+ 4	103	+ 5
3rd quarter .	113	+ 8	117	+ 9	104	+ 4	114	+ 5	112	+10
4th quarter .	128	+ 5	123	+ 6	133	+ 1	125	+ 3	133	+ 8
1965 1st quarter .	111	+ 6	123	+ 7	97	+ 2	109	+ 4	103	+ 8
2nd quarter .	116	+ 7	122	+ 6	112	+ 7	115	+ 8	111	+ 7
3rd quarter .	120	+ 6	123	+ 5	113	+ 9	121	+ 7	120	+ 7
4th quarter .	136	+ 7	131	+ 7	142	+ 7	133	+ 6	140	+ 6
1964 December .	146	+ 6	133	+ 8	153	+ 1	127	+ 6	172	+ 7
1965 January .	106	+ 5	115	+ 5	87	— 4	110	+ 3	105	+11
February .	116	+10	128	+11	101	+ 9	125	+ 6	104	+11
March . .	111	+ 4	124	+ 6	102	+ 1	92	+ 5	101	+ 2
April . .	108	+ 4	114	+ 1	99	+ 5	108	+ 9	105	+ 8
May . .	123	+ 6	124	+ 4	127	+ 7	128	+11	114	+ 7
June . .	118	+ 7	127	+ 7	109	+11	110	+ 5	113	+ 6
July . .	116	+ 8	118	+ 6	103	+ 7	119	+11	122	+ 9
August . .	121	+ 6	122	+ 5	115	+ 7	126	+ 3	123	+ 9
September .	122	+ 6	128	+ 4	120	+11	118	+ 6	116	+ 3
October .	120	+ 5	123	+ 7	118	+ 1	123	+ 7	117	+ 4
November .	130	+ 7	127	+ 5	144	+11	143	+ 7	120	+ 6
December .	158	+ 8	144	+ 8	167	+ 9	133	+ 5	187	+ 9

Further details may be had on application to Northern Ireland Index of Retail Sales, Room 35, Ministry of Commerce, Chichester House, Belfast. (Tel. Belfast 28271, Ext. 113).

Registrations of British and foreign films

The following are details of films registered by the Board of Trade under the Films Acts 1960 and 1964 during the week ended Friday, February 25, 1966.

Where the title appears in italics the film forms part of a series. Br/E indicates that the film is a British quota film.

Title of Film	Registered No.	Playing Time Minutes	Date of Registration	Registered in the name of	Maker's name
			BRITISH		
The Meeting	Br/E 31116	10	February 23	Bargate Films Ltd.	Mamoun Hassan
Look at Life Series 28:					
Inside Jobs	Br/E 31117	9	February 24	Rank Film Distributors Ltd. . . .	Rank Film Distributors Ltd.
Fourteen Hundred Zulu	Br/E 31132	31	February 25	,, . .	Drummer Films Ltd.
Shadows of the Past	Br/E 31133	10	February 25	,, . .	,,
The National Youth Orchestra of Great Britain	Br/E 31134	10	February 25	,, . .	Anvil Films Ltd.
The World Still Sings	Br/E 31135	38	February 25	,, . .	Jack Howells Productions Ltd.
Death Drums Along the River	Br/E 31136	83	February 25	Planet Film Distributors Ltd. . .	Hallam Productions Ltd.
Doctor in Clover	Br/E 31137	101	February 25	Rank Film Distributors Ltd. . . .	The Rank Organisation Film Productions Ltd.
Movietone News 1915	Br/E 30845	8	February 25	Twentieth Century-Fox Film Co. Ltd. . .	British Movietonews Ltd.
Movietone News 1915A	Br/E 30846	8	February 25	,, . .	,,
Pathe News 66-15	Br/E 30931	7	February 25	Warner-Pathe Distributors Ltd. . . .	Associated British-Pathe Ltd.
Pathe News 66-16	Br/E 30932	8	February 25	,, . .	,,
			FOREIGN		
Breaking the Language Barrier	F 31110	9	February 23	Paramount Film Service Ltd. . . .	Paramount Pictures Corp.
Holland Off Guard	F 31111	8	February 23	,, . .	,,
Solitary Refinement	F 31112	6	February 23	,, . .	,,
The Itch	F 31113	6	February 23	,, . .	,,
Poor Little Witch Girl	F 31114	7	February 23	,, . .	,,
Here Comes Rusty	F 31115	8	February 23	,, . .	,,
Le Farceur (The Joker)	F 31118	85	February 24	Contemporary Films Ltd. . . .	Ajym Films, Paris
Nudes on Tiger Reef	F 31119	65	February 24	Compton Films Ltd.	Barry Mahon Productions Inc.
Hercules Against the Sons of the Sun . .	F 31120	89	February 24	Ranworth Film Services Ltd. . . .	Wonder Films, Rome
The Sound of Music	F 31121	174	February 24	Twentieth Century-Fox Film Co. Ltd. . .	Twentieth-Century Fox Film Corp.
Four Soldiers	F 31122	60	February 24	Contemporary Films Ltd. . . .	Contemporary Films Ltd., London and Deutscher Fernsehfunk, Berlin
Seven Hours of Gunfire	F 31123	89	February 24	Compton-Cameo Films Ltd. . . .	Pea Produzioni Europee Associate, Rome
Canned Dog Feud	F 31124	6	February 25	Rank Film Distributors Ltd. . . .	Universal International Films Inc.
Sioux Me	F 31125	6	February 25	,, . .	,,
The Big Surf	F 31126	9	February 25	,, . .	,,
Janie Get Your Gun	F 31127	6	February 25	,, . .	,,
Pesty Guest	F 31128	6	February 25	,, . .	,,
The Treasure of Silver Lake	F 31129	80	February 25	Planet Film Distributors Ltd. . . .	Rialto Film Preben Philipsen GmbH, Hamburg
The Man from Button Willow	F 31130	81	February 25	Eagle Films Ltd.	United Screen Arts
The Spy Who Went into Hell	F 31131	107	February 25	S.F. (Film) Distributors Ltd. . . .	Hans Oppenheimer Film GmbH, Berlin; Transatlantic Production, Paris, and Midega Film S.A., Madrid

Industry's capital expenditure in the fourth quarter of 1965

THE VOLUME of private industry's capital expenditure in the fourth quarter of 1965 is provisionally estimated at £575 million (at 1958 prices, seasonally adjusted), about 2 per cent greater than expenditure in the previous quarter. These provisional estimates have been made a little earlier than usual and must be regarded with particular caution.

Investment by manufacturing industry was much the same as in the third quarter, that by the distributive and service trades about 3 per cent higher; investment rose both in shipping and in the distributive and other service industries. If, however, in order to reduce the effect of the irregularities in the series, expenditure in the second half of the year is compared with that in the first, the distributive and service industries show a fall of more than 5 per cent between the first and the second half of the year against a negligible fall in expenditure by manufacturing industry. In the distributive and service trades expenditure on new building work was slightly lower than in the third quarter, while that on plant and machinery and vehicles increased. In manufacturing industry expenditure on the different assets showed little change from the third quarter.

The volume of capital expenditure by manufacturing industry in 1965 reached a new peak of £1,219 million, 9 per cent higher than expenditure in 1964 but not substantially greater than in the previous peak year, 1961. Capital expenditure by the distributive and service industries was 3 per cent less in 1965 than in 1964. This was, however, due to the substantial fall in expenditure by the shipping industry, and, although expenditure by the distributive and other service industries shows a slight downward movement over the year, their expenditure in 1965 was still very slightly higher than in 1964.

Revised estimates for the fourth quarter and details for separate industry groups, taking account of late returns, will be published in the *Board of Trade Journal* on April 8, 1966.

INDEX OF REGULAR STATISTICS

When did the Board of Trade Journal *last publish an article on the chemical industry? Which issue gives the latest figures on United Kingdom overseas trade, engineering production, hire purchase, wholesale prices, etc?*

Readers are reminded that an index of the date on which all regular statistical articles were last published appears each week at the end of the JOURNAL.

Industry's fixed capital expenditure at 1958 prices–seasonally adjusted

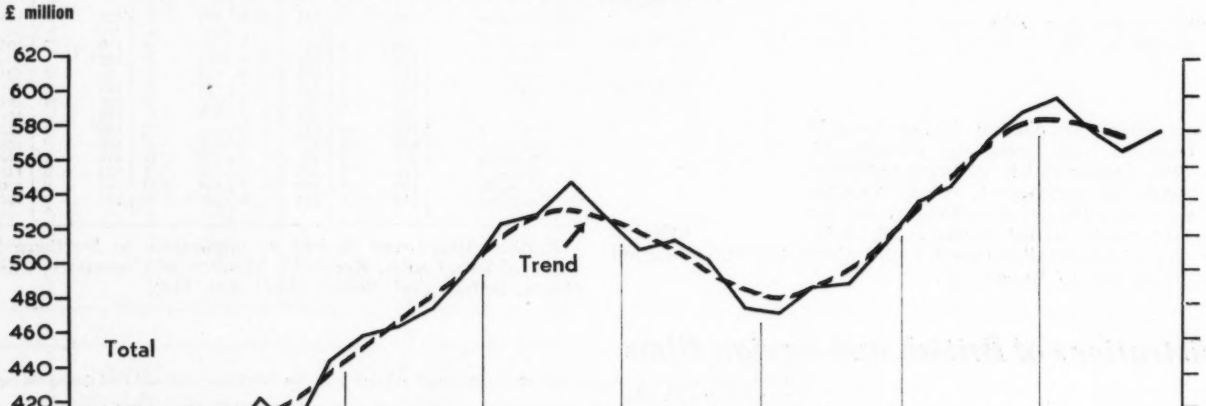

Table 1—Industry's fixed capital expenditure at 1958 prices seasonally adjusted (a)

£ million

Period	ANALYSIS BY INDUSTRIAL SECTORS		Total	ANALYSIS BY TYPE OF ASSET		
	Manufacturing Industry (b)	Distributive and Services Industries (c)		New Building Work	Vehicles	Plant and Machinery
1958	922	688	1,610	451	360	799
1959	871	792	1,663	460	403	800
1960	1,016	873	1,889	533	457	899
1961	1,195	929	2,124	631	435	1,058
1962	1,098	899	1,997	626	386	985
1963	993	963	1,956	594	427	935
1964	1,118	1,122	2,240	685	519	1,036
1965	1,219	1,092	2,311	735	492	1,084
1959 1st quarter	215	180	395	111	91	193
2nd quarter	216	206	422	111	110	201
3rd quarter	212	190	402	111	92	199
4th quarter	228	216	444	127	110	207
1960 1st quarter	238	220	458	133	112	213
2nd quarter	244	219	463	129	117	217
3rd quarter	261	212	473	133	111	229
4th quarter	273	222	495	138	117	240
1961 1st quarter	286	237	523	149	118	256
2nd quarter	302	226	528	159	104	265
3rd quarter	308	238	546	159	114	273
4th quarter	299	228	527	164	99	264
1962 1st quarter	291	217	508	158	96	254
2nd quarter	284	229	513	160	101	252
3rd quarter	267	235	502	165	95	242
4th quarter	256	218	474	143	94	237
1963 1st quarter	240	231	471	143	101	227
2nd quarter	254	232	486	149	103	234
3rd quarter	247	241	488	148	106	234
4th quarter	252	259	511	154	117	240
1964 1st quarter	267	269	536	159	126	251
2nd quarter	279	266	545	166	124	255
3rd quarter	278	294	572	176	137	259
4th quarter	294	293	587	183	132	272
1965 1st quarter	318	277	595	193	120	282
2nd quarter	293	284	577	185	131	261
3rd quarter	302	262	564	180	116	268
4th quarter	306	269	575	177	125	273

The total of manufacturing industry and of the distributive and service industries covers a wide sector of the economy, accounting – after exclusion of dwellings – for 53 per cent of total capital expenditure in 1964. The total comprises most industries and services outside agriculture, forestry and fishing, coal mining, public utilities, the public transport corporations and public administration. The excluded parts are, except for agriculture, very largely in the public sector of the economy and though some public expenditure is included, it is small; the figures are therefore very largely representative of the trend of expenditure of private industry and business.

Table 2—Industry's fixed capital expenditure at current prices (a)

£ million

Period	Manufacturing Industry (b)	Distributive and Service Industries (c)	Total
1958	922	688	1,610
1959	867	782	1,649
1960	1,021	863	1,884
1961	1,239	934	2,173
1962	1,168	927	2,095
1963	1,074	993	2,067
1964	1,244	1,167	2,411
1965	1,413	1,172	2,585
1960 1st quarter	221	212	433
2nd quarter	236	212	448
3rd quarter	271	202	473
4th quarter	293	237	530
1961 1st quarter	273	233	506
2nd quarter	304	223	527
3rd quarter	331	230	561
4th quarter	331	248	579
1962 1st quarter	286	218	504
2nd quarter	294	232	526
3rd quarter	290	235	525
4th quarter	298	242	540
1963 1st quarter	241	234	475
2nd quarter	268	235	503
3rd quarter	269	242	511
4th quarter	296	282	578
1964 1st quarter	273	271	544
2nd quarter	304	272	576
3rd quarter	311	294	605
4th quarter	356	330	686
1965 1st quarter	337	289	626
2nd quarter	333	298	631
3rd quarter	354	272	626
4th quarter	389	313	702

Notes relating to Tables 1 and 2.

(a) Expenditure on vehicles (including ships) and plant and machinery less receipts from sales of these assets, and on new building work.

(b) Standard Industrial Classification Orders III to XVI.

(c) Standard Industrial Classification Order XVII (Construction); XIX (Transport and Communication) excluding 701 – Railways, 705 – Port and Inland Water Transport, 706 – Air Transport and 707 – Postal Services and Telecommunications; XX (Distributive Trades); XXI (Insurance, Banking and Finance) excluding savings departments of the Post Office and Trustee Savings Banks; XXII (Professional and Scientific Services) excluding 872 – Educational Services and 874 – Medical and Dental Services; and XXIII (Miscellaneous Services).

Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from HMSO, PO Box 569, London, S.E.1.

Monthly at £1 a year, post free:

Locomotives for November 1965.
Rubber for November 1965.
Watches and Clocks for November 1965.
Paper and Paper-making Materials for December 1965.
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Six-monthly at 4s. 0d. a year post free:

Organic Chemicals for July-December 1965.

Overdrafts of the nationalized industries

THE TOTAL bank overdrafts of the nationalized industries at February 16, 1966 amounted to £68.4 million, of which £59.6 million was from the clearing banks and £8.8 million from the Scottish banks.

Index of retail prices, January 1966

THE MINISTRY OF LABOUR have announced that at January 18, 1966, the official index figure which measures changes in the average level of retail prices compared with the level at January 16, 1962 (taken as 100), was 114·3, compared with 114·1 at December 14, 1965. The principal changes in prices during the month were increases in the prices of fresh vegetables and in the costs of travel, and reductions in the prices of eggs.

INDEX INQUIRIES

Inquiries about the detailed contents of the JOURNAL *(dates on which particular articles, etc., were published) should for convenience be made to the Board of Trade Library (Abbey* 7877, *Ext.* 3038) *who compile the half-yearly index to the* JOURNAL.

Industry's stocks in the fourth quarter of 1965

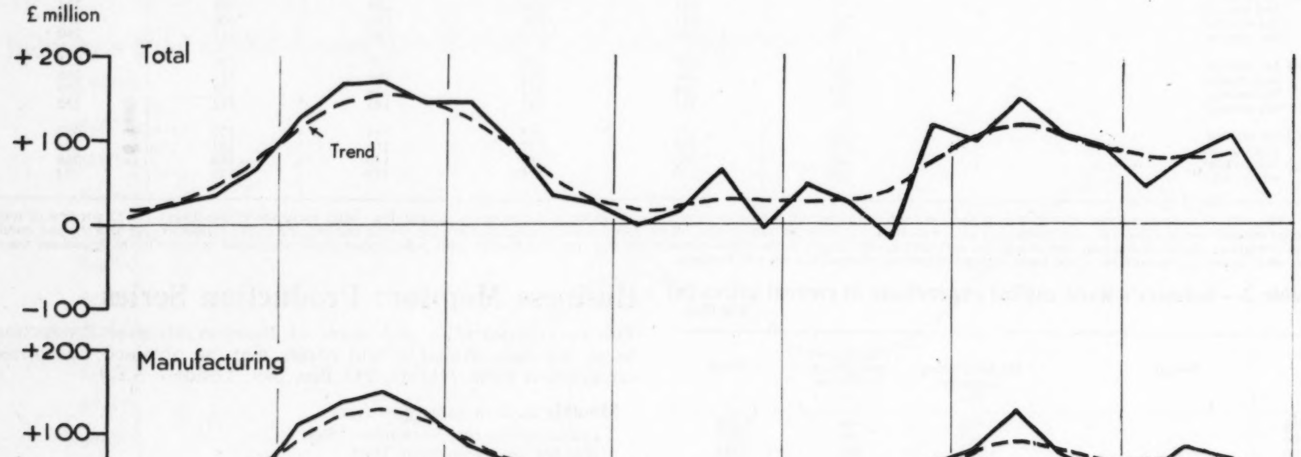
PROVISIONAL ESTIMATES of the change in industry's stocks in the fourth quarter of 1965 show that there has been an increase of £37 million, at 1958 prices, seasonally adjusted; this is the smallest quarterly increase in stockholding for over two years. However, these provisional estimates have been made a little earlier than usual, and they must be regarded with particular caution.

Unlike the earlier quarters of 1965, most of the increase in stockholding was very largely accounted for by the distributive sector. The small increase in manufacturing stocks was made up of a rise in materials and fuel, offset by decreases in work in progress and stocks of finished goods. The index of manufacturing production rose, and – with a negligible change in stocks – the ratio of manufacturing stocks to output fell slightly.

For 1965 as a whole, stockbuilding in manufacturing is provisionally estimated at £209 million, at 1958 prices, rather lower than in 1964; wholesalers' stocks rose by £19 million in the year, much below stockbuilding in 1964. For both manufacturing and wholesaling industries 1964 had been a year of high stockbuilding. For the retail trade 1964 was not an exceptional year for stockbuilding, and in 1965 the increase in stocks of £57 million was not much above the previous year.

Revised estimates of changes in stocks in the fourth quarter, and industry group information, will be published in the *Board of Trade Journal* of April 8, and will take account of late returns.

Changes in industry's stocks at 1958 prices; seasonally adjusted



OPPORTUNITIES FOR EXPORTERS

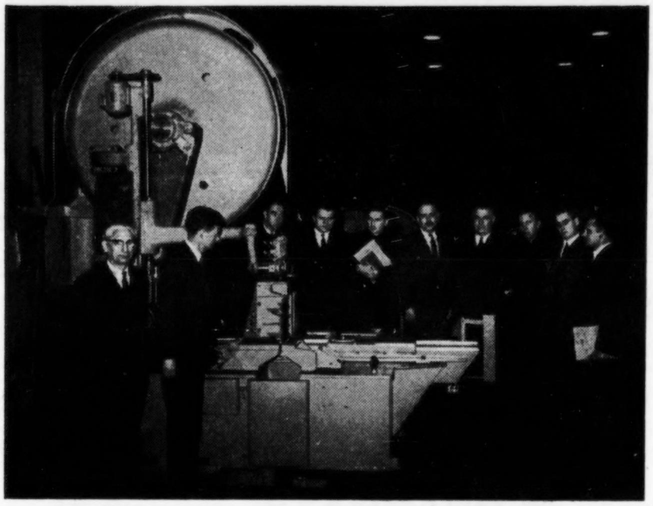
Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms, are published each week in the Board of Trade Journal *under the heading 'Information for Exporters'. Fuller information is also provided in the* Export Service Bulletin, *which is published by the Export Services Branch of the Board of Trade.*

Table 1—Changes in the volume of industry's stocks at 1958 prices seasonally adjusted (a)

£ million

Period	(b) Manufacturing	(c) Wholesaling	(d) Retailing	(e) Total
Level of stocks at December 31, 1964	6,156	1,017	1,133	8,306
1960 . . .	+520	+48	+37	+605
1961 . . .	+230	+36	+29	+295
1962 . . .	+ 33	+22	+14	+ 69
1963 . . .	+ 89	+29	+55	+173
1964 . . .	+332	+72	+47	+451
1965 . . .	+209	+19	+57	+285
1960 1st quarter .	+109	N/C	+18	+127
2nd quarter .	+138	+11	+18	+167
3rd quarter .	+148	+19	+ 2	+169
4th quarter .	+125	+18	— 1	+142
1961 1st quarter .	+ 86	+35	+25	+146
2nd quarter .	+ 66	+17	+10	+ 93
3rd quarter .	+ 45	— 9	— 4	+ 32
4th quarter .	+ 33	— 7	— 2	+ 24
1962 1st quarter .	— 8	N/C	+ 5	— 3
2nd quarter .	+ 31	— 7	—10	+ 14
3rd quarter .	+ 26	+26	+11	+ 63
4th quarter .	— 16	+ 3	+ 8	— 5
1963 1st quarter .	+ 49	— 1	+ 3	+ 51
2nd quarter .	— 9	+19	+18	+ 28
3rd quarter .	— 12	— 9	— 1	— 22
4th quarter .	+ 61	+20	+35	+116
1964 1st quarter .	+ 79	+10	+ 3	+ 92
2nd quarter .	+126	+13	+12	+151
3rd quarter .	+ 77	+19	+17	+113
4th quarter .	+ 50	+30	+15	+ 95
1965 1st quarter .	+ 49	—10	+12	+ 51
2nd quarter .	+ 83	— 5	+ 7	+ 85
3rd quarter .	+ 71	+21	+20	+112
4th quarter .	+ 6	+13	+18	+ 37

EXPORT VISITORS



By arrangement with the Institute of Wood at Zagreb, a delegation of sawmilling engineers from Yugoslavia made a quick tour recently on a special visit to this country to inspect the latest types of sawmilling machinery manufactured by Stenner of Tiverton Limited. This is the second such delegation to come from Yugoslavia for this purpose within 12 months.

Table 2—Changes in the value (at book values) of stocks held by manufacturers and distributors (a)

£ million

		1st quarter	2nd quarter	3rd quarter	4th quarter	Year	Level of stocks at December 31, 1964
Manufacturing (b)	1960	+128	+181	+128	+161	+598	
	1961	+112	+104	+ 47	+ 55	+318	
	1962	+ 9	+ 29	+ 14	+ 33	+ 85	
	1963	+ 67	N/C	+ 10	+152	+229	
	1964	+120	+180	+108	+144	+552	6,830
	1965	+121	+149	+104	+100	+474	
Wholesaling (c)	1960	+ 7	+ 18	+ 52	— 22	+ 55	
	1961	+ 44	+ 20	+ 15	— 36	+ 43	
	1962	+ 6	+ 5	+ 40	— 19	+ 32	
	1963	— 6	+ 23	+ 23	+ 8	+ 48	
	1964	+ 14	+ 30	+ 62	+ 18	+124	1,121
	1965	— 1	+ 9	+ 54	— 16	+ 46	
Retailing (d)	1960	+ 68	+ 15	— 19	— 20	+ 44	
	1961	+ 69	+ 36	— 10	— 34	+ 61	
	1962	+ 60	— 1	— 1	— 13	+ 45	
	1963	+ 56	— 6	— 13	+ 26	+ 63	
	1964	+ 55	+ 13	+ 7	+ 15	+ 90	1,252
	1965	+ 73	— 1	+ 6	+ 4	+ 82	
Total (e)	1960	+203	+214	+161	+119	+697	
	1961	+225	+160	+ 52	— 15	+422	
	1962	+ 75	+ 33	+ 53	+ 1	+162	
	1963	+117	+ 17	+ 20	+186	+340	
	1964	+189	+223	+177	+177	+766	9,203
	1965	+193	+157	+164	+ 88	+602	

Notes relating to Tables 1 and 2

(a) The estimates are shown to the nearest £ million, but should not be regarded as accurate to this degree.
(b) Standard Industrial Classification Orders III-XVI.
(c) S.I.C. Minimum List Headings 810, 831, 832.
(d) S.I.C. Minimum List Heading 820.
(e) S.I.C. Orders III-XVI and XX.

ADVERTISEMENT INQUIRIES FOR THE JOURNAL

Inquiries from the London Postal Area concerning the insertion of advertisements in the *Board of Trade Journal* should be addressed **to Her Majesty's Stationery Office, Room D.94, Atlantic House, Holborn Viaduct, London, E.C.1 (City 9876 Ext. 6147).**

Inquiries from other parts of the United Kingdom should be addressed to **Cowlishaw & Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon Street, London, E.C.3** (City 3718).

MESSEN IN BASEL 1966

in den Hallen der Schweizer Mustermesse

50. Schweizer Mustermesse – Jubiläumsmesse 16.–26. April

50e Foire Suisse d'Echantillons · 50th Swiss Industries Fair

Internationale Fachveranstaltungen
Manifestations internationales
International Events

IFM 66

IFM 66
8.–17. Februar

Internationale Fördermittelmesse

Foire internationale de la manutention

International Fair for Mechanical Handling

Bäcker + Konditor

13.–22. Mai

3. Internationale Fachmesse Bäcker + Konditor

3e Exposition internationale de boulangerie-pâtisserie

3rd International Bakery and Confectionery Show

DIDACTA

24.–28. Juni

8. Europäische Lehrmittelmesse

8e Foire Européenne du Matériel Didactique

8th European Educational Materials Fair

Interferex 66

4.–6. September

4. Internationale Fachmesse für Eisenwaren, Werkzeuge, Haushaltartikel

4e Exposition internationale spécialisée en quincaillerie, outils, arts ménagers

4th International Trade Fair for hardware, tools, household goods

NUCLEX

nuclex 66
8.–14. September

1. Internationale Fachmesse für die kerntechnische Industrie

1re Foire internationale des industries nucléaires

1st International Nuclear Industries Fair

HOLZ

1.–9. Oktober

5. Internationale Fachmesse für die Holzbearbeitung

5e Foire internationale pour le travail du bois

5th International Fair for Woodworking

ILMAC

ilmac
17.–22. Oktober

3. Internationale Fachmesse für Laboratoriumstechnik, Messtechnik und Automatik in der Chemie

3e Salon international de la technique de laboratorie, de la technique de mesure et de l'automatique en chimie

3rd International Exhibition of Laboratory, Measurement, and Automation Techniques in Chemistry

Oberfläche 1966 Surface

Oberflache 1966 Surface
19.–26. November

1. Internationale Fachmesse für Oberflächenbehandlung

1er Salon international des traitements de surfaces

1st International Exhibition for Surface Treatment

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Accommodation

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Auskunft
Renseignements
Information

Messe- und Kongress-Sekretariat
4000 Basel 21
Tel. 061 - 32 38 50, Telex 62 685 fairs basel

Reports on science abroad

The United Kingdom Scientific Missions overseas have prepared the following reports. Copies of the reports are available free from the Department of Education and Science, International Scientific Relations Division, Africa House (3rd Floor), Kingsway, London, W.C.2. (Tel. Holborn 3422).

Russian Videophone, by T. Garrett. 2 pages. *USSR 37.* An experimental video-telephone service has been set up to connect Moscow, Leningrad, Kiev and Kazan. Soviet specialists are currently investigating the economics of the service and wish to assess potential demand before extending it. Studios are located at television centres in these cities. Conversations take place by appointment, and only when the television channel is not being used for the transmission of broadcasts.

1965 Symposium on Photography in Information Storage and Retrieval, by H. K. Bourne. *UKSM Report No. 66/5.* The photographic medium possesses advantages over electronics methods for storing information including high storage density, rapid manipulation of large amounts of information to and from the recording surface and the ready production of replicas of the original. Electronic methods have an advantage in speed of storage and readout. The conversion of photographic images to electrical signals which can be achieved rapidly, has led to the development of hybrid systems having the advantage of both. This report summarizes papers presented in a symposium on this subject held by the Society of Photographic Scientists and Engineers in October 1965.

Some Water Research at the University of Illinois, by H. K. Bourne. 4 pages. *UKSM Report No. 66/6.* This report describes the activities of the laboratory of the Illinois State Water Survey, typical of one of many such organizations in the United States. A novel laboratory for studying the effect of storms over a watershed is also described.

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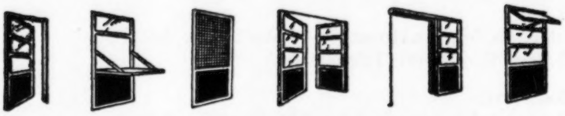

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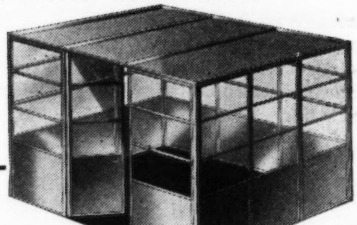

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In the United States exporters can obtain assistance from the Department's resident representative for the United States and Canada.
R. F. L. Martin, c/o British Consulate-General, 845 Third Avenue, New York, 22, N.Y. (Tel. Plaza 2-8400.)

Exhibitions and Fairs

British manufacturers in Joint Venture at Paris toy fair

THE FIFTH French International Toy Fair was held at the Parc des Expositions, Porte de Versailles, from February 6 to 12. This was the first occasion that it has taken place in Paris, Lyons having been the venue in previous years. It was decided, however, that Paris would be a greater attraction than Lyons, especially for overseas buyers, and this has proved to be the case. Attendance is reported to be 20-25 per cent greater than the previous years.

Although most of the 625 exhibitors were French, one-sixth of them came from other countries. Italy led foreign participation with 32 firms. Britain came next with 23; then West Germany with 15, Japan ten, Spain eight, the United States five, Holland and Czechoslovakia with two each, and Greece, Poland, Denmark, Sweden, Belgium, Monaco and Switzerland each had one representative.

Of the 23 British participants 12 took part in a Joint Venture organized by the British Toy Manufacturers' Association with the financial assistance of the Board of Trade and the cooperation of the Central Office of Information. They each had individual boutiques on a 100 per cent British island stand. The remaining 11 British firms took part independently and were scattered in various parts of the Salon. Those who had well-established agents were pleased with the orders taken. For some, though, who were at this Salon for the first time – and especially those without a French agent – business was not as brisk as they would have liked. This was partly due, no doubt, to the fact that this exhibition more or less coincided with the Milan Toy Fair and was sandwiched between the Brighton and Nuremberg Toy Fairs. But as one exhibitor remarked, his first participation at Nuremberg was not at all encouraging, but after persisting for two or three years the effort paid good dividends. Undoubtedly, the same is true of the Paris Salon which itself was finding its feet in new surroundings. It is frequented by many French retailers who normally have little time to go to Brighton or Nuremberg, and it is quite possible that, although few orders were actually taken by some firms during the exhibition, more will be forthcoming as a result of interest expressed by the professional visitors. But not only do French retailers visit this Salon. It is international as regards both its visitors and its exhibitors.

Mr. F. C. Everson (second right), Minister Economic at the British Embassy in Paris, visiting British Exhibitors at the Paris Toy Fair.

Exhibiting at specialized exhibitions such as the Paris Toy Fair is a most effective way of doing business. The buyers from the world come there looking for goods of quality at competitive prices. The British exhibitors found that their goods, which were of excellent quality, durability and design, compared very favourably in price with those of their continental and American competitors.

Mr. F. C. Everson, Minister (Economic) at the British Embassy in Paris, was impressed by the British displays when he visited the exhibition. He was pleased to see such a large British participation at this first Paris Toy Fair, but it is hoped that the number of British firms taking part next year will be even greater. The Board of Trade Joint Venture scheme makes it economically possible for small firms to participate in overseas exhibitions, and those wishing to enter the export market or to increase their exports would be wise to use these facilities.

Record number of overseas visitors to 'Carpex '66'

OVER 570 overseas visitors registered with the organizers of Carpex '66, this year's International Carpet, Linoleum and Floor Coverings Fair at Earls Court, which closed on February 25. The purpose of the exhibition – to provide British and overseas buyers and retailers with a preview of the latest designs in carpets, rugs, linoleum and floor coverings and recent developments in carpet manufacturing machinery – was amply fulfilled.

One first-time exhibitor – a manufacturer of a carpet fixing device – said that he felt at times that all five hundred-odd overseas visitors had been on his stand at once. 'I've had customers from Australia, Japan, Canada, the United States and from all over Europe,' he said.

Carpex, sponsored by the Federation of British Carpet Manufacturers, the Linoleum Manufacturer's Association and the Tufted Carpet Manufacturer's Association, is said to be the most important single trade event for the European floor coverings industry as it is the occasion for first showings of new designs, colours and materials.

Besides the record number of overseas visitors, Carpex '66 was chiefly notable for being a most comprehensive collection of man-made fibres. Today the floor coverings industry is one of the biggest customers of the man-made fibre industry, with the result that buyers this year had a chance to see a wide range of special grades.

British carpets, pianos and stationery at Frankfurt

BRITAIN'S BEST in carpets, pianos and stationery were seen in official British displays at the International Spring Fair, Frankfurt, which opened on February 27 and closed on March 3.

The displays were arranged by three trade associations under the Board of Trade's Joint Venture scheme, the primary purpose of which is to encourage firms to use overseas trade fairs as a means of exploring and establishing themselves in export markets. The associations concerned were the Federation of British Carpet Manufacturers, the Pianoforte Manufacturers' Association and the Stationers' Association of Great Britain and Ireland. All three have arranged similar displays at this event in previous years in collaboration with the Board.

Sir Frank Roberts, the British Ambassador in Bonn, visited the Fair on March 1 to see the British exhibits.

Twenty-one firms took part in the combined stationery display, sited in its own pavilion and occupying some 4,300 sq. ft. As well as the normal range of stationery products their exhibits included such novelties as magnetic ink for the computer-sorting of bank cheques, self-adhesive work planning charts, sealing wax, and a series of greeting cards featuring characters in the film 'My Fair Lady'.

In the piano display, also with a pavilion to itself, six firms, occupying a total of 1,900 sq. ft., showed models incorporating refinements of the piano action mechanism aimed at greater resistance to climatic fluctuations and enabling simpler maintenance.

In a separate building a comprehensive selection of Axminster and Wilton woven carpets in wool and man-made materials were shown in a display by 12 firms on stands covering an area of 6,400 sq. ft.

There were trade information inquiry points staffed by the stationery and carpet groups, as well as an official British information counter staffed by the local British Consulate-General.

In addition to these official displays, many other British products were seen within the Fair either on the stands of German agents or of British firms exhibiting independently.

British printing at the Design Centre

A COMPREHENSIVE exhibition of well designed and well produced British business printing will be shown on the mezzanine floor of the Design Centre from February 22 until March 27, 1967. Called 'Print Design 1967', the exhibition is being arranged jointly by the British Federation of Master Printers and the Council of Industrial Design and will include catalogues, leaflets and booklets, stationery, company reports and accounts, house magazines, calendars, menus, invitations, share certificates and forms of all kinds. Posters, showcards, packaging, and books or magazines intended for sale, will not be included in the exhibition.

A prospectus giving full details of the 'Print Design 1967' exhibition will shortly be available from the British Federation of Master Printers, 11 Bedford Row, London, W.C.1, and from the Council of Industrial Design, 28 Haymarket, London, S.W.1.

Lord Mitchison

In the photograph published on page 393 of the *Board of Trade Journal* of February 18, Lord Mitchison who was shown (right) at the recent Brussels Building Exhibition, should have been described as Joint Parliamentary Secretary to the Ministry of Land and Natural Resources, not as previously stated.

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Brief details are given below of overseas inquiries for British products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the 'Export Service Bulletin.'

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Calls for tender

Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 404 and 406). Please quote reference numbers, country and commodity in all inquiries. The date given is the closing date, and refers to the current year unless otherwise indicated.

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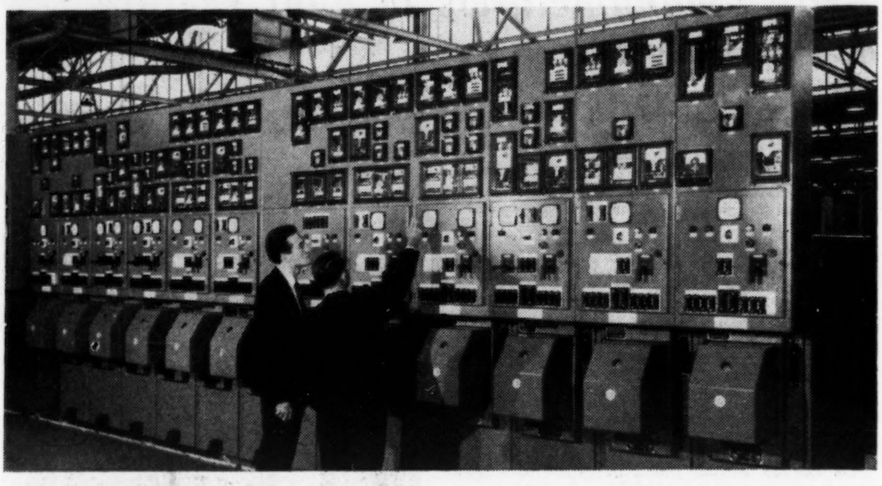

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State Electricity Commission of Queensland:

(39/66) Transformers. March 30. E.S.B. 7654/66.

(39/66) Transformers. March 16. E.S.B. 7656/66.

(37/66) Turbo-Generators for State Electricity Commission of Victoria. (Further Information.) Tender documents and drawings now available. E.S.B. 6465/66.*

(41/66) Diesel Railcars for West Australian Government Tender Board. April 7. E.S.B. 7841/66.

BECHUANALAND

(40/66) Telecommunication Equipment for Central Tender Board. March 18. E.S.B. 7682/66.*

BURMA

People's Works Corporation:

(37/66) Electrical Fittings. March 31. E.S.B. 6764/66/D.L.F.*

(37/66) Cement. March 31. E.S.B. 6763/66/D.L.F.*

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Trade Corporation:

(36/66) Translucent Sheets. April 8. E.S.B. 6766/66.*

(36/66) Tyres, Tubes and Tyred Wheels. April 4. E.S.B. 6765/66.*

(36/66) Tin Plate. March 31. E.S.B. 6768/66.*

(36/66) Steam Raising Unit and Equipment. March 31. E.S.B. 6769/66.*

(37/66) Tyres. March 20. E.S.B. 6779/66.*

(41/66) Taps and Dies and Accessories; Wheelbarrows. April 27. E.S.B. 7823/66.*

(41/66) Miscellaneous Material. April 20. E.S.B. 7821/66.*

(41/66) Copper Pipe and Sheet. April 27. E.S.B. 7822/66.*

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(36/66) MS Sheets and Flats. (Further Information.) E.S.B. 4084/66.*

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(41/66) Ink for Government Stores Department. March 29. E.S.B. 7695/66.

(41/66) Telephone Exchange and Cables for Ministry of Defence and External Affairs. April 16. E.S.B. 7698/66.

(41/66) Strawboards for Ministry of Finance. April 26. E.S.B. 7825/66.

(41/66) Coir Ropes for Ministry of Nationalized Services. March 23. E.S.B. 7826/66.

(41/66) Boiler and Reducing Valve for Tender Board. March 30. E.S.B. 7802/66.

COLOMBIA

(37/66) Telecommunication Equipment for Empresa Nacional de Telecommunicaciones. (Further Information) Closing date extended to 3 p.m. on April 28. E.S.B. 1481/66.*

(40/66) Irrigation and Drainage Scheme for Instituto Colombiano de la Reforma Agraria. May 16. E.S.B. 7831/66.

Instituto Nacional de Fomento Municipal:

(41/66) Water Valves. March 23. Tender documents (in Spanish) now available. E.S.B. 7835/66.*

(41/66) Generating Set. March 23. E.S.B. 7836/66.*

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(39/66) Cardboard Cylinders for Ministry of Commerce and Industry. March 26. E.S.B. 7674/66.

(40/66) Stamp Vending and Cancelling Machines for Ministry of Communications and Works. March 19. E.S.B. 7672/66.*

(*Continued on page* 513)

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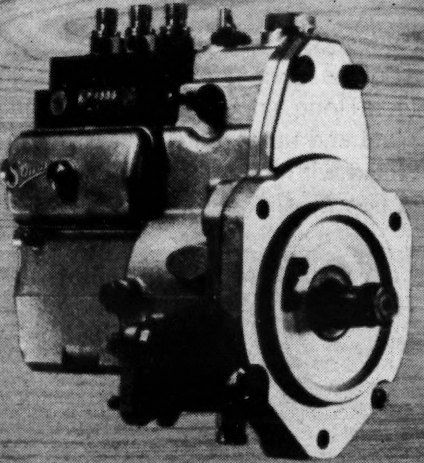

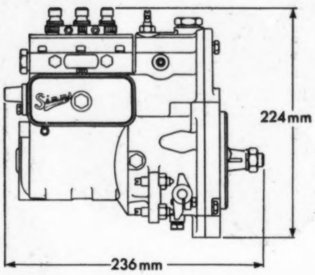

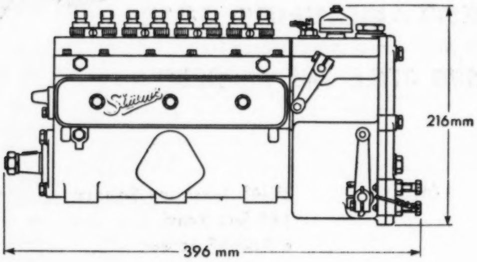

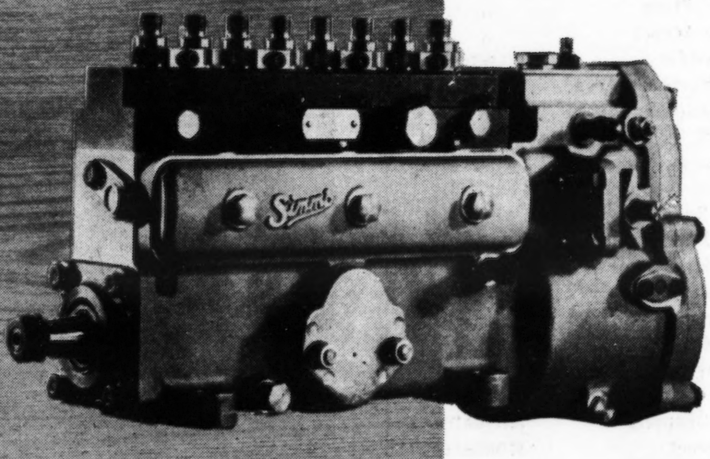

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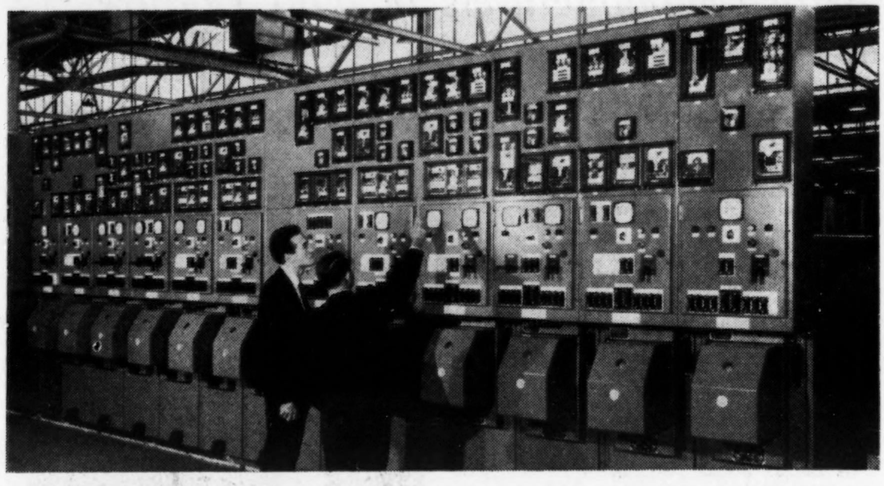

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(41/66) Boiler and Reducing Valve for Tender Board. March 30. E.S.B. 7802/66.

COLOMBIA

(37/66) Telecommunication Equipment for Empresa Nacional de Telecommunicaciones. (Further Information.) Closing date extended to 3 p.m. on April 28. E.S.B. 1481/66.*

(40/66) Irrigation and Drainage Scheme for Instituto Colombiano de la Reforma Agraria. May 16. E.S.B. 7831/66.

Instituto Nacional de Fomento Municipal:
- **(41/66) Water Valves.** March 23. Tender documents (in Spanish) now available. E.S.B. 7835/66.*
- **(41/66) Generating Set.** March 23. E.S.B. 7836/66.*

CYPRUS

(39/66) Cardboard Cylinders for Ministry of Commerce and Industry. March 26. E.S.B. 7674/66.

(40/66) Stamp Vending and Cancelling Machines for Ministry of Communications and Works. March 19. E.S.B. 7672/66.*

(*Continued on page* 513)

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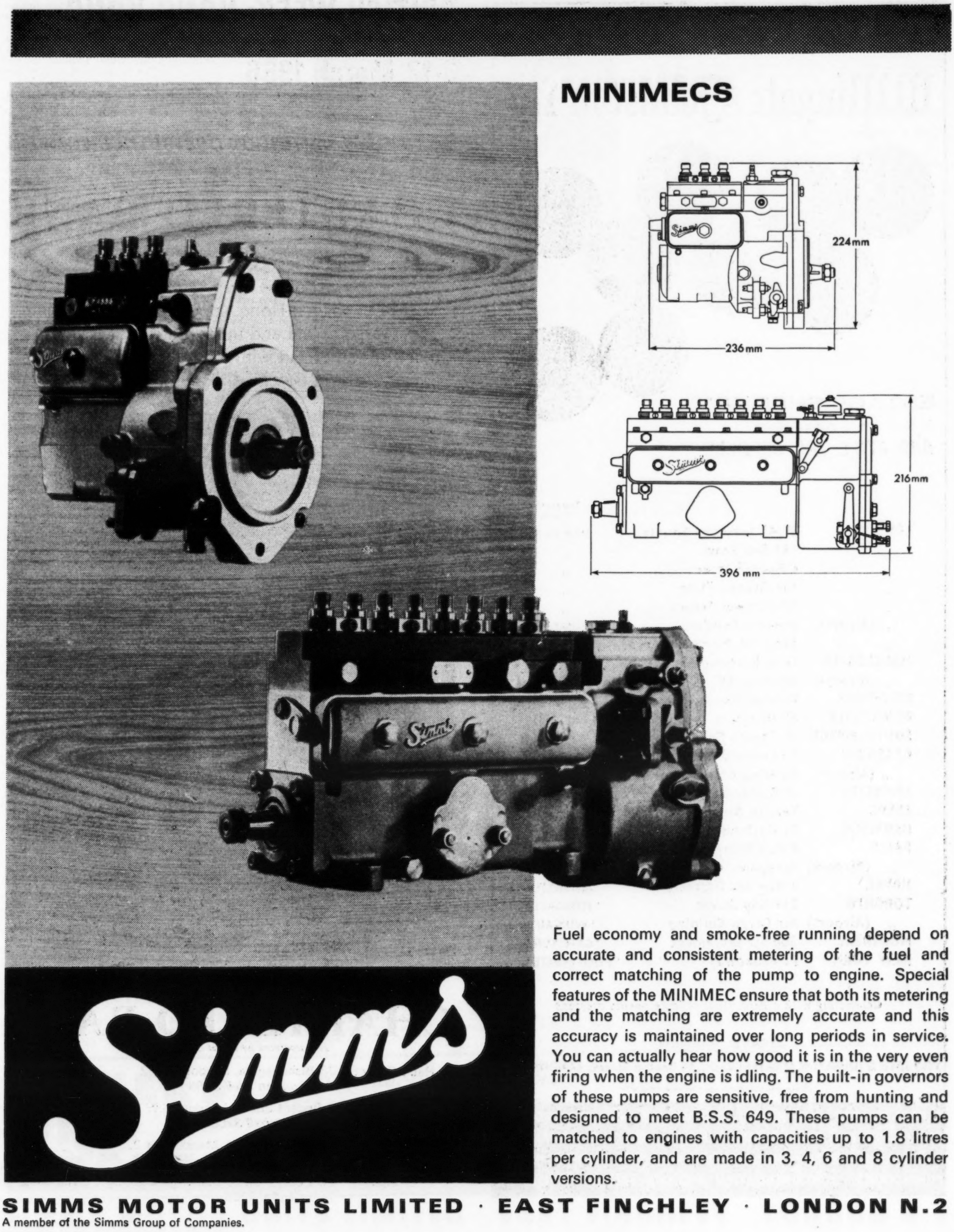

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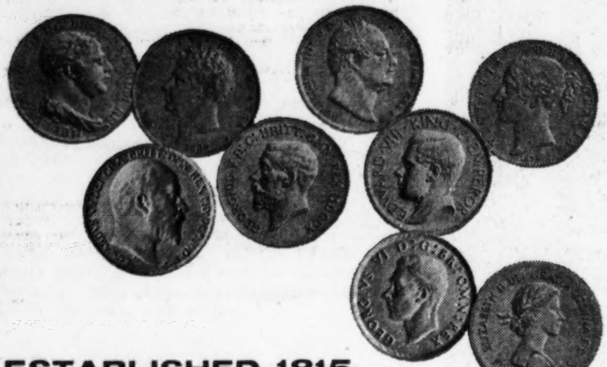

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BRITISH WEEK: HONG KONG

3-12 March 1966

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UNITED ARAB REPUBLIC (EGYPT)

Egyptian Railways:

(40/66) Copper Pipe. March 24. E.S.B. 7801/66.
(40/66) Valves. March 23. E.S.B. 7699/66.
(40/66) Saw, Files and Screw Drivers. April 12. E.S.B. 7700/66.

FORMOSA

(36/66) Solenoid Valve for Central Trust of China. March 16. E.S.B. 6708/66.*

GERMANY, FEDERAL REPUBLIC OF

(41/66) Photographic Equipment for Headquarters Fourth Allied Tactical Air Force. April 1. E.S.B. 7832/66.*

GREECE

(40/66) Generator Set for Institute of Social Insurance. March 22. E.S.B. 7677/66.*

(39/66) Pesticides for Ministry of Commerce. March 23. E.S.B. 45188/65.*

Supply Department-Institute of Social Insurance:

(40/66) Power Equipment. March 29. E.S.B. 7679/66.*
(40/66) Lifts. March 22. E.S.B. 7676/66.*

INDIA

(36/66) Pressure Cells for Beas Purchase Organization. April 6. E.S.B. 6721/66.*

(40/66) Electrical Equipment for Bihar State Electricity Board. (Further Information.) Closing date postponed to March 18. E.S.B. 41838/65.

(41/66) Electrification Project for Bombay Port Trust. Closing date postponed to April 19. E.S.B. 1437/66.*

Gujarat Electricity Board:

(39/66) Insulator Hardware. March 28. E.S.B. 7046/66.
(39/66) ACSR Conductor. March 21. E.S.B. 7045/66.

(40/66) Wire for Heavy Vehicles Factory. March 28. E.S.B. 7696/66.

(40/66) Dynamometers for Hindustan Aeronautics Ltd. (Further Information.) Tender documents now available. S.B. 5656/66.*

(37/66) MS Sections for Hindustan Shipyard Ltd. March 29. E.S.B. 6797/66.

(41/66) Nickel Silver Strips for Indian Telephone Industries Ltd. (Further Information.) Tender documents now available. E.S.B. 5665/66.*

(36/66) Construction of Breakwater for Kerala Public Works (Irrigation) Department. April 29. E.S.B. 6755/66.

(40/66) Electrical Instruments for Koyna Hydro Electric Project. March 21. E.S.B. 7842/66.

(38/66) Transformers for Maharashtra State Electricity Board. (Further Information.) Closing date postponed to March 31. E.S.B. 5127/66.*

(40/66) Signalling and Telecommunication Equipment for Ministry of Railways. Closing date April 12. E.S.B. 6935/66.*

(38/66) Ventilating Fan for National Coal Development Corporation. March 16. E.S.B. 7054/66.

Singareni Collieries Co. Ltd.:

(39/66) Transformers. March 21. E.S.B. 7627/66.
(39/66) Transformers. March 19. E.S.B. 7628/66.
(39/66) Transformers. March 17. E.S.B. 7629/66.

IRAN

Iranian State Railways:

(39/66) Snow Ploughing Wagons. May 11. Tender documents (but no drawings) available. E.S.B. 7606/66.*
(40/66) Washing Machine. (Further Information.) The quantity required is 2 Nos. E.S.B. 6430/66.*

IRAQ

(39/66) Construction of Canal for Directorate-General of Irrigation (Legal Section.) April 20. E.S.B. 7610/66.

Central Foreign Purchasing Board:

(38/66) Sera and Vaccine, (Further Information.) Closing date is March 20. E.S.B. 6444/66*
(38/66) Electric Fans. (Further Information.) Tender documents now available. E.S.B. 6446/66.*
(38/66) Erythromycin. (Further Information.) Tender documents now available. E.S.B. 6445/66.*

(39/66) Radiotheodolite Recording Receiver for Central Tenders Board. April 3. E.S.B. 7611/66.

(40/66) Iron Wire for Government Oil Refineries Administration. March 29. E.S.B. 7647/66.

Iraqi Ports Administration:

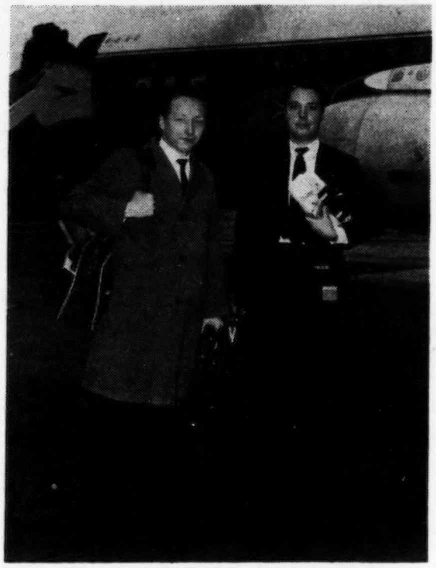
(39/66) Metals and Solder. March 24. E.S.B. 7612/66.
(40/66) Pulley Block. March 31. E.S.B. 7649/66.
(40/66) Cables. March 24. E.S.B. 7650/66.

Ministry of Defence:

(38/66) Haberdashery Materials. April 2. E.S.B. 7096/66.*

(38/66) Printing Machinery Accessories, Spare Parts and Materials. April 23. E.S.B. 7098/66.*

(39/66) Vehicle Spare Parts. April 26. E.S.B. 7099/66.*
(40/66) Radio Transmitter and Receiver Parts. (Further Information.) Closing date postponed to April 23. E.S.B. 7100/66.*



The Glass Manufacturers' Federation's first overseas selling mission under the aegis of the British National Export Council, left for Australia recently. This picture shows Mr. G. H. Price (left) and Mr. R. M. Keynes Greig, two members of the mission, on their departure from London Airport (Heathrow). Mr. Price, export sales manager of QVF Ltd., chemical engineers in glass of Stoke-on-Trent, will spend two weeks in Australia and one in New Zealand, and will return via Thailand, Hong Kong and Japan. Mr. Keynes Greig, of H. J. Elliott Ltd. of Treforest, and representing the Jobling Group as manufacturers of scientific and industrial glassware, will spend six weeks in Australia, returning via Malaysia and Singapore.

(40/66) Electric Lanterns. April 9. E.S.B. 7097/66.*

Ministry of Finance:

(39/66) Magnetic Tapes. (Further Information.) Tender documents now available. E.S.B. 6448/66.

(39/66) Communications Equipment. (Further Information.) Tender documents now available. E.S.B. 5405/66.*

(39/66) Printing Press, (Further Information.) Tender documents now available. E.S.B. 6447/66.*

Ministry of Health:

(39/66) Suction Pumps and Accessories. (Further Information.) Tender documents now available. E.S.B. 5403/66.*
(40/66) Transfusion Bottles. April 9. E.S.B. 7646/66.

Ministry of Municipal and Rural Affairs:

(38/66) Distribution Line Equipment. (Further Information.) Tender documents now available. E.S.B. 3717/66.*
(39/66) Water Supply Scheme. (Further Information.) E.S.B. 2895/66.*
(39/66) Water Supply Scheme. (Further Information.) E.S.B. 3715/66.*
(39/66) Power Line Installation. (Further Information.) Tender documents now available. E.S.B. 3716/66.*
(40/66) Power Equipment. April 12. E.S.B. 7645/66.

(39/66) Fire Tender; Workshop Equipment; Contractors Plant for Ministry of Oil. March 22. E.S.B. 7601/66.*

(40/66) Machine Tool for Oil Planning and Construction Administration. April 2. E.S.B. 7648/66.

(40/66) Wire for Posts, Telegraphs and Telephones Administration. March 28. E.S.B. 7651/66.

KENYA

(36/66) Telephone Cable for East African Posts and Telecommunications Administration. (Advance Information.) E.S.B. 6474/66.

KOREA

(37/66) Communication Equipment for Office of Supply. March 21. E.S.B. 7022/66.*

LEBANON

(38/66) Sluice Gates and Valves for L'Office National du Litani. (Further Information.) E.S.B. 6476/66.*

LIBYA

(38/66) Construction of a Barn for Central Tenders Board. April 11. E.S.B. 7093/66.

(38/66) Construction Projects for Ministry of Agriculture. March 28. E.S.B. 7092/66.

Public Works Department:

(38/66) Construction Work. March 17. E.S.B. 7090/66.

(39/66) Construction Work. April 18. E.S.B. 7094/66.

(39/66) Water Supply Scheme; Electricity Supply. March 28. E.S.B. 7095/66.

(38/66) Furniture for University of Libya. April 20. E.S.B. 7085/66.

MALAGASY REPUBLIC

Director General de la Samangoky:

(39/66) Construction Project. (Further Information.) Closing date postponed to May 9. E.S.B. 5161/66.*
(39/66) Contractors Plant. (Further Information.) Closing date amended to April 11. E.S.B. 5162/66.

MALAYSIA

(40/66) Contractors' Plant and Vehicles for Central Tenders Board. April 4. E.S.B. 7694/66.*

MALTA

The Director of Contracts:

(39/66) Cine Camera. March 16. E.S.B. 7603/66.*
(39/66) Fishing Nets. March 23. E.S.B. 7624/66.*

MOZAMBIQUE

(37/66) Constructional Project for Autonomous Electricity Services. March 16. E.S.B. 6992/66.

Ports, Railways and Transport Department:

(39/66) Electrical Material. March 28. E.S.B. 7621/66.
(39/66) Fire Extinguishers. March 25. E.S.B. 7620/66.
(39/66) Payloader Accessories. May 4. E.S.B. 7622/66.

NEW ZEALAND

General Post Office:

(39/66) Finger Cones. March 21. E.S.B. 7616/66.*
(39/66) Erasers. March 22. E.S.B. 7617/66.
(39/66) Voltage Wave Analyzer. March 25. E.S.B. 7618/66.*

(41/66) Diesel Locomotives for New Zealand Railways. May 18. E.S.B. 7839/66.

PAKISTAN

(37/66) Machine Shop Equipment for Director of Supply. March 30. E.S.B. 6996/66.*

Pakistan Eastern Railway:

(40/66) Vacuum Cylinders. March 28. E.S.B. 7670/66.
(40/16) Coil Springs. March 28. E.S.B. 7683/66.
(40/66) Axles. March 28. E.S.B. 7684/66.
(40/66) Paint Pigment. March 21. E.S.B. 7685/66.

(40/66) Steel Pipes for Karachi Shipyard. March 17. E.S.B. 7840/66.

(40/66) Steel Rails for Pakistan Western Railway. (Further Information.) Tender documents now available. E.S.B. 6994/66.*

Water and Power Development Authority:

(41/66) Concrete Vibrators. March 17. E.S.B. 7868/66.
(41/66) Soil Compactors. March 17. E.S.B. 7869/66.

SINGAPORE, REPUBLIC OF

Ministry of Health:

(39/66) Pharmaceuticals. March 18. E.S.B. 7644/66.
(40/66) Hospital and Laboratory Equipment. March 18. E.S.B. 7665/66.*
(40/66) Pharmaceuticals. (Further Information.) Tender documents now available. E.S.B. 7644/66.*

SOUTH AFRICA

Cape Provincial Tender Board:

(39/66) Plastic and Glassware: March 18. E.S.B. 7641/66.*
(39/66) Crutches. March 18. E.S.B. 7642/66.*
(39/66) Hospital Bedding; Plastic Curtains. March 25. E.S.B. 7635/66.*
(39/66) Cotton Fabric. March 22. E.S.B. 7636/66.*
(39/66) Road Marking Strips. March 22. E.S.B. 7637/66.*

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(39/66) Lathes. March 18. E.S.B. 7638/66.*

(39/66) Timber. March 22. E.S.B. 7639/66.*

State Tender Board:

(36/66) Food Slicers. March 16. E.S.B. 6747/66.*

(38/66) Laboratory Equipment. March 25. E.S.B. 7066/66.*

(38/66) Laboratory Equipment. March 25. E.S.B. 7067/66.*

(38/66) Laboratory Equipment. March 28. E.S.B. 7068/66.*

(38/66) Laboratory Equipment. March 30. E.S.B. 7075/66.*

(38/66) Electrocardiographic Recorder. March 16. E.S.B. 7076/66.*

(38/66) Water Bath. March 17. E.S.B. 7077/66.*

(39/66) Laboratory Equipment. March 25. E.S.B. 7061/66.*

(39/66) Meteorological Laboratory Equipment. March 25. E.S.B. 7062/66.*

(39/66) Veterinary Equipment. March 17. 7078/66.*

(39/66) Sieves. March 24. E.S.B. 7080/66.*

(39/66) Chemicals and Pharmaceuticals. March 29. E.S.B. 7073/66.*

(39/66) Pharmaceuticals. March 24. E.S.B. 7607/66.*

(39/66) Laboratory Equipment. March 30. E.S.B. 7074/66.*

(39/66) Medical Equipment. March 18. E.S.B. 7079/66.*

(39/66) Laboratory Apparatus and Equipment. March 30. E.S.B. 7072/66.*

(39/66) Radio Equipment. March 18. E.S.B. 7083/66.*

(39/66) Laboratory Glassware. March 29. E.S.B. 7070/66.*

(39/66) Laboratory Equipment. March 28. E.S.B. 7069/66.*

(39/66) Distribution Boards. March 17. E.S.B. 7084/66.*

(40/66) Generating Sets. March 29. E.S.B. 7064/66.*

(41/66) Laboratory Equipment. March 30. E.S.B. 7830/66.*

(41/66) Laboratory Equipment. March 24. E.S.B. 7829/66.*

(41/66) Laboratory Equipment. March 23. E.S.B. 7608/66.*

(41/66) Laboratory Equipment. March 28. E.S.B. 7828/66.*

SPAIN

Ministerio de Obras Publicas:

(40/66) Constructional Projects. March 24. E.S.B. 7667/66.

(40/66) Construction of a Reservoir. March 21. E.S.B. 7689/66.

(41/66) Sluice Gates. April 13. E.S.B. 7668/66.

(41/66) Irrigation and Sanitation Projects. March 28. E.S.B. 7669/66.

SUDAN

(41/66) Khaki Drill for Sudan Government Purchasing Agent. March 24. E.S.B. 7827/66.*

(40/66) Rail Cars for Sudan Railways. (Further Information.) Tender documents now available. E.S.B. 5991/66.*

SYRIAN ARAB REPUBLIC

(40/66) Permanent Way Materials for Hedjaz Railway Authority. April 14. E.S.B. 7691/66.*

(41/66) Construction of Railway Bridge for Organisme General Des Chemins de Fer Syriens. (Advance Information.) May 2. E.S.B. 7690/66.

THAILAND

Ministry of Education:

(36/66) Workshop Equipment; Water Tanks. March 18. E.S.B. 7021/66.

(36/66) Miscellaneous Equipment. March 16. E.S.B. 7020/66.

Royal Irrigation Department:

(41/66) Spare Parts for Hydraulic Equipment. March 17. E.S.B. 7858/66.*

(41/66) Machine Spare Parts. March 17. E.S.B. 7857/66.*

(36/66) Transformers for Yanhee Electricity Authority. April 18. E.S.B. 6984/66.

TURKEY

(38/66) Compressors; Compactors for DSI (State Hydraulic Works.) March 16. E.S.B. 7036/66.

Naval Forces Command:

(40/66) Transmitter and Receiver Sets. April 15. E.S.B. 7652/66.*

(40/66) Transmitters and Receiving Sets. March 31. E.S.B. 7653/66.*

(38/66) Generator Sets for PTT Genel Mudurlugu. March 21. E.S.B. 7037/66.*

(41/66) Cables for State Railways Administration. March 30. Tender documents (in Turkish) available. E.S.B. 7882/66.*

URUGUAY

(41/66) Apparatus for Anaesthesia for Ministry of Public Health. March 22. E.S.B. 7846/66.

ANCAP (State Oil Refinery):

(37/66) Spectrophotometer. March 17. E.S.B. 6951/66.

(37/66) Products for Analysis. March 16. E.S.B. 6947/66.

(37/66) Sulphur Determining Equipment. March 18. E.S.B. 6952/66.

(41/66) Motor Pumps. April 1. E.S.B. 7848/66.

State Railways:

(41/66) Steel. March 31. E.S.B. 7844/66.

(41/66) Metals. March 31. E.S.B. 7843/66

(41/66) Springs. April 21. E.S.B. 7847/66

UNITED STATES OF AMERICA

(40/66) Crane for United States Army Corps of Engineers. March 16. E.S.B. 7687/66.

VENEZUELA

(37/66) Radio Transmission Units for Caracas Federal District. (Further Information.) Closing date postponed to March 22. E.S.B. 2855/66.

Institute of Water Works:

(38/66) Pumping Equipment. April 4. E.S.B. 7038/66.

(37/66) Water Meters. March 16. E.S.B. 7039/66.

VIETNAM

Central Purchasing Authority:

(37/66) X-ray Equipment. March 16. E.S.B. 7003/66.*

(37/66) Hospital Equipment. March 16. E.S.B. 7004/66.*

(37/66) Sterilization Boxes. March 18. E.S.B. 7007/66.*

(37/66) Refrigerators. March 16. E.S.B. 7002/66.*

(37/66) Operating Theatre Light. March 16. E.S.B. 7005/66.*

(37/66) Portable Cooler. March 18. E.S.B. 7006/66.*

(37/66) Miscellaneous Equipment. March 18. E.S.B. 7008/66.*

ZAMBIA

Central Supply and Tender Board:

(37/66) Vehicles. March 18. E.S.B. 6954/66.*

(37/66) Clothing. March 18. E.S.B. 6955/66.*

(37/66) Hospital Ware. March 18. E.S.B. 6982/66.*

Agency and export opportunities, market surveys, etc.

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The number in brackets indicates the Bulletin in which published.

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Australia

(38/66) Inquiry for baby rugs and sleeping bags; rayon locknit. E.S.B. 4821/66.

(39/66) Inquiry for electrical equipment; mechanical handling equipment. E.S.B. 6876/66.

Belgium

(39/66) Agency inquiry for whisky. E.S.B. 7484/66.

(37/66) Market report on domestic gas-fired appliances and gas distribution equipment.

Bolivia

(39/66) Inquiry for corrugated iron. E.S.B. 7418/66.

(39/66) Inquiry for salt processing equipment. E.S.B. 7411/66.

British Guiana

(38/66) Agency inquiry for man-made fabric; wedding headwear. E.S.B. 7259/66.

British Honduras

(37/65) Inquiry for dairy plant – Further Information. E.S.B. 2701/66.

Burma

(38/66) Inquiry for textile machinery, accessories and hardware. E.S.B. 7171/66.

Canada

(40/66) Agency inquiry for domestic electrical appliances; door furniture; fishing equipment; hardware. E.S.B. 7579/66.

(40/66) Agency inquiry for laboratory equipment and supplies; scientific instruments; teaching equipment. E.S.B. 7558/66.

(36/66) Inquiry for engineering equipment. E.S.B. 2735/66.

(37/66) Inquiry for brass wall plaques. E.S.B. 6654/66.

(37/66) Inquiry for children's clothing; gloves; handbags; scarves; women's stockings. E.S.B. 6834/66.

(37/66) Inquiry for floor coverings and carpets; gloves; knitwear; linens. E.S.B. 6833/66.

(37/66) Inquiry for hardware; hollow-ware. E.S.B. 37955/65.

Cuba

(37/66) Inquiry in respect of belting; handtools. E.S.B. 6887/66.

Cuba/Morocco

(40/66) Trade Agreement. C.R.E. 3337/G.

Czechoslovakia

(40/66) Inquiry for foundry equipment. E.S.B. 45414/65.

Denmark

(38/66) Agency inquiry for floor covering; paints; painters' sundries; wallpaper. E.S.B. 7343/66.

(38/66) Manufacture under licence – electrical equipment. E.S.B. 7190/66.

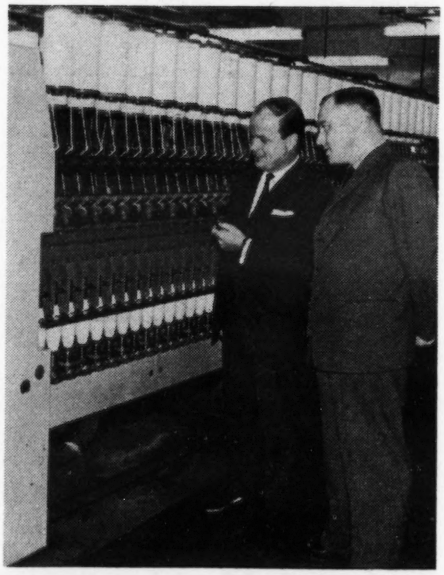
Ecuador

(39/66) Notice to exporters. C.R.E. 11308/58.

Finland

(41/66) Agency inquiry for textiles. E.S.B. 7760/66.

(40/66) Inquiry for chemicals; paint. E.S.B. 7584/66.



Mr. Mark Zoccola (left), managing director of South African Yarns (Pty.) Ltd., Cape Town, South Africa, inspects a Uniflex spinning machine for the production of super-draft worsted yarns. With him is Mr. R. S. Kay (right), sales manager at Prince-Smith & Stells Ltd., Keighley, Yorkshire, who manufacture and market the machinery. Mr. Zoccola purchased his first machinery from Prince-Smith & Stells in 1963 when he started the company and this visit is his third since then to order additional equipment.

Raleigh Industries Ltd., Nottingham, announce that they have made the first major breakthrough in the Canadian motor cycle market by a British exporter. The company have received initial orders for 1,000 machines, equalling last year's total British sales to Canada, from F. Manley & Sons Limited, of Ontario, the Nottingham company's motor cycle distributor in Canada. The original order was for 500 units, but this has been immediately followed up by a repeat of the same amount. Part of this can be seen here at the end of the production line waiting to be shipped across the Atlantic.

France
(36/66) Agency inquiry for gifts and novelties; textiles. E.S.B. 6859/66.
(37/66) Agency inquiry for cranes. E.S.B. 7159/66.
(38/66) Agency inquiry for car accessories. E.S.B. 7273/66.
(38/65) Agency inquiry for electric grills. E.S.B. 7344/66.
(38/66) Agency inquiry for household linen; woollen piece-goods. E.S.B. 44971/65.

Germany, Federal Republic of
(36/66) Agency inquiry for whisky. E.S.B. 6854/66.
(38/66) Agency inquiry for precision tools. E.S.B. 7355/66.
(40/66) Agency inqury for clothing. E.S.B. 7733/66.
(38/66) Inquiry for tinned steak and mushrooms. E.S.B. 7225/66.
(39/66) Inquiry for riding wear; riding requisites and gift items. E.S.B. 7516/66.
(40/66) Inquiry for glass bricks; marble; tiles. E.S.B. 7327/66
(40/66) Inquiry for lathe. E.S.B. 5373/66.

Hong Kong
(37/65) British Week. E.S.B. 42705/65.

Iran
(40/66) Inquiry in respect of woollen suiting factory. E.S.B. 6665/66.

Iraq
(36/66) Inquiry for metal sheeting. E.S.B. 6663/66.
(40/66) Inquiry for brass circles, tubes and sheets. E.S.B. 7514/66.
(40/66) Inquiry for mechanical engineering workshop equipment. E.S.B. 6258/66.

Israel
(39/66) Agency inquiry for automotive spare parts and accessories. E.S.B. 7485/66.
(39/66) Agency inquiry for domestic electrical appliances. E.S.B. 7400/66 and 7445/66.
(39/66) Agency inquiry for metal and metal working machinery; road sweepers. E.S.B. 7491/66.
(39/66) Agency inquiry for pianos. E.S.B. 7453/66.
(40/66) Agency inquiry for leather uppers; tailoring accessories; underwear. E.S.B. 7444/66.

Italy
(37/66) Agency inquiry for infant foods. E.S.B. 7126/66.
(39/66) Agency inquiry for knitwear; men's wear; rainwear; textiles; women's stockings; suede clothing. E.S.B. 7497/66.
(38/66) Inquiry for metals. E.S.B. 7303/66.
(40/66) Inquiry for chemicals. E.S.B. 44841/65

Italy/Albania
(36/66) Trade Agreement. C.R.E. 2922/G.

Japan
(37/66) Inquiry for laces and trimmings. E.S.B. 2538/66.

Kenya
(36/66) Agency inquiry for suitcases. E.S.B. 7134/66.
(40/66) Agency inquiry for iron and steel products. E.S.B. 7714/66.
(39/66) Inquiry for collar bone cutting machine; label printers; material for manufacture and packing of shirts; thread. E.S.B. 5208/66.

Kuwait
(39/66) Agency inquiry in respect of fans; pumps. E.S.B. 7593/66.

Lebanon
(37/66) Agency inquiry for domestic appliances. E.S.B. 7156/66.

Malaysia
(41/66) Inquiry in respect of shoe factory. E.S.B. 8026/66.

Malawi
(40/66) Inquiry for sports equipment. E.S.B. 2741/66.

Mexico
(41/66) Inquiry for furnace; rolling mill. E.S.B. 7233/66.

Nigeria
(39/66) Inquiry for biscuit and chocolate making plant; knitting, pleating machinery; textile machinery. E.S.B. 7443/66.
(39/65) Inquiry for bottles and tins for cosmetics. E.S.B. 7463/66.

Norway/Bulgaria
(41/66) Trade Agreement. C.R.E. 10057/G.

Portugal
(36/66) Agency inquiry for oil heaters. E.S.B. 7142/66.

Saudi Arabia
(38/66) Agency inquiry for insecticides. E.S.B. 7336/66.

South Africa
(40/66) Inquiry for cardboard slide mounts making machine. E.S.B. 5261/66.
(41/66) Abattoirs. E.S.B. 36105/64.
(41/66) Inquiry for electronic equipment. E.S.B. 5316/66.

Spain
(36/66) Agency inquiry for marine diesel engines. E.S.B. 6841/66.
(40/66) Inquiry for asbestos fibres; insulating material; mineral wool. E.S.B. 7799/66.

Sudan
(39/66) Importation of hardwood. C.R.E. 1299/G.

Sweden
(38/66) Agency inquiry for carpets. E.S.B. 7356/66.
(39/66) Agency inquiry for hairdressing requisites. E.S.B. 7441/66.

Switzerland
(39/66) Agency inquiry for lubricants. E.S.B. 7447/66.
(39/66) Agency inquiry for medical and surgical goods and accessories; orthopaedic appliances. E.S.B. 7410/66.
(39/66) Agency inquiry for office planning systems. E.S.B. 37600/65.
(39/66) Inquiry for heating, lighting, and refrigeration materials; accessories and equipment. E.S.B. 6515/66.
(41/66) Agency inquiry for gramophones; hi-fi equipment; photographic goods; radios. E.S.B. 7772/66.

Tunisia/Czechoslovakia
(37/66) Trade Agreement. C.R.E. 5717/G.

Tunisia/Sudan
(40/66) Trade Agreement. C.R.E. 9431/G.

Turkey
(37/66) Inquiry in respect of engineering consultant. E.S.B. 6513/66.
(38/66) Inquiry for fertilizer plant. E.S.B. 6807/66.

Uganda
(41/66) Inquiry for metal de-scaling process. E.S.B. 8012/66.

United States of America
(36/66) Inquiry for steel wire. E.S.B. 7132/66.
(36/66) Inquiry for textile fabrics. E.S.B. 7110/66.
(37/66) Visit of store buyers. E.S.B. 14911/65.
(38/66) Inquiry for blacksmiths' and horseshoeing supplies; books. E.S.B. 7248/66.
(38/66) Inquiry for carpeting; furnishing fabrics; leather. E.S.B. 45061/65.
(38/66) Visits of buyers. E.S.B. 3521/66.
(39/66) Inquiry for fancy goods. E.S.B. 45990/65.
(39/66) Inquiry for soil pipe and fittings; tin plate. E.S.B. 7424/66.
(40/66) Inquiry in respect of market opportunities for British goods. E.S.B. 7221/66.
(41/66) Inquiry for life rafts. E.S.B. 7535/66.

Various Countries
(40/66) Changes in overseas postal services.
(41/66) British Overseas Commercial Representatives' visits during March-May 1966. E.S.B. 6865/66.

EXPORT INFORMATION CENTRE

The Export Information Centre of the Board of Trade's Export Services Branch is at 50 Ludgate Hill, London, one minute's walk from St. Paul's. It provides traders with a street-level inquiry point where they can find what services are available for dealing with export problems. The centre is open from 9.30 a.m. to 5.30 p.m.

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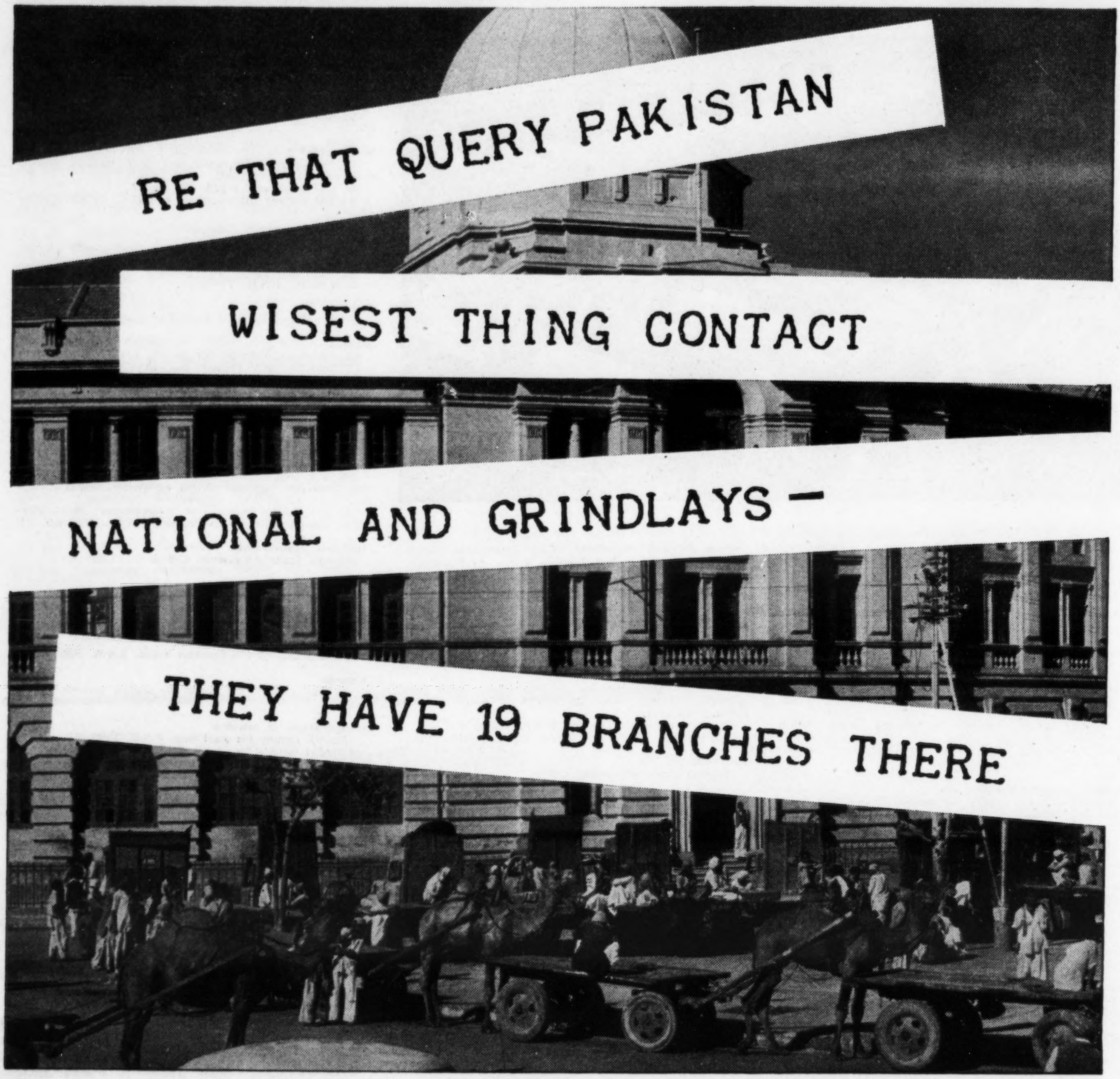
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Overseas Trade and Exports

TRADE AND FINANCIAL ARRANGEMENTS

Norway and Bulgaria

A TRADE AGREEMENT between Norway and Bulgaria was signed in Oslo on December 20, 1965, covering the exchange of goods between the two countries for the period January 1, 1966, to December 31, 1968. The new agreement, which replaces that of October 16, 1962, provides for the free exchange of goods on the basis of lists to be revised annually. The lists are merely indicative, whereas the 1962 agreement provided for quotas in each direction.

Norwegian exports to Bulgaria will include artificial fibres, paper and wood pulp, fish, chemical and pharmaceutical products, paint, machinery, ships' equipment, table cutlery and sports articles.

Bulgarian exports to Norway will include fruit and vegetables, meat and meat products, wines and spirits, textiles, wood and wood products and machinery.

Inquiries relating to this notice should be addressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Ref. CRE/10057/G). (Tel. Abbey 7877, Ext. 2304).

Denmark and Bulgaria

A TRADE AGREEMENT between Denmark and Bulgaria was signed in Copenhagen on December 9, 1965, covering the period January 1, 1966, to December 31, 1970.

Danish goods for export to Bulgaria under the quotas for 1966 include fish and fish meal, powdered milk and other dairy produce, seeds, sports articles, chemical and pharmaceutical products, machinery, ships and ships' equipment (including fishing boats) and undressed skins and pelts.

Bulgarian exports to Denmark will include vegetables, fruit, confectionery and jams, wine, leather goods, fabrics, machinery and furniture.

Inquiries relating to this notice should be addressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2304) (Reference CRE 2980/G).

Tunisia and Sudan

THE TUNISIAN *Journal Officiel* of February 1, announced the renewal, for a further year from January 8, of the trade agreement of 1964 between Tunisia and Sudan. Goods to be exchanged remain as before, except that 'fabrics' does not appear in the list of Tunisian exports to Sudan, and all imports will be made 'according to need'.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Room E 53, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, ext. 460 or 462.)

Tunisia and Switzerland

THE TUNISIAN *Journal Officiel* of February 1 announced the renewal, for a further year from January 1, of the trade agreement of 1961 between Tunisia and Switzerland. Goods to be exchanged under the agreement remain unchanged.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Room E53, Hillgate House, 35 Old Bailey, London, E.C.4. (City 5757, Ext. 460 or 462).

Cuba and Syria

HM EMBASSY in Cuba reports the signing, in Havana on January 6, 1966, of a three-year trade agreement between Cuba and Syria.

Syria will send Cuba cotton products, textiles, beans, lentils, chickpeas, garlic, onions, olive oil, glassware, hides and leather.

Cuba will provide Syria's entire sugar requirements, tobacco, liquor, tinned lobster, tinned fruit and fruit juices, gramophone records and miscellaneous items.

Inquiries relating to this notice should quote reference CRE 16435/9 and should be addressed to Commercial Relations and Export Department, Board of Trade, Room 355, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2292).

Yugoslavia and Brazil

THE second session of the mixed Yugoslav-Brazilian Commission for Trade Co-operation took place in Belgrade from November 15-22, 1965, ending with the signature of a protocol on that date.

The negotiations covered commercial, credit and financial questions.

It was announced that Brazil was to purchase tractors and vessels in Yugoslavia on a long-term credit estimated at about $9 million.

The text of the protocol has not yet been published, consequently no other details are available at present.

Austria and Czechoslovakia

IT HAS BEEN reported in the Czech press that a protocol on the exchange of goods between Czechoslovakia and Austria in 1966 was signed in Prague on January 21.

It is understood that the protocol will not lead to any basic changes in the flow of trade between the two countries. No other details are available.

Inquiries relating to this notice should be addressed to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877), quoting reference CRE 5269G.

United Kingdom and Italy sign double taxation convention

A DOUBLE TAXATION convention relating to duties on the estates of deceased persons was signed in London on February 15.

The convention is subject to ratification. Its full text will be published shortly by HMSO.

Changes in overseas postal services

READERS are reminded that the British Commonwealth and Foreign Post Amendment (No. 1) Regulations (SI 1965, No. 2173), came into effect on February 1, and introduced changes in the overseas postal services which are of interest to exporters. Fuller details of the new services, which deal with bulk posting facilities, commercial papers and sample post, were published in the *Board of Trade Journal* of February 4, page 236.

Ethylene plant in Czechoslovakia

THE CAPTION beneath the photograph published on page 224 of the *Board of Trade Journal* of February 4, described 'the large polyethylene plant being built by Humphreys and Glasgow . . . . in Bratislava.' This should have read 'ethylene plant'. Simon-Carves Ltd., of Stockport, state that they are building the polyethylene plant.

Tariff, Customs and Import Regulations in overseas countries

REGISTERED TRADE MARK (RTM) GOODS IN OVERSEAS TARIFF LISTS

The Lists of Tariff, Customs and import regulations changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be preceded by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

FRANCE

Imports of goods from Britain under negotiated quotas

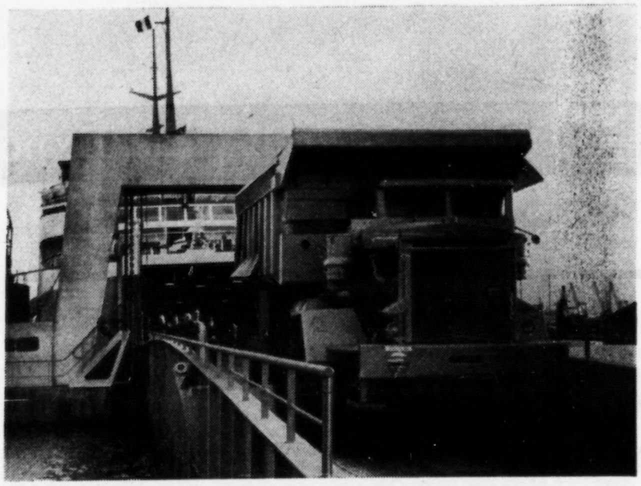
FOLLOWING conversations which took place in Paris on January 11 and 12 between representatives of the British Embassy in Paris and the Board of Trade, and representatives of the Ministries of Foreign Affairs and Finance, the Franco-British Trade Arrangement has been renewed for a period of one year from January 1, 1966, by an exchange of letters dated January 11, 1966.

The French *Journal Officiel* of February 22 has announced the opening of the undermentioned quotas for the import of British goods for the first half of 1966.

List I: Imports into France from Britain.

Quota No.	Tariff Nos.	Description	Quota £
1	Ex 03-01	Fish, fresh or frozen	68,000
*2	03-02 B 11 (a) ex (2)	Smoked fillets of cod	100,000
4	06-02 C II (b) (2)	Hothouse and greenhouse plants	1,000
5	Ex 06-03	Cut flowers	50 tons
6	19-05	Cereal breakfast foods	65,000 (UK)
6 bis	11-05 ex B	Potato flakes	P.M.
7	Ex 15-07, ex 16-04, 17-02 F, 19-03, 20-01, ex 20-02, ex 20-06, ex 21-07	Products of the food industry	32,000
9	17-04 A, C (I), (II), 18-06	Confectionery	175,000 (UK)
11	19-07 C, 19-08 ex A	Biscuits, rusks and dietary bread	170,000 (UK)
12	19-08 ex B (II)	Cake and similar products	80,000
13	19-08 ex B (II)	Christmas puddings	18,000 (UK)
14	20-03, ex 20-04, ex 20-05, ex 20-06	Mincemeat and lemon curd	10,000 (UK)
15	Ex 20-05	Jams and marmalades	7,500 (UK)
15 bis	Ex 20-05	Bitter orange marmalade	50,000 (UK)
16	20-07 A, ex B	Fruit juices	1,500 (UK)
17	Ex 21-01, ex 21-02, ex 21-07	Fruit and other essences	10,200 (UK)
18	22-09 C ex (I)	Rum	2,400 (UK)
19	Ex 23-07	Animal feeding stuffs with a base of whale protein, and pet foods.	60,000
21	38-14 B (I)	Oil additives.	150,000
37	85-15 C (II) ex (a)	Assemblies, constituting components of radio-electric apparatus.	8,000 P.A.
42	Ex 88-02	Light aircraft	100,000
43	89-01 B ex I	Light boats and replacement parts	100,000
53	Various	Miscellaneous	220,000

Notes: The letters (UK) after the value of a quota indicate that it is administered in Britain.
P.M. = pour mémoire (i.e. to be borne in mind).
P.A. = possibilité d'augmentation (i.e. an increase will be considered if necessary).
*This quota has been opened the first quarter year.



The first Euclid R-45 rear dump to be exported to France which was shipped from Southampton by Thoresen Ferries recently, is seen here being driven ashore at Le Havre. The R-45, weighing nearly 35 tons, has a capacity of 45 tons and is said to be the largest rear dump built in Britain. The machine was sold by Hunsbury Machinery Co. Ltd., specialists in reconditioned earth moving equipment.

List II: Quotas for imports from Britain into French Overseas Departments and Territories.

Tariff No.	Description	Overseas Department or Territory	Quota £
19-08 ex A	Biscuits	Réunion	4,000
55-09 A I (a)	Printed cotton textiles	New Caledonia	8,000
Various	Miscellaneous	All Overseas Departments	20,000
Various	Miscellaneous	All Overseas Territories	35,000

Applications for import licences submitted before February 22 on which import licences have not been issued by March 4 will be considered void. Licence applications should be made as follows:

I. Quota for which import licence applications may be made only by the *Groupement national interprofessionnel des semences, graines et plants.*

Quota No.	Description	Tariff Nos.
4	Hothouse and greenhouse plants	06-02 C (II) (b) (2

II. Applications for import licences on form AC and accompanied by a *pro-forma* invoice may be submitted to the *Direction des relations économiques extérieures, service des autorisations commerciales (importations), 8, rue de la Tour-des-Dames, Paris* 9, where they will be examined as and when they are received, in respect of the following quotas:

Quota No.	Description	Tariff Nos.
5	Cut flowers.	Ex 06-03
6 bis	Potato flakes	11-05 ex B
7	Products of the food industry	Ex 15-07, ex 16-04, 17-02 F, 19-03, 20-01, ex 20-02, ex 20-06, ex 21-07
12	Cake and similar products	19-08 B ex II
19	Animal feeding stuffs with a base of whale protein, and pet foods	23-07 ex B
21	Oil additives	38-14 B I (a)
37	Assemblies constituting components of radio-electric apparatus	85-15 C II ex (a)
42	Light aircraft	Ex 88-02
43	Light boats and replacement parts.	89-01 B ex I
53	Miscellaneous (1)	Various

(1) Credits allocated to this quota are reserved for quota goods not covered elsewhere in the agreement nor falling within global quotas.

III. Applications for import licences in respect of the following products, the quotas for which are administered in Britain, may be submitted to the *'Direction des relations économiques extérieures,* *service des autorisations commerciales (importations)*, 8, *rue de la Tour-des-Dames, Paris 9e*, as from February 22 when they will be examined as and when they are received.

Applications must bear in block letters the words 'Imports from Great Britain, Quota No. . . . .' and must be accompanied by a *pro-forma* invoice or quota certificate endorsed by the appropriate British authority. The names of these authorities are given below:

Quota No.	Description	Tariff Nos.
6	Cereal breakfast foods: Ministry of Agriculture, Fisheries and Food, Home Grown Cereals Division: Association of Cereal Food Manufacturers' Ltd.; The Scottish Oatmeal Millers' Association	19-05
9	Confectionery: Board of Trade, Commercial Relations and Exports Department	17-04 A, C I, C II, 18-06
11	Biscuits, rusks and dietary breads: The Cake and Biscuit Alliance Ltd.	19-07, 19-08 ex A
13	Christmas puddings: Food Manufacturers' Federation .	19-08 B ex II
14	Mincemeat and lemon curd: Food Manufacturers' Federation	Ex 20-04, ex 20-05, ex 20-06
15	Jams and marmalades other than bitter orange marmalade: Food Manufacturers' Federation	Ex 20-05
15 bis	Bitter orange marmalade: Food Manufacturers' Federation	Ex 20-05
16	Fruit juices: Food Manufacturers' Federation. . .	20-07 A, ex B
17	Fruit and other essences: Essence Export Group . .	Ex 21-01, ex 21-02, ex 21-07
18	Rum: Rum Importers' Association of Great Britain. .	22-09 C ex I

The import conditions applicable to the above quotas are those set out in a notice to importers published in the French *Journal Officiel* of January 26, 1963, details of which are as follows:

Importers of the non-liberalised agricultural products and alimentary products in the following list, must furnish *three* copies of a *pro-forma* invoice with their application for an import licence. The invoice must be dated, bear the signature and commercial stamp or seal of the exporter and must be in French, or have a French translation attached:

Tariff No.	Description
07-02	Frozen vegetables.
07-04	Dried, dehydrated or evaporated vegetables.
08-07 E	Fresh stone fruit other than apricots, peaches, nectarines, cherries and plums.
08-10	Frozen fruit, not containing added sugar.
08-11	Fruit preserved in brine or sulphur.
08-12	Dried fruit.
Ex 09-01	Roasted coffee and substitutes containing coffee.
11-05 B	Flour, meal and flakes of potato.
13-03 B I and II	Dry pectins, extracts and juices of pectins.
17-04	Sugar confectionery not containing cocoa.
18-06	Chocolate and other food preparations containing cocoa.
19-03	Alimentary pastes.
19-07 C II	Toasted rusks, pretzels and dietary breads.
19-08	Pastry, biscuits, cakes and other fine bakers' wares.
20-01 to 20-06	Preserved or prepared vegetables and fruit.
20-07	Fruit juices.
21-02 A	Extracts or essences of coffee.
21-07	Food preparations not elsewhere specified or included.
23-07	Animal feeding stuffs.

The following indications in French must be detailed on all *pro-forma* invoices:

All products:

The exact description of the products, including the actual names under which they are sold.

Pectins, extracts and juices of pectins:

The degree of concentration and the nature of the pectin.

Products falling under tariff headings 17-04, 18-06, 19-03, 19-07 C (II), 19-08, 21-07C, 23-07:

A complete percentage analysis of the composition of the products to be imported is required and this must give an exhaustive list of all the components. Where colouring materials are used, the exact nature of the materials used must be stated, with reference to the Index or to Schultz. The same requirement applies to any chemical materials used. It must be stated whether any flavourings used are natural or artificial. Where the imported products are of a heterogenous nature (e.g. chocolate confectionery) the analysis must show separately the composition of the coverings and the centres.

Roasted coffees, substitutes containing coffee and coffee extracts or essences:

The origin, commercial type and grade of green coffee used must be stated. The products must be of a quality at least equal to that of a product obtained from the lowest quality green coffee imported into France i.e. Robusta coffee of a grade at least the equivalent of Ivory Coast *courant* type, or Arabica coffee of a grade at least the equivalent of Brazil coffee New York Type 6.

Alimentary pastes:

The types of pastes to be imported (ordinary quality, superior quality, pastes containing eggs). Details of the technical, analytical and processing standards for alimentary pastes may be obtained from *l'Office National interprofessionnel des céréales, service technique*, 21, *avenue Bosquet, Paris 7e.*

Fruit juices:

Importers must produce at the time of their application for an import licence a certificate from their suppliers to the effect that the products conform to French legislation and, in particular, are not the result of a dilution of a concentrate and a juice.

It is stressed that invoices, detailed as above, must be submitted in French or accompanied by a French translation. Failure to do so may result in the rejection of the import licence application.

The full French text of the above notices and the regulations of January 26, 1963, may be seen at the Export Services Branch, Board of Trade, Room E.13, Hillgate House, 35 Old Bailey, London, E.C.4.

SPAIN

Suspension of customs duties

IN THE *State Gazette* of February 21 the Spanish authorities announced a renewal of the suspension of customs duties on potatoes for human consumption until March 31 for Bintje, Majestic and Up-to-date varieties only.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460 or 462).

Opening of global quotas

THE LIST of Spanish global quotas for 1966 was published in the *Board of Trade Journal* of February 11, page 357. The Spanish authorities have invited applications from Spanish importers, merchants and industrialists against the following quotas:

Quota No.	Goods	Minimum value of licences for which applications invited	Closing date for applications
		Million pesetas	
40	Household and sanitary articles . .	8·250	March 25
41	Other manufactures of cast iron or steel .	9·000	March 25
42	Copper manufactures	4·500	March 25
43	Aluminium manufactures . . .	4·500	March 25
46	Cutlery and table sets of iron or steel .	9·000	March 25

Fishmeal—suspension of customs duties

IN THE *State Gazette* of February 21, the Spanish authorities announced a renewal of the suspension of import duty (2 per cent) on fishmeal, Tariff heading 23.01-B for a further period of three months up to May 28, 1966.

Inquiries about this notice should be made to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460 or 462).

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BELGO-LUXEMBOURG ECONOMIC UNION

Import duty tariff quotas

A BELGIAN Ministerial Order of February 12, 1966 (*Moniteur Belge* No. 35 of February 18), contains an **Addition** to the list of goods to be admitted at a reduced rate of import duty during 1966 up to an annual quota specified against each item when imported from **non-EEC** countries.

Goods imported under a duty tariff quota may **not** be re-exported from the Belgo-Luxembourg Economic Union in the condition in which they were imported.

The Order came into force on February 14, 1966.

Addition

Tariff No.	Description of Goods	Annual Quota (Quantity: Metric tons)		Reduced Import Duty (Per cent)	
		OLD (Prior to Jan. 1, 1966)	NEW (From Jan. 1, 1966)	OLD (Prior to Jan. 1, 1966)	NEW (From Jan. 1, 1966)
ex 03.01 B I c	Pilchards ('sardinops ocellata'), fresh, chilled or frozen, destined for the preserves industry . . .	—	400*	—	4·5

*Quota for the period from February 14, 1966, to December 31, 1966, inclusive.

A previous notice on the Belgo-Luxembourg Import Duty Tariff Quotas was published in the *Board of Trade Journal* of February 4, 1966, page 279.

DENMARK

Tariff amendments

THE DANISH AUTHORITIES have announced certain changes in the Customs Tariff with effect from December 31, 1965. The following items are affected:

B.N. Heading No.	Commodity	Duty	
		Basic	EFTA
21.07	Food preparations, not elsewhere specified or included:		
	A. Extracts, powders, tablets and the like containing volatile vegetable oils, esters or other flavouring substances . .	18% *ad val.*	3·6% *ad val.*
	B. Prepared fruit juices:		
	1. Grape juice	10% *ad val.*	2% *ad val.*
	2. Juices of oranges and grape fruit with a dry substance content of 60% by weight or over.	Free	Free
	3. Juices of other citrus fruits, pineapple, apricots and peaches, without added sugar	Free	Free
	4. Other prepared fruit juices . .	18% *ad val.*	3·6% *ad val.*
	C. Other goods	10 ore per kg.	
	EFTA rate for 21.07 C: All products, including ice-cream powders, except: cream substitutes containing fats; coffee pastes; sweet-fat; emulsified preparations of the kind used in bread – and pastry – baking, containing 10% or more by weight of fat; ravioli, cannelloni and the like, cooked		2 kr. per kg.
43.02	Furskins, tanned or dressed, including furskins assembled in plates, crosses and similar forms; pieces or cuttings, of furskin, tanned or dressed, including heads, paws, tails and the like (not being fabricated):		
	A. Persianer, astrakhan, breitschwanz and similar skins, skins of Indian, Chinese, Mongolian, Tibetan lambs, skins of Yemen, Mongolian and Tibetan goats and kids, and squirrel skins; pieces or cuttings of the foregoing skins . .	3% *ad val.*	3% *ad val.* (This duty is based on the duty of 15% which originally applied to the whole of heading 43.02)
	B. Other.	15% *ad val.*	3% *ad val.*

All inquiries relating to this notice should be addressed to the Export Service Branch (Tariff Section), Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 458, 459 and 461).

Removal of import restrictions

IN THE amendment to the item on the removal of Danish import restrictions published in the *Board of Trade Journal* of February 25 (page 480) the last line should read:

ex 20.05 Marmalade of citrus fruit and apricots.

EUROPEAN ECONOMIC COMMUNITY

Remission of duty and processing levy

A NOTICE appeared in the *Board of Trade Journal* of March 5, 1965, giving details of the percentage to be used in calculating the EEC processing levy for the period February 1, 1965 to December 31, 1965.

The Commission of the EEC has now made a Decision increasing the percentage to 75 per cent as from January 1, 1966.

YUGOSLAVIA

Currency reform

IT HAS BEEN reported that by decision of the Yugoslav Federal Executive Council, Yugoslav citizens and foreigners may take out of Yugoslavia 50 (5,000 'old') dinars and bring into the country 100 (10,000 'old') dinars. Notes up to the denomination of 5 (500 'old') dinars may be so imported or exported.

The new regulation will apply also to crews of domestic and foreign ships, who were formerly forbidden to take dinars in and out of Yugoslavia.

A previous notice on currency reform in Yugoslavia was published in the *Board of Trade Journal* of December 24, 1965, page 1533.

KENYA

Import licensing regulations

LEGAL NOTICE No. 58 published in the Kenya *Official Gazette*, announces, with effect from February 11, 1966, the Import, Export and Essential Supplies (Imports) (Amendments) (No. 2) Order, 1966, which amends the Imports, Exports and Essential Supplies (Imports) Order, 1964. The First Schedule to the latter Order, published in the *Board of Trade Journal* of November 17, 1964 (pages 1200, 1201), and subsequently amended, is now further amended by the insertion of the following items:

Item No.	Description
	275 Natural Abrasives (including Industrial Diamonds)
275 0 9	Industrial Diamonds
	667 Pearls and Precious and Semi-precious Stones Unworked or Worked—
667 2 0	Diamonds, not set or strung
698 9 9	Flexible (expansion) metal watch bands

Note:

The effect of this amendment is to add the above list of items to the Schedule of Goods including those of United Kingdom origin, for which specific import licences are required.

Any inquiries relating to this notice should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 472).

ALGERIA, MOROCCO AND TUNISIA

Exporters interested in Algeria, Morocco and Tunisia are reminded that French is the foreign language most widely used in business and official circles in these countries. It is, therefore, essential that any literature or correspondence for local firms should be in French. Similarly, quotations of weights and measures in the metric system and of prices in local currency are also an important factor in attracting the interest of potential importers.

MALAYSIA

Motor vehicle assembly

THE BOARD OF TRADE have been notified by cable that on February 24, 1966, the Malaysian Minister of Commerce and Industry announced the policy for motor vehicle assembly. Essential features are:

1. Immediate imposition of import licensing, with the first quota period February 24 to August 23, 1966. Quotas for CBU (completely built up) vehicles are fixed at 80 per cent for commercial vehicles, and 110 per cent for passenger cars, of average 1964/65 imports.
2. Protective duty to be imposed at a date to be fixed, but not later than August 24, 1967. Duty rates are 30 per cent on CBU and 15 per cent on SKD (semi knocked down) passenger cars. Thirty per cent on CBU and 20 per cent on SKD commercial vehicles, both full and preferential. CKD (completely knocked down) packs will be admitted duty free. This is subject to review by the Tariff Advisory Board.
3. An assembly tax will be introduced on February 24, 1968. Maximum rate: 12 per cent for passenger cars and 5 per cent for commercial vehicles. This is a progressive tax which will be applied to those assemblers who fail to meet the Governments minimum requirements on local content. On passenger cars and commercial vehicles under 1 ton, local content requirement is 8 per cent on February 24, 1968, increasing by 4 per cent steps at 2-year intervals, reaching 20 per cent in 1974. Tax starts at 25 per cent of full rate in 1968 and increases by 25 per cent steps to reach 100 per cent in 1974. Commercial vehicles over one-ton are similar, except that local content starts at 17 per cent in 1968 and progresses by 4 per cent, 3 per cent and 4 per cent to 28 per cent in 1974.
4. Initial registration tax remains at 10 per cent preferential and 25 per cent full, but all locally assembled vehicles will pay preferential rate, except that non-Commonwealth assembled vehicles will pay full rate if they incur assembly tax.
5. Arrangements are for Malaysia only and a common market with Singapore is not envisaged outside any general economic settlement with Singapore. Sabah and Sarawak will also be excepted for the time being but will be brought in later.
6. Agricultural tractors and range of special use vehicles are not included in arrangements and will be exempt from quantitative restriction.
7. Vehicles for Commonwealth forces also free of quantitative restrictions.
8. Arrangements have been made to allow free circulation of vehicles (e.g. from Singapore) driven or used by *bona fide* travellers, and commercial vehicles authorized to enter the States of Malaya under Part V of Road Traffic Ordinance 1958.

SINGAPORE

Pioneer industries ordinance

A NOTICE in the Singapore *Government Gazette* dated February 5, 1966, states that the Singapore Government has declared the undermentioned industry and product to be a Pioneer Industry and Pioneer Product under the Pioneer Industries (Relief from Income Tax) Ordinance, 1959:

Industry	Product
Food preparation .	Beehoon (minimum annual production of 3,000 tons).

A preliminary notice of intention of the Singapore Government to designate this product appeared in the *Board of Trade Journal* of December 10, 1966, page 1418. Further inquiries about the Pioneer Industries legislation may be made to Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, ext. 2627), quoting reference CRE 6197/4/G).

Hints to businessmen visiting Saudi Arabia

A REVISED edition of the booklet on Saudi Arabia has been published in the 'Hints to Business Men' series.

British businessmen who intend visiting the country on export business can obtain a copy of the booklet on application to Export Services Branch, Board of Trade, Room F56, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 7146), or to any Regional Office of the Board of Trade, or on personal application to the Export Information Centre, Board of Trade, 50 Ludgate Hill, London, E.C.4.

The Ben Line (operating between the United Kingdom, North Continental ports and the Far East) has equipped three of its newest vessels with Yale electric trucks and reports that it is extending the use of such aids in future additions to its fleet which are being designed to take advantage of the very latest cargo-handling gear.

AUSTRALIA

Tariff board inquiry

THE AUSTRALIAN Minister for Trade has referred to the Tariff Board for inquiry and report the question whether **calf vealer leather** for use in the manufacture of shoes should be admitted under By-law.

This matter has been reported by telegraph by HM Minister (Commercial) at Canberra, who has been asked by the Australian authorities to notify them at the earliest possible date if any United Kingdom interests propose to tender evidence. In accordance with normal procedure, notification in this instance should be given to the Australian authorities not later than **March 18, 1966.** Before this date, therefore, United Kingdom Trade Associations or firms intending to submit evidence to the Tariff Board should so advise the Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1, quoting reference CRE 557/66.

Tariff board inquiry—amended notice

THE NOTICE published in the *Board of Trade Journal* dated December 17, 1965 on pages 1482 and 1483, concerning the Australian Tariff Board Inquiry into hoods and capelines should be amended by substituting the following tariff items for those given in the notice viz: hoods (65.01.9) and capelines (65.03.2).

REPUBLIC OF ZAMBIA

IMPORTANT NOTICE OF ALTERATION

Under Statutory Instrument No. 4 of 1966 the Government of Zambia have issued details of a revised Certificate of Value and Origin.

In order to comply with the new regulations, goods for export to the Republic of Zambia should be invoiced on our new Form No. 884. These Forms, as well as those for all Commonwealth Countries, EFTA Certificates and Portuguese Declarations of Cargo can be supplied by return of post.
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NEW ZEALAND

Revocation of some tariff concessions on articles and materials

THE New Zealand Minister of Customs is reviewing the decisions approving the admission at concessionary rates of duty of certain items used solely in the fabrication and repair of goods in New Zealand under Item 448 of the former Tariff.

The New Zealand Customs Department have now published a list of items for which entry at concessionary rates of duty will be revoked with effect from March 1, 1966, as follows:

- Gas lighters:
  - Caps, brass, Edison-screw, for the manufacture of electro-catalytic gas lighters.
- Gas meters:
  - Parts specially suited for the manufacture of gas meters having a maximum capacity not exceeding 450 cu. ft. per hour for incorporating in outside cases manufactured in New Zealand.
- Gears:
  - Discs and rings of forged steel, in the rough, for making gears.
- Gelling and stabilizing agents as may be approved, for liquids, foodstuffs, and ice cream:
  - Approved:
    - Atmos. No. 150, No. 300.
    - Cremolis.
    - Friolis.
    - Gelozone.
    - Instant lecithinated stabilizer.
    - Lauric diethanolamide.
    - Lissogene.
    - Ninol AD 31.
    - Sipromide IP, LD.
    - Super E emulsifier stabilizer.
    - Viscarin.
- Glass making:
  - Decolorizers for use in glass making.
- Glycol diacetate (ethylene glycol diacetate).
- Gramophones:
  - Turntables electric, consisting of synchronous electric motors in mechanical combination with turntables, declared by a manufacturer for use by him only in making gramophones.
- Hexamine (hexamethylene – tetramine), declared for sale to, and for use only by tallow producers.
- Horolith M.
- Hoses:
  - Cotton cordage on declaration by a manufacturer for use by him only in making rubber hose.
- Insecticides:
  - Organic solvents and bases, as may be approved, on declaration by a manufacturer for use by him only in the manufacture of insecticides and fungicides:
    - Approved:
      - Butoxy polypropylene glycol.
    - Espesol 3A.
    - Esso heavy aromatic naphtha.
  - Sodium naphtha sulphonates for use in making insecticide oils:
    - Examples:
      - Agral 2 and 3.
  - Beta salt (irrespective of the use to which it will be put).
  - Twitchell base No. 262.
- The following substances declared by a manufacturer for use by him only in making fly and insect powders and sprays:
  - Bucarpolate.
  - Delnav.
  - Di-n-butyl succinate.
  - Methoxychlor.
  - Nexa fluid.
  - Piperonyl butoxide.
- Iodocasein/Calcium acetate when declared by a manufacturer for use by him only in making invalids' foods which if imported would be classed under Tariff item 43.
- Irons, kerosene:
  - Metal stampings in the rough and unbuilt, for use in making kerosene irons.
- Iso-propyl benzoate.
- Iso-propyl palmitate.
- Labels:
  - Textile piece-goods exceeding 6 in. in width, self-adhesive, in rolls, on declaration by a manufacturer for use by him only in making self-adhesive labels for use on plastic squeeze. bottles.
- Lacquers, chemicals for making, including cellulose solvents:
  - Acetonyl. acetone.
  - Di-amyl phthalate.
  - Di-isobutyl ketone.
  - Ethyl amyl ketone.
- Ethylaniline phosphate on declaration by a manufacturer for use by him only in making lacquers and varnishes.
  - Viscacelle solution.
- Lamps:
  - Collars, screwed brass, for metal oil lamps.
  - Liners, metal, for use in the manufacture of lampholders.
  - Stampings, brass, plain unbuilt.
- Leather making:
  - Coverall white, a preparation for use on white suede leather to prevent soiling during manufacture.
- Lifesaving appliances:
  - Plywood declared by an importer for sale only to surf lifesaving clubs for use only in making surf skis for lifesaving purposes.
- Lubrizol concentrates 612 and 1216.
- Manitol declared by a manufacturer for use by him solely in making electrolytic condensers.
- Melting salts declared by a manufacturer for use by him solely in making processed cheese.
- Mercury phenate.
- Metal:
  - Bars, plain black steel, hardened, roughly bevelled, having holes drilled at intervals along its length, for making Hog and Chipper knives.
- Blanks or slugs, non-ferrous metal, being metal discs, whether or not holed and/or domed, used in impact moulding.
  - Brass sections as may be approved, extruded or extruded and drawn, unworked and not plated, polished, or similarly treated.
    - NOTE: Brass sections of kinds obtainable from New Zealand manufacturers will not be approved under this decision.
  - Circles cut from steel plate.
  - Hoops, baling, with specially shaped or worked ends, including clips, shackles and buckles, for use therewith, even if fitted thereto.
- Stainless-steel sheets with waste corners cropped, but otherwise unworked, declared by a manufacturer for use by him solely in making sinks.
  - Steel, spring, strip, crimped, for making expanding piston ring sets.

- Tin sheet, paper backed.
- Tin sheets, embossed otherwise than with lettering or printing.

Metal, chemicals for treatment of:
- Ferro No. 3 metal-cleaner.
- Pylumin.
- Rus-solve metal fluid.

Metal-coated yarn or thread declared by a manufacturer for use by him solely in the manufacture of tinsel ribbons.

Metalworkers:
- Fluxes and similar approved preparations specially suited for the regeneration or purification of metals:
  - Approved:
    - Ferrofix.
    - Houghton's preparations as follows:
      - Blackening oil No. 33.
      - Houghto-Black No. 15.
      - Houghto-Draw 3109.
      - Steel draw V2.
- Inserts or shins, welding, for use in welding railway or tramway rails by the thermit method.
- Rods, brazing, cast, of copper alloy, not exceeding $\frac{3}{16}$ in. in diameter.

Methyl amino propanediol.
Methyl amyl acetate.
Methyl cyclohexanol.
Methyl cyclohexanone.

Mirrors:
- Stampings, iron, plain and unbuilt, for making mirror backs.
- Stampings, metal strip other than iron, bent to shape for use as frames for mirror backs.

Monocresyl diphenyl phosphate.

Monothioglycyerol, declared by a manufacturer for use by him only in making approved articles and preparations.
- Approved:
  - For making streptomycin preparations.

Musical instruments:
- Blowers for organs, declared by a manufacturer for use by him solely in making or repairing organs.
- Hinges in lengths of not less than 11 in. suitable for use on pianos.
- Hinges, invisible, declared by a manufacturer for use by him only in making pianos.
- Nose bolts.
- Springs, bottom board, specially suited for making piano key frames.
- Springs, pedal, for pianos.

Nets:
- Rings of welded mild steel, not exceeding 4 in. in internal diameter, for making oyster nets.

Nickel catalyst for use in the hydrogenation of fats.
Nitrex.

Details of the items concerned, together with the substantive tariff in force from March 1, 1966, can be seen at Board of Trade, Room E54, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 468). Anyone wishing to make any inquiry about this notice should approach the Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1, quoting reference CRE 11806/G.

This list may possibly contain words which are registered as trade marks in relation to certain kinds of goods.

UNITED STATES

Textile Fibre Products Identification Act

THE FEDERAL Trade Commission have announced an amendment to §303.7 (Rule 7) of the rules and regulations under the Textile Fibre Products Identification Act concerning generic names and definitions of manufactured fibres, namely modacrylic, olefin and rubber.

The amendment will become effective 30 days after publication in the Federal Register (February 11, 1966). Full details of the amendment can be obtained from the Export Services Branch, Board of Trade, Room E47, Hillgate House, 35 Old Bailey, London, E.C.4.

BRITISH VIRGIN ISLANDS

Customs tariff changes

THE Preferential rates of duty in the British Virgin Islands Customs Tariff on illuminating, including kerosene and other refined petroleum burning oils; and cigarettes (see *Board of Trade Journal* of February 18, page 412) should be US$0.09 per gallon and US$0.08 per hundred respectively.

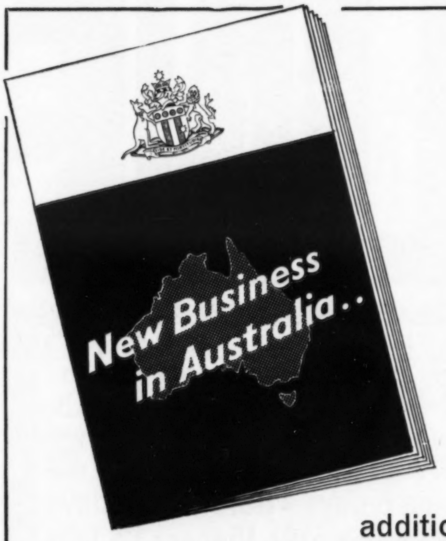
JAMAICA

Import licensing arrangements

THE LIST of Exceptions to the Jamaica Open General Licence (see *Board of Trade Journal* of April 24, 1964, page 925) has been further amended by:

(i) the deletion of item 42(Q) and the substitution of the following: '42(Q) Gas Cylinders (whether containing gas or not).'

(*Continued on next page*)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JAMAICA, *continued*

(ii) the addition of the following new item:
'122 Macaroni, Spaghetti, Vermicelli and Egg Noodles.'

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

BARBADOS

Industrial Incentives Act, 1963 (1)

THE Barbados Government is considering whether the following products should be declared 'approved products' for the purposes of the above Act:

> Toothpaste, ferrous castings, non-ferrous castings, cast steel, cast iron pipe and fittings.

Pioneer manufacturers of these products will enjoy income tax relief, duty-free imports of building materials, plant, machinery, etc., and other concessions.

Applications for approved status are processed by the Barbados Industrial Development Corporation, PO Box 250, Bridgetown, Barbados. It would be appreciated if firms writing to the Development Corporation would copy their initial correspondence to the British Trade Commissioner, PO Box 225, Port of Spain, Trinidad.

Inquiries about the above notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, 1-19 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2273).

Industrial Incentives Act, 1963 (2)

THE FOLLOWING products have been declared 'pioneer products' for the purposes of the Barbados Industrial Incentives Act:

> Refrigerators, air conditioners, cookers, hot plates, radios, radiograms, TV receivers, water coolers, deep freezers, water heaters and toilet and kitchen linens.

A notice that consideration was being given to designate **toilet and kitchen linens** appeared in the *Board of Trade Journal* dated December 24, 1965, page 1535.

Applications for pioneer status are processed by the Barbados Industrial Development Corporation, PO Box 250, Bridgetown, Barbados. It would be appreciated if firms writing to the Development Corporation would copy their initial correspondence to the British Trade Commissioner, PO Box 225, Port of Spain, Trinidad.

Inquiries about the above notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, 1-19 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2273).

Exemptions from customs duty

THE BARBADOS Customs Act, 1962, has been further amended by the addition of the following new items to Part III of the First Schedule (Table of Exemptions from Duty):

> 'Materials and components other than such materials as the Cabinet may for the purposes of this paragraph declare by notice published in the *Official Gazette* to be obtained in the Island, which are proved to the satisfaction of the Comptroller of Customs to have been imported by or on behalf of a person or company in this Island engaged in the manufacture of pianos, piano playing mechanisms and organs in a factory employing not less than six persons, on the certificate of such person or in the case of a company on the certificate of the secretary of such company, that such materials are imported for use exclusively in the manufacture of pianos,

(*Continued on next page*)

Telex extensions planned for West Indies

CABLE AND WIRELESS (WEST INDIES) LTD. is to extend its telex services in the West Indies and by the latter half of this year Antigua, St. Kitts, Montserrat, Dominica, St. Lucia, St. Vincent and Grenada will be connected to the system. Telex in the West Indies was first introduced at Trinidad in 1962. The seven islands will be equipped with a cordless switchboard which will be connected to Barbados by through circuits over tropospheric wide-bands or VHF systems. Telex booths will be opened at each island.

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Albert Edward Dock, Preston, Lancs. Tel: Preston 29261. Telex 67642

Agents:
Killick, Martin & Company Ltd., Dunster House, Mark Lane, London, EC3. Tel: Mincing Lane 3100. Telex 28424
Killick, Martin (Southampton) Ltd., Havelock Chambers, Queens Terrace, Southampton. Tel: 28771 Telex 47633
A. H. Seale & Company Ltd., St. Martin House, Bull Ring, Birmingham, 5. Tel: Midland 9051
R. M. Beveridge & Company Ltd., 200 St. Vincent Street, Glasgow, C1. Tel: Central 3615/6. Telex 778118
54 Commercial Street, Dundee. Tel: Dundee 22131. 64 Constitution Street, Leith, Edinburgh. Tel: Leith 1557

piano playing mechanisms and organs within such factory, subject to such conditions as to the keeping or rendering of accounts in respect of the use or disposal of such articles as the Comptroller of Customs may require'.

'All equipment, spares and parts imported by Computing Devices of Canada Limited for the provision of the visual omnidirectional range system on the certificate of the Director of Civil Aviation that the same are imported exclusively for the provisions of such services.'

Inquiries about the above notice should be addressed to Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

ST. LUCIA

Customs tariff amendments

THE St. Lucia Customs Tariff has been further amended by substituting the following rates of duty on the following items:

Item No.	Class or Description of Goods	Rate of Duty	
		Preferential Tariff	General Tariff
122-02	Cigarettes	$8·00 per lb.	$8·66 per lb.
313-01	Motor spirits (gasolene and other light oils for similar uses) including gasolene blending agents	28 c. per gal.	40 c. per gal.
313-03	Gas oil diesel oil and other fuel oils	6 c. per gal.	8 c. per gal.
412-02	Soya bean oil	54 c. per gal.	72 c. per gal.
412-03	Cotton seed oil	54 c. per gal.	72 c. per gal.
412-05	Olive oil	54 c. per gal.	72 c. per gal.
412-06	Palm oil	54 c. per gal.	72 c. per gal.
552-01.1	Bay rum	$3·60 per liq. gal.	$4·20 per liq. gal.
641-02	Printing and writing paper in rolls and sheets other than newsprint	5% *ad val.*	12½% *ad val.*
642-01.9	Cardboard boxes and other containers of paper or cardboard	Free	7½% *ad val.*
681-07	Plates and sheets, coated	7½% *ad val.*	15% *ad val.*
691-02.1	Air guns	$2·25 each	$2·55 each
691-02.2	Firearms other than firearms of war (including revolvers and pistols), side-arms	$4·40 each	$5·00 each
721-04.1	Radio and television receiving sets	20% *ad val.*	25% *ad val.*
841-05	Outerwear other than knitted	22½% *ad val.*	30% *ad val.*
899-99.2	School slates and slate and pencils	Free	Free

(E.C. $4·80=£1stg.)

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London E.C.4. (Tel. City 5757, Ext. 471).

CHILE

Amendment to import list

THE FOLLOWING AMENDMENTS should be made to the Chilean List of Permitted and Prohibited Imports, notice of which was given in the *Board of Trade Journal* of December 25, 1964. The percentages of prior deposit and tax surcharge payable (see Column 4) are the same unless otherwise stated. If no figure is given the percentage has to be fixed.

Section	Group	Item	Tax/Deposit
III	11	Insert new item: Cattle tongue epithelia.	
XIII	67	Cement	Dep. 10,000%

Temporary import concessions

HM EMBASSY in Santiago has reported that by Decree No. 197 of the Ministry of Finance, which was promulgated in the *Official Gazette* on February 9, the customs duties on bichromate of potassium (Customs Item No. 909) was reduced to $0·05 gold per gross kilogram and the *ad valorem* tax was reduced to 3 per cent. Both of these reductions are effective until December 31, 1966.

Also by Decree No. 225 of the Ministry of Finance, which was promulgated in the *Official Gazette* on February 9, the *ad valorem* tax on bleached cellulose in sheets with a dry paste alpha content of over 90 per cent, for making viscose (Customs Item No. 1180), was reduced to 10 per cent. This reduction is effective until December 31, 1966.

Then by the same Decree the customs duties on solid caustic soda (hydroxide of sodium) to be used in making viscose (rayon grade 99 per cent minimum concentration) (Customs Item No. 924) was reduced to $0·05 gold per gross kilogram and the *ad valorem* tax was reduced to 10 per cent. This reduction is effective until December 31, 1966.

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COLOMBIA

Import regulations

IT WAS REPORTED by HM Embassy at Bogota that, on February 7, 1966, the Colombian Government issued Decree No. 229 modifying the customs duties on imports of certain motor vehicles.

The text of this Decree is as follows:

Article 1 – Complete or incomplete motor vehicles imported by duly authorized firms who have signed contracts with the National Government for manufacture or assembly of motor vehicles will pay the following customs duties:

Customs Items	Description	Duty
87.02 A II a	Of ex-works f.o.b. price up to US $1,700	115%
87.02 A II b	Of ex-works f.o.b. price above US $1,700 up to US $3,000	175%
87.02 A II c	Of ex-works f.o.b. price above US $3,000	225%

Article 2 – The text and duty of the following items will be:

Customs Item	Description	Duty
87.02	Motor vehicles, with any type of engine, for the transport of persons or goods (including racing cars and trolley-buses):	
C	Other:	
I	For the transport of goods:	
	a Cabined chassis:	
	a 1 Of maximum gross weight up to 5,000 US lb.	100%
	a 2 Of maximum gross weight above 5,000 up to 9,999 US lb.	70%
	a 3 Other	30%
	b Trucks, pick-ups, panels and the like:	
	b 1 Of maximum gross weight up to 5,000 US lb.	200%
	b 2 Of maximum gross weight above 5,000 up to 9,999 US lb.	100%
	b 3 Other	70%
II	Other:	
	a Ambulances and hearses	70%
	b Electric cars	70%
	c Other	70%

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Motor vehicles referred to in this article, with reimbursable licences payable through compensation accounts, approved prior to November 9, 1965, will pay the customs duty in force at that date, provided that the import is affected prior to April 1 of this year and that the sale contract with the user has been concluded prior to November 9, 1965, bearing in mind the duties in force prior to that date.

Article 3 – Motor vehicles, complete or incomplete as well as cabined chassis imported unassembled by duly authorized firms who have concluded manufacturing or assembly contracts with the National Government will be subject to the following customs duties:

Tariff Heading	Duty
87.02 c I a 1	140%
87.02 c I a 2	50%
87.02 c I a 3	10%
87.02 c I b 1	140%
87.02 c I b 2	50%
87.02 c I b 3	10%

Article 4 – This decree is in force from the date of issue.

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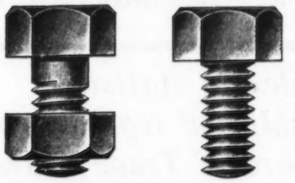

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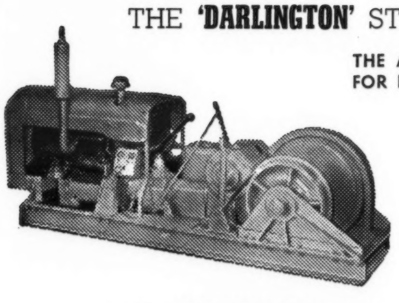

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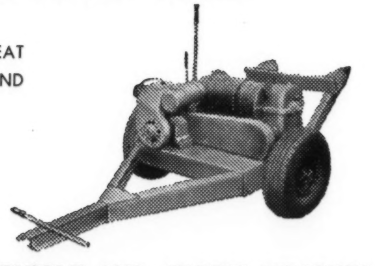

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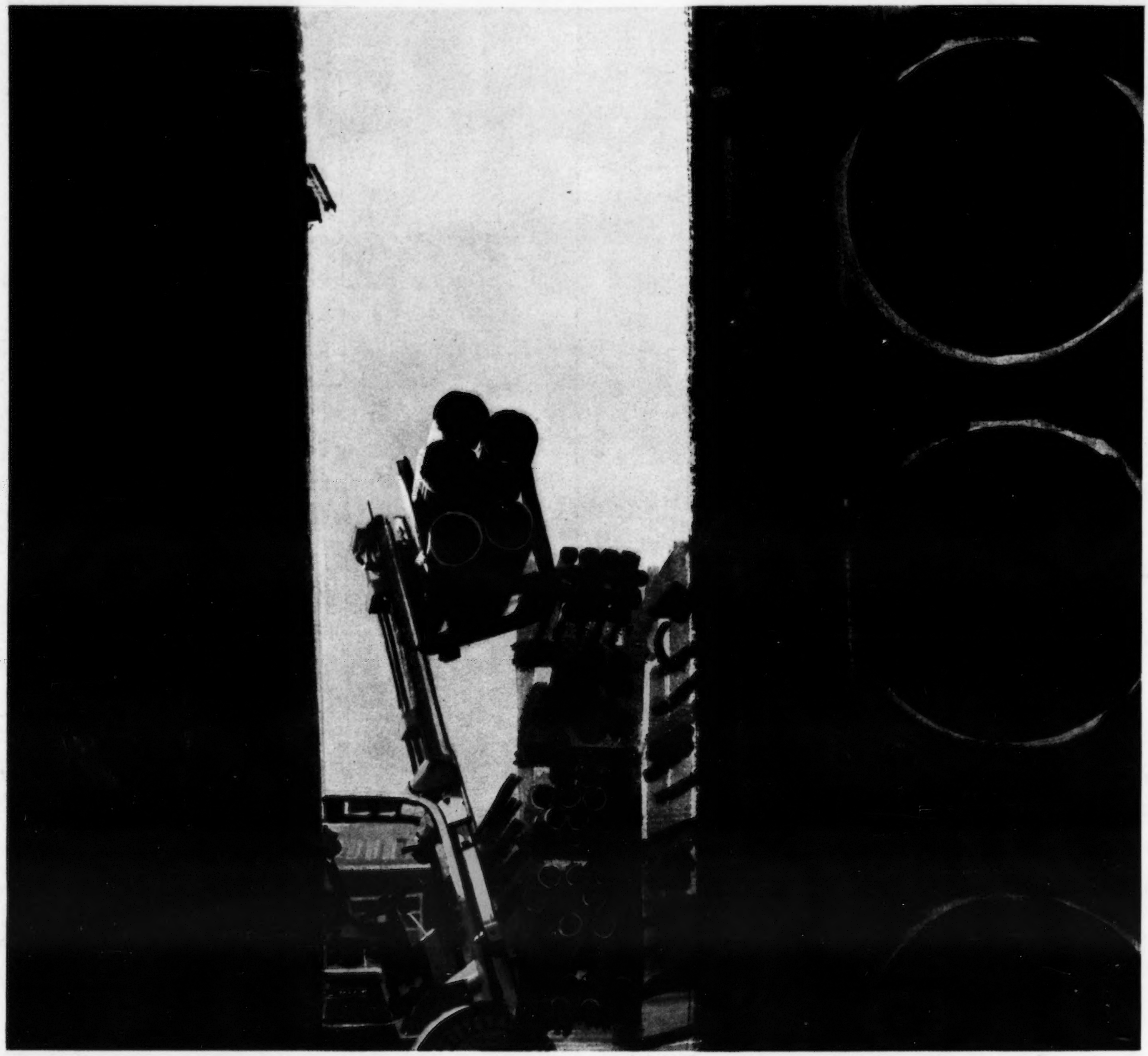

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